

Revised: May 1, 2006

APPROVED COURSE LIST

TWO-YEAR CONTINUING EDUCATION REQUIREMENTS

INDEPENDENT STUDY/NATIONAL EXAMINATIONS, ETC.

Included within this listing are the Independent Study, National courses (such as CLU, CPCU, LUTC, etc.), College and University Courses and a comprehensive company listing. We recommend you write the Department periodically for the most current listing or get it off our website at www.doi.ne.gov.

This list does not include information regarding Seminars, Workshops that will be given in the Nebraska area. The approved course list for Seminars and Workshops is available from the Department upon request.

Hours earned to comply with the two-year continuing education requirement must relate to the line or lines of insurance the individual is licensed to solicit.

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INDEPENDENT STUDY, NATIONAL EXAMINATIONS, ETC.

The following courses are sponsored on an independent study, class attendance or informal study group basis. For information regarding registration, class attendance, location, etc., please contact the sponsor representative indicated.

CBT indicates computer based training on CD, internet indicates the course is given of the internet, Self Study indicates the course is given via a textbook and if none of the three are indicated it is offered via textbook.

5TH GEAR ENTERPRISES, LLC

P.O. Box 1403
Sherwood, OR 97140

Web Site Address:

<http://5thgearce.com>

Sponsor Representative: Christopher Goodbaudy (503) 740-3827

CONCEPTS & HISTORY OF INSURANCE – 1ST EDITION

SS13457 – 4 HRS GENERAL (Internet)

ERRORS & OMISSIONS – INSURANCE FOR AGENT'S – 1ST EDITION

SS13451 – 3 HRS ETHICS (Internet)

ESSENTIALS OF THE PERSONAL UMBRELLA – 1ST EDITION

SS13452 – 3 HRS PC (Internet)

FINANCIAL PLANNING AND DIVORCE – 1ST EDITION

SS13453 – 2 HRS LIFE (Internet)

FINDING OPPORTUNITIES IN EPL INSURANCE – 1ST EDITION

SS13454 – 2 HRS PC (Internet)

INSURANCE & FINANCIAL PLANNING CONCEPTS – 1ST EDITION

SS13458 – 6 HRS LIFE (Internet)

INSURANCE FRAUD – 1ST EDITION

SS13455 – 3 HRS ETHICS (Internet)

MOLD CLAIMS AND INSURANCE – 1ST EDITION

SS13456 – 3 HRS PC (Internet)

PROPERTY & CASUALTY INSURANCE CONCEPTS – 1ST EDITION

SS13457 – 6 HRS PC (Internet)

A.D. BANKER & COMPANY, L.L.C.

**5000 College Blvd, #120
Overland Park, KS 66211**

Sponsor Representative: Laurie Coe (800) 255-0408 Ext. 214

AGENCY LAW

SS9208 - 1 HR ETHICS (Cannot receive credit for both SA7197 and SS9208)

ALL ABOUT MEDICARE (National Underwriter Course) – 2003 EDITION

SS6874 – 18 HRS HEALTH (Cannot receive credit for IC6784 and SS6784)

ANNUITIES

SS9212 - 4 HRS LIFE (Cannot receive credit for both SA7196 and SS9212)

ANNUITIES 1 – FEATURES AND TIMELINE

SS12880 – 1 HR LIFE (Internet)

BUSINESS ETHICS

SS9213 - 21 HRS ETHICS

COMMERCIAL AUTO

SS9205 - 4 HRS PC (Cannot receive credit for both SA7200 and SS9205)

COMMERCIAL FIRE UNDERWRITING (National Underwriter Course) – 3RD EDITION

SS4767 – 19 HRS PC (Cannot receive credit for IC4763 and SS4763)

COMMERCIAL GENERAL LIABILITY (National Underwriter Course) – 8TH EDITION

SS5313 – 19 HRS PC (Cannot receive credit for IC5313 and SS5313)

COMMERCIAL PROPERTY COVERAGE GUIDE (National Underwriter Course) – 2ND EDITION

SS7056 – 21 HRS PC

ESTATE PLANNING AND PRESERVATION – 2000 EDITION

SS7202 - 21 HRS LIFE

ETHICS & THE SALE (National Underwriter Course) – 1ST EDITON

SS7569 – 8 HRS ETHICS

ETHICAL ISSUES – 1ST EDITION

SS9207 - 2 HRS ETHICS (Cannot receive credit for both SA7197 and SS9207)

FINANCIAL PLANNING FOR THE OLDER CLIENT (National Underwriter Course) – 5TH EDITION

SS12284 – 21 HRS LIFE (Cannot receive credit for SS7584 and SS12284)

FINANCIAL PLANNING STRATEGIES – 1ST EDITION

SS13756 – 7 HRS LIFE (Internet)

FINANCIAL TERMS AND DEFINITIONS – 1ST EDITION

SS13764 – 7 HRS LIFE (Internet)

GETTING IT ISSUED (National Underwriter Course) - 2ND EDITION

SS6916 – 21 HRS ETHICS LH

HOMEOWNERS

SS9204 - 4 HRS PC (Cannot receive credit for both SA7199 and SS9204)

HOMEOWNERS COVERAGE GUIDE (National Underwriter Course) – 2ND EDITION

SS8024 – 21 HRS PC

INSURANCE CONTRACTS

SS9217 - 2 HRS ETHICS (Cannot receive credit for both SA7197 and SS9217)

INTRODUCTION TO RETIREMENT PLANNING – 1ST EDITION

SS7203 – 12 HRS LIFE

LEGAL ISSUES IN P&C INSURANCE – 1ST EDITION

SS13758 – 7 HRS PC (Internet)

LONG TERM CARE HANDBOOK (National Underwriter Course) – 3RD EDITION

SS12098 – 21 HRS HEALTH (Cannot receive credit for IC6612, SS6612 and SS12098)

MANAGED CARE
 SS9209 - 2 HRS HEALTH (Cannot receive credit for both SA7198 and SS9209)

MUTUAL FUND HANDBOOK (National Underwriter Course) – 1ST EDITION
 SS8821 – 21 HRS LIFE

PERSONAL AUTO – 2ND EDITION
 SS9203 - 4 HRS PC (Cannot receive credit for both SA7199 and SS9203)

PERSONAL AUTO COVERAGE GUIDE – (National Underwriter Course) – 2ND EDITION
 SS8176 – 21 HRS PC

PRINCIPLES OF FINANCIAL STATEMENT ANALYSIS – 1ST EDITION
 SS13759 – 6 HRS GENERAL (Internet)

QUALIFIED RETIREMENT PLANS
 SS9211 - 4 HRS LIFE (Cannot receive credit for both SA7196 and SS9211)

SOCIAL SECURITY MANUAL (National Underwriter Course) – 2003 EDITION
 SS5259 – 21 HRS LH (Cannot receive credit for IC5259 and SS5259)

SPLIT-DOLLAR & OTHER BUSINESS INSURANCE OPTIONS – 1ST EDITION
 SS13760 – 7 HRS LIFE (Internet)

STRATEGIC PLANNING WITH LIVING TRUSTS – 1ST EDITION
 SS13761 – 6 HRS LIFE (Internet)

STRUCTURED SETTLEMENTS (National Underwriter Course) – 1ST EDITION
 SS4686 – 12 HRS PC (Cannot receive credit for IC4686 and SS4686)

THE FOUNDATION OF INVESTMENT OPTIONS – 1ST EDITION
 SS13757 – 7 HRS LIFE (Internet)

THE HSA STRATEGY: THE FUTURE OF HEALTH INSURANCE IN AMERICA – 2005 EDITION
 SS13755 – 12 HRS HEALTH (Internet)

TOOLS & TECHNIQUES OF EMPLOYEE BENEFIT & RETIREMENT PLANNING (National Underwriter Course) – 9TH EDITION
 SS11988 – 21 HRS LH (Cannot receive credit for IC6707, SS6707 and SS11988)

TOOLS & TECHNIQUES OF ESTATE PLANNING – (National Underwriter Course) - 13TH EDITION
 SS12833 – 21 HRS LIFE, 3 HRS ETHICS LH (Cannot receive credit for IC5655, SS5655, SS11732 and SS12833)

TOOLS & TECHNIQUES OF FINANCIAL PLANNING (National Underwriter Course) – 7TH EDITION
 SS11196 – 21 HRS LIFE (Cannot receive credit for IC4515, SS4515, SS7646 and SS11196)

TOOLS & TECHNIQUES OF LIFE INSURANCE PLANNING (National Underwriter Course) – 3RD EDITION
 SS12920 – 21 HRS LIFE, 3 HRS ETHICS LIFE (Cannot receive credit for IC4762, SS4762 and SS12920)

UNDERSTANDING LIFE INSURANCE PLANS & POLICIES – 1ST EDITION
 SS13762 – 9 HRS LIFE (Internet)

VARIABLE LIFE & ANNUITIES
 SS9210 - 1 HR LIFE

VARIABLE PRODUCTS – 1ST EDITION

SS13763 – 6 HRS VARIABLE CONTRACTS (Internet)

WINNING BY THE RULES (National Underwriter Course) – 1ST EDITION

SS10215 – 12 HRS ETHICS PC

WORKING WITH S CORPORATIONS (National Underwriter Course) – 2ND EDITION

SS6301 – 21 HRS LH (Cannot receive credit for SS4468, IC6301 and SS6301)

ABC SELF STUDY, INC.
1115 North Ronald Reagan Blvd., Ste. 115
Longwood, FL 32750

Web Site Address:

www.abcsselfstudy.com

Sponsor Representative: Debra Roberts (800) 771-4888

ALL ABOUT MEDICARE

SS7751 – 6 HRS HEALTH (Self Study or Internet)

ANNUITY PLANS

SS7755 – 6 HRS LIFE (Self Study or Internet)(Cannot receive credit for SS7566, SS7755, SS9752, and SS20201)

BUY-SELL & ANNUITY PLANS

SS7754 – 12 HRS LIFE (Self Study or Internet) (Cannot receive credit for SS7754 and SS7567)

BUY-SELL PLANS

SS7567 - 6 HRS LIFE (Self Study or Internet) (Cannot receive credit for SS7567 and SS7754)

GOVERNMENT PLANS

SS7750 – 10 HRS LH (Self Study or Internet)(Cannot receive credit for SS7750 and SS9748)

HEALTH PLANS

SS6942 – 6 HRS HEALTH (Self Study or Internet) (Cannot receive credit for SS6942, SS7003, SS9749, SS9750, 10198 and 10202)

HOME, AUTO, PERSONAL PROPERTY & UMBRELLA INSURANCE

SS7988 – 13 HRS PC (Self Study or Internet) (Cannot receive credit for SS7002, SS7988, SS9744, SS9745 and SS9747.)

HOMEOWNERS & AUTO INSURANCE

SS7002 – 6 HRS PC (Self Study or Internet)(Cannot receive credit for SS7002, SS7988, SS9744, SS9745 and SS9747)

INSURANCE ETHICS

SS7752 – 3 HRS ETHICS (Self Study or Internet)(Cannot receive credit for SS7752 and SS10199)

INSURANCE ETHICS AND RESPONSIBILITY

SS8822 - 3 HRS ETHICS GENERAL (Self Study or Internet)

LIFE PLANS

SS7003 – 6 HRS LIFE (Self Study or Internet)(Cannot receive credit for SS6942, SS7003, SS9749, SS9750, 10198 and 10202)

TAX FAVORED PROGRAMS

SS7574 – 12 HRS LIFE (Self Study or Internet) (Cannot receive credit for SS7574 and SS9755)

THE NEED FOR LIFE INSURANCE

SS7987 – 2 HRS LIFE (Self Study or Internet)

UMBRELLA INSURANCE

SS7120 – 6 HRS PC (Self Study or Internet)(Cannot receive credit for SS7120 and SS9746)

UMBRELLA, WATERCRAFT & AUTO INSURANCE

SS7121 –12 HRS PC (Self Study or Internet)

WATERCRAFT & AUTO INSURANCE

SS7573 – 6 HRS PC (Self Study or Internet)

WATERCRAFT/UMBRELLA INSURANCE

SS7753 – 6 HRS PC (Self Study or Internet)

ACADEMY FOR HEALTHCARE MANAGEMENT

601 Pennsylvania Avenue, Suite 500

Washington, DC 20004

Web Site Address:

<http://eahm.webinservice.com/eahm>

Sponsor Representative: Erin Carlson (202) 778-3287

AHM 250 – HEALTHCARE MANAGEMENT: AN INTRODUCTION – 1ST EDITION

SS7794 – 12 HRS HEALTH (Internet)

AHM 510 - GOVERNANCE AND REGULATIONS – 1ST EDITION

SS7795 – 12 HRS HEALTH (Internet)

AHM 520 - HEALTH PLAN FINANCE AND RISK MANAGEMENT – 1ST EDITION

SS-8528 – 12 HRS HEALTH (Internet)

AHM 530 - NETWORK MANAGEMENT IN MANAGED CARE ORGANIZATIONS – 2ND EDITION

SS8529 – 12 HRS HEALTH

AHM 540 – MEDICAL MANAGEMENT IN MANAGED CARE ORGANIZATIONS – 2000 EDITION

SS11136 – 21 HRS HEALTH

AFFORDABLE – SUCCESS – FIRST CHOICE – CLIENTELL CONTINUING EDUCATION

20 Corporate Plaza, Suite 100

Newport Beach, CA 92660

Sponsor Representative: Heather MacKenzie (949) 706-9459

ASICS OF PROPERTY & CASUALTY INSURANCE FOR DWELLINGS

SS10197 - 8 HRS PC

FIXED ANNUITIES

SS4624 - 10 HRS LIFE

HEALTHCARE FOR SENIORS

SS11823 – 10 HRS HEALTH

HOMEOWNERS & AUTOMOBILE INSURANCE

SS11812 – 10 HRS PC

INSURANCE ETHICS #2

SS11831 – 3 HRS ETHICS

INSURANCE ETHICS & RESPONSIBILITIES

SS10199 - 3 HRS ETHICS (Cannot receive credit for SS7752 and SS10199)

INSURANCE MARKETING ISSUES

SS10988 - 21 HRS GENERAL 3 HRS ETHICS

INTRODUCTION TO VARIABLE ANNUITIES

SS4590 - 10 HRS LIFE

LIFE & LONG TERM CARE CONCEPTS

SS10198 - 7 HRS LH (Cannot receive credit for SS6942, SS7003, SS9749, SS9750, SS10198 and SS10202)

MARKET CONDUCT, AGENT BLUNDERS

SS10989 - 9 HRS ETHICS

MEDICARE, LONG-TERM CARE & DISABILITY INSURANCE

SS10203 - 9 HRS LH (Cannot receive credit for SS6942, SS9749, SS9750, SS10200 and SS10203)

PRINCIPLES OF LONG-TERM CARE

SS11811 – 10 HRS HEALTH

PRINCIPLES OF VARIABLE ANNUITY PORTFOLIO OPTIMIZATION

SS5516 - 3 HRS LIFE

THE ANNUITY PRINCIPLE

SS10201 - 4 HRS LIFE (Cannot receive credit for SS7566, SS7755, SS9752 and SS10201)

THE LIFE PRINCIPLE

SS10202 - 5 HRS LIFE (Cannot receive credit for SS7003, SS9750, SS1098 and SS10202)

THE QUALIFIED PLAN PENSION PRIMER

SS6135 - 24 HRS LIFE

UNDERSTANDING MEDICARE CONCEPTS

SS10200 - 4 HRS HEALTH (Cannot receive credit for SS6942, SS9749, SS9750, SS10200 and SS10203)

UNDERSTANDING VARIABLE TAXATION & APPLICATION

SS4591 - 10 HRS LIFE

AHI (ACCREDITED HOMESTUDY INSTITUTE, INC.)

**10115 W. Grand Ave.
Franklin Park, IL 60131**

Sponsor Representative:	Rocky Esposito	(800) 894-2495
	Rozanne Reynolds	(800) 894-2495

401K & IRA PROGRAMS

SS9755 - 15 LIFE (Cannot receive credit for SS7574 and SS9755)

ETHICS FOR THE INSURANCE PROFESSIONAL

SS9754 - 2 HRS ETHICS LH

ETHICS FOR THE MILLENNIUM
SS9756 - 2 HRS ETHICS LH

ETHICS STANDARDS
SS9753 - 2 HRS ETHICS PC

HEALTH INSURANCE PRINCIPLES
SS9749 - 10 HRS HEALTH (Cannot receive credit for SS6942, SS7003, SS9749, SS9750, 10198 and 10202)

HOMEOWNERS, AUTOMOBILE AND PERSONAL PROPERTY INSURANCE
SS9744 - 15 HRS PC (Cannot receive credit for SS7002, SS7120, SS7988, SS9744, SS9745, and SS9747)

HOMEOWNERS, AUTO, PERSONAL PROPERTY, UMBRELLA
SS9745 - 15 HRS PC (Cannot receive credit for SS7002, SS7988, SS9747, SS9745 and SS9747)

LIFE AND HEALTH PRINCIPLES
SS9750 - 15 HRS LH (Cannot receive credit for SS6942, SS7003, SS9749, SS9750, 10198 and 10202)

LIFE INSURANCE PRINCIPLES
SS9751 - 10 HRS LIFE (Cannot receive credit for SS6942, SS9750 and SS9751)

MEDICARE, COBRA & DISABILITY PLANS
SS9748 - 15 HRS HEALTH (Cannot receive credit for SS7750 and SS9748)

UNDERSTANDING ANNUITY PLANS
SS9752 - 10 HRS LIFE (Cannot receive credit for SS7566, SS7755, SS9752 and SS10201)

UNDERSTANDING HOMEOWNERS AND AUTO INSURANCE
SS9747 - 10 HRS PC (Cannot receive credit for SS7002, SS7988, SS9747, SS9745 and SS9747)

UNDERSTANDING UMBRELLA INSURANCE
SS9746 - 10 HRS PC (Cannot receive credit for SS7120 and SS9746)

**AMERICAN COLLEGE
270 S. Bryn Mawr Avenue
Bryn Mawr, PA 19010-2196**

**Web Site Address:
<http://tacuat.esocrates.com>**

Sponsor Representative:	M. Diane Carlin	(610) 526-1382
	Damon Key	(610) 526-1168

290 ETHICS FOR FINANCIAL SERVICE PROFESSIONALS
NC11600 – 16 HRS ETHICS LIFE

ADVANCED TOPICS IN GROUP BENEFITS – 1ST EDITION
SS12757 – 21 HRS LH

CE130 – ETHICS IN LIFE INSURANCE AND RELATED FINANCIAL SERVICES
NC5404 – 10 HRS ETHICS

CE170 THE KUGLER CASES – COURSE I: THE BASIC ESTATE PLAN

NC11120 – 3 HRS LIFE (Internet)(Cannot receive credit for SS8699 and NC11120)

CE171 THE KUGLER CASES – COURSE II: GRATS

NC11119 – 3 HRS LIFE (Internet)

CE172 THE KUGLER CASES – COURSE III: DISTRIBUTION PLANNING FOR QUALIFIED RETIREMENT PLANS AND IRA'S

NC11278 – 3 HRS LIFE (Internet)

CE173 THE KUGLER CASES – COURSE IV: ESTATE PLANNING FOR RETIREMENT DISTRIBUTIONS (PART I)

SS11333 – 3 HRS LIFE (Internet)

CE174 – THE KUGLER CASES – COURSE V: ESTATE PLANNING FOR RETIREMENT DISTRIBUTIONS (PART II)

NC11597 – 4 HRS LIFE (Internet)

CE175 – THE KUGLER CASES – COURSE VI: TAX ASPECTS AND BUY/SELL ARRANGEMENTS FOR THE PASS THROUGH BUSINESS ENTITY

NC11598 – 3 HRS LIFE (Internet)

CE176 – THE KUGLER CASES – COURSE VII: TAX ASPECTS & BUY/SELL ARRANGEMENTS FOR THE "C" CORPORATION

SS11853 – 3 HRS LIFE (Internet)

CHARITABLE GIVING APPLICATIONS – 2003 EDITION

SS11972 – 21 HRS LIFE

ESSENTIALS OF ANNUITIES – 1ST EDITION

SS12414 – 21 HRS LIFE

ESSENTIALS OF BUSINESS INSURANCE

SS11955 – 21 HRS LIFE (Cannot receive credit for NC5623, SS5623 and SS11955)

ESSENTIALS OF DISABILITY INCOME INSURANCE – 2005 EDITION

SS13793 – 21 HRS HEALTH (Cannot receive credit for NC1604, SS1604 and SS13793)

ESSENTIALS OF EMPLOYEE BENEFITS – 1ST EDITION

SS12797 – 21 HRS LH

ESSENTIALS OF LIFE INSURANCE PRODUCTS

SS12183 – 21 HRS LIFE

ESSENTIALS OF LONG-TERM CARE

SS11771 – 15 HRS HEALTH 1 HR ETHICS HEALTH

FINANCIAL DECISIONS FOR RETIREMENT – 2005 EDITION

SS13358 – 21 HRS LIFE

FINANCIAL PLANNING: PROCESS AND ENVIRONMENT 1ST EDITION

SS13207 – 21 HRS LIFE, 3 HRS ETHICS LIFE

FOUNDATIONS OF FINANCIAL PLANNING: AN OVERVIEW

SS12189 – 21 HRS LIFE

FOUNDATIONS OF FINANCIAL PLANNING: THE PROCESS – 2005 EDITION

SS13706 – 21 HRS LIFE

FUNDAMENTALS OF INSURANCE PLANNING - 1ST EDITION

SS13228 – 21 HRS LH

FUNDAMENTALS OF LONG-TERM CARE – 2004 EDITION
SS13560 – 5 HEALTH

GS803 - FINANCIAL STATEMENT ANALYSIS
NC4128 - 24 HRS GENERAL (Cannot receive credit for NC1646 and NC4128)

GS810 - FINANCIAL INSTITUTIONS
NC6974 - 24 HRS LH

GS811 - SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT
NC4399 - 24 HRS LH

GS812 - BUSINESS VALUATION
NC0049 - 4 HRS LH; 20 HRS GENERAL

GS814 - RETIREMENT SAVINGS PLANS FOR EMPLOYEES
NC1644 - 24 HRS LH

GS815 - ADVANCED ESTATE PLANNING I
NC0038 - 20 HRS LH; 4 HRS GENERAL

GS816 - ADVANCED ESTATE PLANNING II
NC0039 - 24 HRS LH

GS817 - PERSONAL TAX PLANNING
NC1645 - 24 HRS GENERAL

GS819 – MUTUAL FUNDS; ANALYSIS, ALLOCATION AND PERFORMANCE
NC5403 – 24 HRS LIFE

GS831 - ETHICS AND HUMAN VALUES
NC6975 - 24 HRS ETHICS

GS836 - BUSINESS SUCCESSION PLANNING I (GRADUATE COURSE)
SS9848 - 24 HRS LIFE (Cannot receive credit for NC6537, NC6538 and SS9848)

GS839 - CHARITABLE GIVING (GRADUATE COURSE)
SS9849 - 24 HRS LIFE

GS842 - EXECUTIVE COMPENSATION
NC0040 - 24 HRS LH

GS843 - DEFINED BENEFIT PLANS
NC1643 – 24 HRS LH

GS859 - CHARITABLE GIVING: TOOLS, APPLICATIONS & RELATIONSHIPS
SS11565 – 21 HRS LIFE

HEALTH AND LONG-TERM CARE FINANCING FOR SENIORS – 1ST EDITION
SS12901 – 21 HRS HEALTH

HS313 - INDIVIDUAL HEALTH INSURANCE – 5TH EDITION
NC5809 - 24 HRS LH

HS318 - INSURANCE AND FINANCIAL PLANNING
NC5822 - 24 HRS GENERAL

HS321 - INCOME TAXATION
NC0026 - 2 HRS LH; 22 HRS GENERAL

HS322 – FINANCIAL SYSTEMS IN THE ECONOMY
NC927 – 24 HRS GENERAL

HS323 - INDIVIDUAL LIFE INSURANCE
NC0028 - 8 HRS LH; 2 HRS PC; 14 HRS GENERAL

HS324 - LIFE INSURANCE LAW (REVISED)
NC0029 - 24 HRS LIFE (Cannot receive credit for NC6545, NC6546 and NC29)

HS325 - GROUP BENEFITS
NC0030 - 22 HRS LH; 2 HRS GENERAL

HS326 – PLANNING FOR RETIREMENT NEEDS
NC0031 - 24 HRS LH (Cannot receive credit for IC0031, NC0031 and NC0931)

HS328 - INVESTMENTS
NC0033 - 22 HRS LIFE, 2 HRS GENERAL

HS330 - FUNDAMENTALS OF ESTATE PLANNING
NC0035 - 20 HRS LH; 4 HRS GENERAL

HS331 - PLANNING FOR BUSINESSOWNERS AND PROFESSIONALS
NC0036 - 12 HRS LH; 12 HRS GENERAL

HS332 - FINANCIAL APPLICATIONS
NC0037 - 24 HRS LH

HS334 - ESTATE PLANNING APPLICATIONS
NC1867 - 24 HRS LH

HS336 - FINANCIAL DECISION MAKING AT RETIREMENT
NC3188 – 24 HRS LH

HS340 - MANAGED CARE AND OTHER HEALTH INSURANCE TOPICS
NC5991 - 24 HRS LH

HS341 - SELECTED RETIREMENT PLAN TOPICS
NC5736 - 24 HRS LIFE

HS342 - EXECUTIVE COMPENSATION
NC5887-24 HRS LH

HS344 - ADVANCED TOPICS IN MANAGED CARE
SS8061 – 24 HRS HEALTH

LUTC 201 – EXPLORING PERSONAL MARKETS
SS5624 – 17 HRS LIFE (Cannot receive credit for NC0002, NC5624 and SS5624)

LUTC 202 – MEETING CLIENT NEEDS
SS5743 – 24 HRS LIFE (Cannot receive credit for NC0002, NC5743 and SS5743)

LUTC 251 – BUSINESS CONTINUITY COURSE
SS5623 – 24 HRS LIFE (Cannot receive credit for NC0003, NC5623, SS5623 and SS11955)

LUTC 252 – EMPLOYEE BENEFITS
SS5742 – 24 HRS LIFE (Cannot receive credit for NC0003, NC5742 and SS5742)

LUTC 255 – LONG-TERM CARE

SS11225 – 17 HRS HEALTH 1 HR ETHICS HEALTH

LUTC 261 – RETIREMENT PLANNING

SS6832 – 24 HRS LIFE (Cannot receive credit for NC6832 and SS6832)

LUTC 271 - FOUNDATIONS OF ESTATE PLANNING

SS7344 - 16 HRS LIFE

LUTC 281 – PLANNING FOR SENIORS

SA8333 – 20 HRS LH

LUTC 601 - PIECING TOGETHER THE ETHICAL PUZZLE – 4TH EDITION

TA5231 - 8 HRS ETHICS LIFE (Cannot receive credit for IC5024, NC5024, IC5231, TA5231, SS6593, TA7020, SS7118 and SS7340)

LUTC 611 - CHARTING AN ETHICAL COURSE

SS6250 – 9 ETHICS

LUTC 612 - CHARTING AN ETHICAL COURSE FOR THE MULTILINE AGENT

SS7118 - 10HRS ETHICS (Cannot receive credit for course SS6250, TA6250, IC6250, TA5231, IC5231, NC5024, IC5024, SS6593, TA7020, SS7118 and SS7340)

TECHNIQUES FOR EXPLORING PERSONAL MARKETS – 1ST EDITION

SS12934 – 21 HRS LIFE

TECHNIQUES FOR MEETING CLIENT NEEDS

SS12511 – 21 HRS LIFE (Cannot receive Credit for NC5743, SS5743 and SS12511)

UNDERSTANDING THE OLDER CLIENT

SS12510 – 21 HRS LIFE

AMERICAN EDUCATIONAL INSTITUTE, INC.

170 Mt. Airy Road, P.O. BOX 356

Basking Ridge, NJ 07920

Sponsor Representative: Amy Koernig

(800) 631-8183

AVOIDING BAD FAITH CIVIL LIABILITY IN HANDLING SUSPICIOUS CLAIMS

SS5389 - 13 HRS PC

COMMERCIAL PROPERTY COVERAGE

SS3102 - 24 HRS PC

FUNDAMENTALS IN COVERAGE & CLAIMS LAW

SS5388 - 15 HRS ETHICS GENERAL

HOMEOWNERS INSURANCE

SS3101 - 24 HRS PC

HOMEOWNERS: LIABILITY COVERAGES

SS4014 - 21 HRS PC

INLAND MARINE COVERAGES

SS4015 - 16 HRS PC

INTRODUCTION TO INSURANCE: FIRST PARTY COVERAGES

SS3098 - 22 HRS PC

LAW OF AUTOMOBILE INSURANCE: FIRST PARTY COVERAGES AND NO FAULT
SS4011 - 22 HRS PC

LAW OF INSURANCE: AUTOMOBILE LIABILITY AND UNINSURED MOTORISTS
SS3099 - 24 HRS PC

LAW OF INSURANCE: GENERAL LIABILITY
SS3100 - 24 HRS PC

LIABILITY INSURANCE PRINCIPLES
SS4012 - 13 HRS PC

PROPERTY INSURANCE PRINCIPLES
SS4013 - 18 HRS PC

RECOGNIZING FRAUD
SS5390 - 12 HRS PC

WORKERS' COMPENSATION AND EMPLOYERS' LIABILITY POLICY
SS4010 - 15 HRS PC

YACHT INSURANCE
SS3103 - 17 HRS PC

AMERICAN INSTITUTE FOR CPCU/INSURANCE INSTITUTE OF AMERICA
720 Providence Road
Malvern, PA 19355-0770

Sponsor Representative: Christine Quay (610) 644-2100

AAI 81 - FOUNDATIONS OF INSURANCE PRODUCTION
NC6500 - 24 HRS PC

AAI 82 - MULTIPLE LINES INSURANCE PRODUCTION
NC6501 - 24 HRS PC

AFSB 151 - PRINCIPLES OF SURETYSHIP
NC3701 - 24 HRS PC

AFSB 152 - CONTRACT SURETY
NC3702 - 24 HRS PC

AFSB 153 - FIDELITY AND NON-CONTRACT SURETY
NC3703 - 24 HRS PC

AIAF 111 - STATUTORY ACCOUNTING FOR PROPERTY AND LIABILITY INSURERS
NC1327 - 24 HRS PC

AIAF 112 - INSURANCE INFORMATION SYSTEMS
NC1328 - 24 HRS PC

AIAF 113 - FINANCIAL ENVIRONMENT OF INSURANCE COMPANIES
NC1329 - 24 HRS PC

AIC 30 - INTRODUCTION TO CLAIMS
NC2067 - 8 HRS PC

AIC 33 - THE CLAIMS ENVIRONMENT
NC4562 – 24 HRS PC

AIC 34 – WORKERS COMPENSATION AND MANAGING BODILY INJURY CLAIMS
NC3595 – 24 HRS PC (Cannot receive credit for Dnc1954 and nc3595)

AIC 35 – PROPERTY LOSS ADJUSTING
NC12127 – 21 HRS PC

AIC 36 – LIABILITY CLAIM PRACTICES
NC1955 – 24 HRS PC

AIM 40 - MANAGEMENT
NC11061 – 21 HRS GENERA (Cannot receive credit for NC139, NC839 and NC11061)

AIS 25 - DELIVERING INSURANCE SERVICES
NC5125 – 3 HRS PC

AMIM 121 – OCEAN MARINE INSURANCE – 4TH EDITION
NC13666 – 21 HRS PC

AMIM 122 – INLAND MARINE INSURANCE
NC2066 – 24 HRS PC

API 28 - PERSONAL INSURANCE - UNDERWRITING & MARKET PRACTICES
NC6499 - 24 HRS PC

API 29 - PERSONAL INSURANCE: SERVICES, MANAGEMENT & ISSUES
NC6957 - 24 HRS PC

ARe 141 - PRINCIPLES OF REINSURANCE
NC3047 – 24 HRS GENERAL

ARe 142 - REINSURANCE PRACTICES
NC3048 – 24 HRS PC

ARM 54 – RISK ASSESSMENT – 1ST ED.
SS13849 – 21 HRS PC (Cannot receive credit for NC119, NC819 and SS13849)

ARM 55 – RISK CONTROL – 1ST ED.
SS13850 – 21 HRS PC (Cannot receive credit for NC120, NC820 and SS13850)

ASLI 161 - SURPLUS LINES INSURANCE PRINCIPLES & ISSUES
NC6236 - 24 HRS PC

ASLI 162 - SURPLUS LINES INSURANCE PRACTICES
NC6498 - 24 HRS PC

AU 65 - COMMERCIAL UNDERWRITING: PRINCIPLES AND PROPERTY
NC5928 - 24 HRS PC

AU 66 - COMMERCIAL UNDERWRITING: LIABILITY AND ADVANCED TECHNIQUES
NC5929 - 24 HRS PC

CPCU 510 - FOUNDATIONS OF RISK MANAGEMENT, INSURANCE AND PROFESSIONALISM
NC11052 – 21 HRS PC 3 HRS ETHICS PC (Cannot receive credit for NC833, NC3969 and NC11052)

CPCU 520 - INSURANCE OPERATIONS AND REGULATION

NC11053 – 21 HRS PC (Cannot receive credit for NC137, NC837 and NC11053)

CPCU 530 - THE LEGAL ENVIRONMENT OF INSURANCE – 1st ED. AUGUST 2005

NC11057 – 21 HRS GENERAL (Cannot receive credit for NC138, NC838 and NC11057)

CPCU 540 - BUSINESS AND FINANCIAL ANALYSIS FOR RISK MANAGEMENT AND INSURANCE PROFESSIONALS

NC11058 – 21 HRS GEN (Cannot receive credit for NC140, NC840 and NC11058)

CPCU 551 - COMMERCIAL PROPERTY RISK MANAGEMENT AND INSURANCE

NC11054 – 21 HRS PC (Cannot receive credit for NC135, NC835 and NC11054)

CPCU 552 - COMMERCIAL LIABILITY RISK MANAGEMENT AND INSURANCE

NC11055 – 21 HRS PC (Cannot receive credit for NC136, NC836 and NC11055)

CPCU 553 - SURVEY OF PERSONAL RISK MANAGEMENT, INSURANCE AND FINANCIAL PLANNING

NC11056 – 20 HRS PC 1 HR LH

CPCU 555 - PERSONAL RISK MANAGEMENT AND PROPERTY LIABILITY

NC11059 - 21 HRS PC (Cannot receive credit for NC134, NC834 and NC11059)

CPCU 556 - PERSONAL FINANCIAL PLANNING

NC11060 - 18 HRS LIFE 2 HRS HEALTH 1 HR PC

CPCU 557 - SURVEY OF COMMERCIAL RISK MANAGEMENT AND INSURANCE

NC11062 - 21 HRS PC

CPCU 560 – FINANCIAL SERVICES INSTITUTIONS

NC1063 = 21 HRS LIFE

INTRODUCTION TO PROPERTY AND LIABILITY INSURANCE

NC0917 - 18 HRS PC

INTRODUCTION TO UNDERWRITING

NC5336 – 18 HRS PC

IR 201 - INSURANCE REGULATION

NC5650 - 30 HRS ETHICS GEN

AMERICA'S HEALTH INSURANCE PLANS

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2100 Gateway Centre Blvd., Suite 200

Morrisville, NC 27560

Sponsor Representative: Brandi Brown

(800) 334-8322 Ext. 5256

DISABILITY INCOME INSURANCE

SS6120 - 24 HRS LH

FINANCING LONG TERM CARE NEEDS

SS10822 - 21 HRS HEALTH

FRAUD: THE HIDDEN COST OF HEALTH CARE

NC6616 - 23 HRS LH

FUNDAMENTALS, PART A: THE HEALTH INSURANCE PRIMER

SS9419 - 16 HRS HEALTH

FUNDAMENTALS, PART B: HEALTH INSURANCE NUTS AND BOLTS
SS9740 - 16 HRS HEALTH

GROUP LIFE AND HEALTH INSURANCE, PART A
NC0905 - 24 HRS HEALTH

GROUP LIFE AND HEALTH INSURANCE, PART B
NC0906 - 24 HRS HEALTH

GROUP LIFE AND HEALTH INSURANCE, PART C
NC0907 - 24 HRS HEALTH

HEALTH CARE FRAUD
SS10397 - 21 HRS HEALTH

INDIVIDUAL HEALTH INSURANCE, PART A
NC0903 - 24 HRS HEALTH

INDIVIDUAL HEALTH INSURANCE, PART B
NC0904 - 24 HRS HEALTH

LONG TERM CARE
NC4222 - 24 HRS HEALTH

LONG TERM CARE
SS10398 - 21 HRS HEALTH

LONG TERM CARE INSURANCE ADMINISTRATION, CLAIMS & THE IMPACT OF HIPAA
SS11012 - 21 HRS HEALTH

LONG TERM CARE: KNOWING THE RISK PAYING THE PRICE
NC6506 - 24 HRS HEALTH

MANAGED CARE, PART A
SS13472 - 16 HRS HEALTH (Cannot receive credit for NC5565 and SS13472)

MANAGED CARE, PART B
SS13473 - 18 HRS HEALTH (Cannot receive credit for SS6119 and SS13473)

MANAGED CARE, PART C
SS7663 - 16 HRS HEALTH

MEDICAL EXPENSE INSURANCE
NC6948 - 24 HRS HEALTH

SUPPLEMENTAL HEALTH INSURANCE
SS7271 - 24 HRS HEALTH

THE LONG TERM CARE INSURANCE PRODUCT
SS10823 - 21 HRS HEALTH

APAC CUSTOMER SERVICES
425 2nd Street SE, Suite 3300
Cedar Rapids, IA 52406-3300

Sponsor Representative: Marcine Kellner

(319) 896-2931

ETHICS

SS3845 - 12 HRS ETHICS GENERAL (Cannot receive credit for SS3845 and IC3845 or SS4415)

ETHICAL PRACTICES

SS5079 - 20 HRS ETHICS LIFE (Cannot receive credit for IC5079, SS5079, IC6725 and SS13176)

INSURANCE FRAUD AWARENESS

SS5104 - 18 HRS GENERAL (Cannot receive credit for IC5104 and SS5104)

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MINNEAPOLIS, MN 55409**

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ALL ABOUT ANNUITIES

SS6740 - 3 HRS LIFE

**BR EDUCATIONAL PRODUCTIONS, INC.
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Lincoln, NE 68502**

Sponsor Representatives: Robert Rydman
Shirley Rydman

(402) 423-1671

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ETHICS AND THE AMERICAN INSURANCE BUSINESS

SS6596 - 6 HRS ETHICS

**BROKER EDUCATIONAL SALES AND TRAINING, INC.
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New Port Richey, FL 34653**

Sponsor Representative: Paula Kallio

(800) 345-5669

ANNUITY CONTRACT STRUCTURE TAX LAWS AND SUITABILITY – 2005 EDITION

SS13865 – 5 HRS LIFE, 2 HRS ETHICS

ETHICS FOR THE INSURANCE PROFESSIONAL

SS13144 – 3 HRS ETHICS

THE BEST WAY TO SAVE FOR COLLEGE – 2005 ED.

SS13786 – 12 HRS LIFE

THE RETIREMENT SAVINGS TIME BOOM AND HOW TO DEFUSE IT

SS12659 – 15 HRS LIFE

TOOLS AND TECHNIQUES OF LIFE INSURANCE PLANNING – 3RD EDITION

SS12920 – 21 HRS LIFE 3 HRS ETHICS LIFE (Cannot receive credit for IC4762, SS4762 and SS12920)

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ADVANCED MARKET MANUAL & ORIENTATION (Pentera course)
SS4369 - 24 HRS LIFE (Cannot receive credit for IC4369, SS4369 and SS7194)

ANNUITIES (Bisys course)
IC3517 - 12 HRS LIFE (Cannot receive credit for SS3517, IC3517 and IC3787)

BUSINESS INSURANCE (Bisys course)
IC4215 - 12 HRS LH (Cannot receive credit for SS4215 and IC4215)

BUSINESS INSURANCE
SS7319 - 12 HRS LIFE

DISABILITY INCOME TRAINING COURSE (Pentera course)
IC1085 - 18 HRS LH (Cannot receive credit for SS1085 and IC1085)

ESTATE PLANNING (Bisys course)
IC5051 - 12 HRS LIFE (Cannot receive credit for course SS5051 and IC5051)

FINANCIAL CROSSROADS
SS7317 - 24 HRS LIFE

NEBRASKA INSURANCE ETHICS (Bisys course)
IC4653 - 6 HRS ETHICS GENERAL (Cannot receive credit for SS4653 and IC4653)

PENSION & PROFIT SHARING (Bisys course)
IC4660 - 12 HRS LIFE (Cannot receive credit for SS4660 and IC4660)

PENSION PLANNING TRAINING (Bisys course)
IC0054 - 24 HRS LH (Cannot receive credit for SS0054 and IC0054)

RETIREMENT PLANNING PRINCIPLES (Pentera course)
IC3174 - 24 HRS LH (Cannot receive credit for IC3174, SS3174 and IC3420)

TARGET ETHICS (Pentera course)
SS4064 - 16 HRS ETHICS GENERAL (Cannot receive credit for IC4064 and SS4064)

TOTAL NEEDS APPROACH TO INSURANCE PLANNING (Pentera course)
IC2069 - 24 HRS LH (Cannot receive credit for SS2069 and IC2069)

VARIABLE CONTRACTS (Bisys course)
IC3676 - 12 HRS LIFE (Cannot receive credit for IC3676, SS3676 and SS4413)

VARIABLE UNIVERSAL LIFE (Pentera course)
IC5571 - 12 HRS LIFE (Cannot receive credit for SS5571 and IC5571)

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San Diego, CA 92107

Sponsor Representative: Michael Lustig

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AGENT ETHICS AND RESPONSIBILITIES
SS10301 - 14 HRS ETHICS

BUSINESS CONTINUATION INSURANCE

SS10297 - 18 HRS LH

CONCEPTS OF DISABILITY INCOME INSURANCE
SS10302 - 14 HRS HEALTH

INSURANCE LAW IN THE UNITED STATES
SS10300 - 14 HRS GENERAL

LAW AND THE INSURANCE CONTRACT
SS10294 - 14 HRS GENERAL

LEGAL CONCEPTS OF INSURANCE
SS10295 - 14 HRS GENERAL

LIFE, ACCIDENT AND HEALTH INSURANCE IN THE UNITED STATES
SS10299 - 14 HRS LH

POLICY PREMIUM LAWS IN AMERICA
SS10296 - 14 HRS LIFE

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Buckingham, VA 23921

Web Site Address:
www.capeschool.com

Sponsor Representative: Customer Service (800) 729-7369

10 NEW HABITS OF RESPONSIBLE LTCI AGENTS – 1ST EDITION
SS13820 – 9 HRS HEALTH

ADMINISTRATIVE SIMPLIFICATION – 2001 EDITION
SS13766 – 7 HRS GENERAL

AFFORDABLE ANNUITY - 2004 EDITION
SS13765 – 8 HRS LIFE

CONSUMER DRIVEN HEALTHCARE
SS13945 – 3 HRS HEALTH

DISABILITY INCOME INSURANCE – 2004 EDITION
SS13946 – 6 HRS HEALTH

ETHICS FOR THE FIELD OF INSURANCE
SS11703 – 2 HRS ETHICS (Internet)

EVERYDAY LAW FOR INSURANCE AGENTS
SS11701 – 6 HRS GENERAL (Internet)

FLOOD INSURANCE; THE NEED, THE COVERAGES, THE CLAIMS – 2005 EDITION
SS13947 – 2 HRS PC

GROUP INSURANCE CONCEPTS
SS11704 – 6 HRS LH (Internet)

HOMEOWNERS INSURANCE COVERAGES – 2000 EDITION
SS13948 – 7 HRS PC

IDENTITY THEFT INSURANCE

SS13428 – 6 HRS GENERAL (Internet)

INSURANCE AS A SOCIAL INSTRUMENT

SS11705 – 4 HRS GENERAL (Internet)

INSURANCE FRAUD PROBLEMS AND PREVENTIONS

SS11702 – 6 HRS GENERAL (Internet)

LIFE INSURANCE FUNDAMENTALS – 2001 EDITION

SS13949 – 6 HRS LIFE

KEY BUSINESS NEEDS INSURANCE – 2001 EDITION

SS13985 – 5 HRS LIFE

LONG TERM CARE – 2005 EDITION

SS13769 – 8 HRS HEALTH

MANAGED CARE PLANS – 2000 EDITION

SS13950 – 6 HRS HEALTH

MEDICARE PART D

SS13951 – 2 HRS HEALTH

PERSONAL AUTOMOBILE INSURANCE – 1998 EDITION

SS13986 – 6 HRS PC

PROPERTY AND CASUALTY GALLERY 1 – 2002 EDITION

SS13774 – 15 HRS PC

RISK MANAGEMENT – 2001 EDITION

SS13767 – 7 HRS PC

UNDERWRITING: WRITE IT RIGHT

SS13354 – 8 HRS GENERAL (Internet)

WORKERS' COMPENSATION – 2001 EDITION

SS13768 – 7 HRS PC

CAREER ACHIEVEMENT

122 S. 29th Street, P.O. Box 83589

Lincoln, NE 68501-3589

Web Site Address:

<http://careerachievement.360training.com>

Sponsor Representative: Alice Frickel (402) 476-5097

Richard A. Peters II (402) 476-5097

401 (K) PLANS – 4th EDITION (Dearborn Course)

SS2166 - 16 HRS Life (Cannot receive credit for SS2166 and IC2166)

401(K) PLANS - CAPSTONE FINANCIAL TRAINING INC.

SS5919 - 8 HRS LIFE

403 (B) PLANS

SS5394 - 24 HRS LIFE (Cannot receive credit for IC5394 and SS5394)

AGENCY OPERATIONS

SS11656 – 5 HRS GENERAL (Internet)

ANNUITIES – 4TH EDITION (Dearborn course)

SS13161 - 21 HRS LIFE (Cannot receive credit for fIC4048, SS4048, SA4168, SS4316, IC5487 and SS13161)

ANNUITIES - CAPSTONE FINANCIAL TRAINING INC.

SS5920 - 5 HRS LIFE

AUTO PHYSICAL DAMAGE BASICS

SS2073 – 21 HRS PC (Cannot receive credit for IC2073 and SS2073)

BUSINESS INSURANCE

SS12660 - 21 HRS LIFE

COMMERCIAL AUTO COVERAGE

SS0666 – 12 HRS PC (Cannot receive credit for SS0666, SA0679 and SS4419)

COMMERCIAL AUTO COVERAGE

SS12070 – 21 HRS PC (Cannot receive credit for IC5262, SS5262 AND SS12070)

COMMERCIAL CRIME COVERAGE

IC5277 - 12 HRS PC (Cannot receive credit for IC5277 and SS5277)

COMMERCIAL CRIME COVERAGE

SS10717 – 10 HRS PC (Cannot receive credit for IC1351, SS1351, SS2524, SS7163 and SS10717)

COMMERCIAL GENERAL LIABILITY

SS10994 – 21 HRS PC (Cannot receive credit for IC1290, SS1290 IC3692 and SS10994)

COMMERCIAL GENERAL LIABILITY INSURANCE

SS11435 – 3 HRS PC (Internet)

COMMERCIAL PROPERTY COVERAGE

SS1486 - 12 HRS PC (Cannot receive credit for SS1486 and SS4421)

COVER ALL THE BASES

SS12241 – 3 HRS ETHICS

CREATING VALUE THROUGH FINANCIAL MANAGEMENT

SS11377 – 3 HRS GENERAL (Internet)

DESIGNING FINANCIAL STRATEGIES – 3rd Edition

SS13197 - 21 HRS LIFE (Cannot receive credit for SS6892, SS SS7281, SS12235 and SS13197)

DISABILITY INCOME INSURANCE

SS2391 - 16 HRS LH (Cannot receive credit for IC2391, SA4073, SS2391 and SS4361)

DISTRIBUTIONS FROM QUALIFIED PLANS – 3RD EDITION

SS6171 - 15 HRS LIFE

DON'T PUNT A GAME PLAN IN ETHICS FOR INSURANCE PROFESSIONALS

SS9104 - 3 HRS ETHICS

EMPLOYEE BENEFIT PLANNING

SS5620 – 12 HRS LH

EMPLOYMENT LAW

SS11376 – 4 HRS LH (Internet)

ESTATE PLANNING

SS4317 - 24 HRS LIFE (Cannot receive credit for SS4145, IC4145, SS4317, SA4169, SS101, SS6589, IC6590 and SS6590)

ESTATE PLANNING

IC5051 - 12 LIFE (Cannot receive credit for IC5051 and SS5051)

ESTATE PLANNING

IC6590 - 24 HRS LH (Cannot receive credit for SS6590, IC6590, SS6589, SS4145, IC4145, SS4317, SA4169, SS101 and IC6590)

ESTATE PLANNING – BASIC

SS11497 – 3 HRS LIFE (Internet)

ETHICAL INTEGRITY

SS13328 – 3 HRS ETHICS

ETHICS FOR THE INSURANCE PROFESSIONALS – ADVANCED

SS11375 – 5 HRS ETHICS (Internet)

ETHICS FOR THE INSURANCE PROFESSIONAL

SS4671 - 24 HRS ETHICS (Cannot receive credit for IC3818, SS3818, SS4388, SA4435, SS4518, SS4671, IC6939 and SS6939)

ETHICS FOR THE PROPERTY-CASUALTY INSURANCE PROFESSIONAL

SS11143 - 15 HRS ETHICS PC (Cannot receive credit for SA5233, SS5233 AND SS11143)

INDIVIDUAL AND FAMILY MARKETS (Dearborn course)

SS0171 - 21 HRS LH (Cannot receive credit for IC0171, SS0171 and SS13163)

INSURANCE PACKAGES FOR SMALL BUSINESSES

SS2981 – 21 HRS PC (Cannot receive credit for IC2981, SS2981 and SS12249)

INTRODUCTION TO ETHICS

SS6261 – 6 HRS ETHICS

INTRODUCTION TO FINANCIAL PRODUCTS

SS5156 - 24 HRS LIFE (Cannot receive credit for SS5157, IC5156 and SS5156)

INTRODUCTION TO GROUP INSURANCE

SS4738 - 19 HRS LH (Cannot receive credit for IC4738, SS3077 and SS4738)

INTRODUCTION TO LIFE UNDERWRITING

SS0097 - 21 LIFE (Cannot receive credit for SS0055, IC0097, SS0097, SS0098, IC3351, SA3551, SA3980, SS4357, SA7527, SS7541, SS13331 and SS13332)

INTRODUCTON TO PROPERTY AND CASUALTY AND THE INSURANCE CONTRACT

SS11670 – 6 HRS PC (Internet)

INTRODUCTION TO TRUSTS

SS7865 - 15 HRS LIFE

INVESTMENT PLANNING

SS4335 - 24 HRS LIFE (Cannot receive credit for IC0103, SS0103, SA1538 and SS4335)

LIFE INSURANCE POLICY COMPARISONS & UNDERWRITING

SS5050 – 12 HRS LIFE (Cannot receive credit for SS5050 and IC5878)

LONG TERM CARE
SS3518 - 12 HRS HEALTH (Cannot receive credit for SS3518 and SS13468)

LONG-TERM CARE 4TH EDITION
SS13279 – 21 HRS HEALTH (Cannot receive credit for IC4805, SS4805 and SS13279)

LONG-TERM CARE - CAPSTONE FINANCIAL TRAINING INC.
SS5918 - 12 HRS HEALTH

LONG-TERM CARE SUITABILITY
SS8916 - 15 HRS HEALTH

MARKET CONDUCT FOR LIFE INSURANCE AGENTS (Dearborn Course)
SS8761 – 6 HRS ETHICS LIFE

NEBRASKA GUIDE TO ETHICS & SALES COMPLIANCE
SS6179 – 3 HRS ETHICS

PENSIONS AND PROFIT SHARING – 9TH EDITION (Dearborn course)
SS13278 - 21 HRS LIFE (Cannot receive credit for IC0105, SS0105, IC4961, SS4961 and SS13278)

PERSONAL AUTO COVERAGE
SS7815 – 11 HRS PC (Cannot receive credit for IC79, SS79, IC5278, SS5278 and SS7815)

PERSONAL AUTO RATING
SS2961 – 8 HRS PC (Cannot receive credit for IC2961 and SS2961)

PERSONAL INLAND MARINE AND WATERCRAFT COVERAGES
SS2945 – 14 HRS PC (Cannot receive credit for IC2945 and SS2945)

PRINCIPLES OF RETIREMENT PLANNING (Dearborn course)
SS6892 – 21 HRS LIFE (Cannot receive credit for SS6892, SS7281, SS12639 and SS13197)

RETIREMENT PLANNING
SS4909 - 24 HRS LIFE (Cannot receive credit for IC4251, SS4251 and SS4909)

RETIREMENT PLANS FOR SMALL BUSINESS
SS9768 - 12 HRS LIFE

SENIOR HEALTH CARE (1ST ED)(Dearborn course)
SS8717 – 4 HRS HEALTH

SOCIAL SECURITY & MEDICARE
SS6087 – 12 HRS LH (Cannot receive credit for SS3555, SS4414 and SS6087)

SURVEY OF ADVANCED SALES – 8th EDITION (Dearborn course)
SS0107 - 20 HRS LIFE, 1 HR HEALTH (Cannot receive credit for IC0107, SS0107, SA3352, SA3981, SS4358, SS13095 and SS13096)

TERRORISM COVERAGE FOR COMMERCIAL LINES (Dearborn course)
SS11457 – 9 HRS PC (Cannot receive credit for SS11457 and SA11575)

THE ETHICAL INSURANCE PRODUCER (Dearborn course)
SS12475 – 3 HRS ETHICS LIFE

UMBRELLA LIABILITY COVERAGE
SS2946 – 14 HRS PC (Cannot Receive credit for IC2946 and SS2946)

UNDERSTANDING HOMEOWNERS 2000

SS11357 – 10 HRS PC

UNDERSTANDING PERSONAL AUTO INSURANCE (Dearborn course)

SS11380 – 20 HRS PC (Cannot receive credit for SS8417 and SS11380)

VARIABLE CONTRACTS – 2ND EDITION

SS5690 – 12 HRS VC (Cannot receive credit for IC5690, SS5690, SS7615, SS7902, IC8931, IC8934, IC9012 and IC9267)

VARIABLE UNIVERSAL LIFE

SS8291 - 8 HRS LIFE (Cannot receive credit for SS8291, SS8331 and IC9268)

WILLS & TRUSTS

SS11510 – 3 HRS LIFE (Internet)

WORKERS COMPENSATION COVERAGE

SS4028 – 17 HRS PC (Cannot receive credit for IC4028 and SS4028)

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	Jan Kaplan	(904) 341-1914

FINANCIAL AND ESTATE PLANNING

SS9823 - 24 HRS LH

RETIREMENT AND TAX PLANNING

SS9822 - 24 HRS LH

SUCCESSFUL STRATEGIES IN THE LONG-TERM CARE MARKET

SS10413 - 21 HRS HEALTH (Cannot receive credit for SS10413 and SA10414)

UNDERSTANDING AND WORKING IN THE SENIOR MARKET

SS8614 – 6 HRS LIFE

UNDERSTANDING SOCIAL SECURITY AND MEDICARE

SS10081 - 24 HRS HEALTH

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CGL: ISSUES AND PERSPECTIVE

SS6330 - 7 HRS PC (Cannot receive credit for SA6330 and SS6330)

REINSURANCE TRADITION IN TRANSITION

SS6667 - 6 HRS PC (Cannot receive credit for IC3676, SS3676 and S4413)

WORKERS COMPENSATION ON THE CUTTING EDGE

SS6535 - 6 HRS PC

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ANNUITIES

SS11465 – 2 HRS LIFE (Internet)

BUSINESS OWNERS POLICY

SS11461 – 4 HRS PC (Internet)

COMMERCIAL PROPERTY

SS11464 – 3 HRS PC (Internet)

COMPREHENSIVE GENERAL LIABILITY

SS13922 – 7 HRS PC (Internet)

DISABLING LOST INCOME

SS11496 – 5 HRS HEALTH (Internet)

E-COVERAGE FOUNDATIONS & ISSUES

SS11466 – 4 HRS LIFE (Internet)

ESTATE PLANNING I

SS11459 – 3 HRS LIFE (Internet)

ESTATE PLANNING II

SS11460 – 2 HRS LIFE (Internet)

ETHICS & THE INSURANCE INDUSTRY

SS11469 – 3 HRS ETHICS (Internet)

GROUP LIFE INSURANCE BASICS

SS11468 – 4 HRS LIFE (Internet)

GROUP LTD – TAXATION

SS13923 – 3 HRS HEALTH (Internet)

GROUP LTD FOR MEDICAL PROFESSIONALS

SS13445 – 13 HRS HEALTH (Internet)

INTRODUCTION TO HOMEOWNERS INSURANCE

SS13924 – 5 HRS PC (Internet)

INTRODUCTION TO LIQUOR LIABILITY

SS13158 – 2 HRS PC (Internet)

INTRODUCTION TO PERSONAL AUTO

SS13045 – 7 PC (Internet)

INTRODUCTION TO PERSONAL UMBRELLA INSURANCE

SS13309 – 6 HRS PC (Internet)

LIFE UNDERWRITING
SS13308 – 2 HRS LIFE (Internet)

LONG TERM CARE INSURANCE
SS13925 – 3 HRS HEALTH (Internet)

MANAGED CARE & GROUP HEALTH
SS11462 – 5 HRS HEALTH (Internet)

MANAGEMENT PROCESS FOR INSURANCE PROFESSIONALS
SS11467 – 3 HRS GENERAL (Internet)

PRODUCTS LIABILITY
SS13926 – 2 HRS PC (Internet)

RESERVING FOR GROUP LTD
SS13929 – 5 HRS HEALTH (Internet)

SOCIAL SECURITY, MEDICARE, MEDICAID
SS13927 – 3 HRS LH (Internet)

TERRORISM AND ITS IMPACT ON INSURANCE
SS13928 – 3 HRS PC (Internet)

THE EMERGENCE OF ALTERNATIVE HEALTHCARE
SS13930 – 3 HRS HEALTH (Internet)

THE INSURANCE POLICY
SS13159 – 3 HRS PC (Internet)

TOXIC MOLD AND HOMEOWNERS INSURANCE
SS13931 – 3 HRS PC (Internet)

UNAUTHORIZED ENTITIES
SS13160 – 2 HRS PC (Internet)

UNDERSTANDING FINANCIAL MARKETS
SS11470 – 2 HRS LIFE (Internet)

UNDERWRITING LTD PART I – MANUAL RATING
SS13932 – 3 HRS HEALTH (Internet)

WORKERS COMPENSATION
SS11463 – 5 HRS PC (Internet)

CFM PARTNERS, INC.
4435 Macomb Street, NW
Washington, DC 20016

Web Site Address:
www.complianceandtraining.com

Sponsor Representative: Teresa Myers (202) 364-2380

FUNDAMENTAL SUITABILITY CONCEPTS
SS10754 - 2 HRS LIFE (Internet)

INTRODUCTION TO ANNUITIES

SS10758 - 2 HRS LIFE (Internet)

INTRODUCTION TO ASSET ALLOCATION

SS10757 - 2 HRS LIFE (Internet)

LIFE INSURANCE POLICIES: BASICS

SS13399 – 1 HR LIFE (Internet)

LIFE INSURANCE STRATEGIES FOR HIGH NET WORTH CLIENTS: ADVANCED

SS13400 – 1 HR LIFE (Internet)

UNDERSTANDING FIXED ANNUITIES

SS10756 - 2 HRS LIFE (Internet)

UNDERSTANDING INVESTMENT RISKS

SS10755 - 2 HRS LIFE (Internet)

CLEB INSURANCE SERVICES
25 Heritage Hill Drive, P.O. Box 1219
Lakeville, MA 02347

Sponsor Representative: Louis Garafalo (508) 947-6199

UNDERSTANDING CONSUMER DIRECTED HEALTH CARE

SS1211 – 6 HRS HEALTH

UNDERSTANDING DISEASE MANAGEMENT AND PHARMACY BENEFIT PROGRAMS

SS12146 – 8 HRS HEALTH

UNDERWRITING GROUP HEALTH INSURANCE

SS8530 - 7 HRS HEALTH

UNDERSTANDING HEALTH INSURANCE REIMBURSEMENT

SS12112 – 10 HRS HEALTH

COLLEGE FOR FINANCIAL PLANNING
6161 S. Syracuse Way
Greenwood Village, CO 80111-4707

Sponsor Representative: Lauren Dell (800) 237-9990 Ext. 4830

AAMS - ACCREDITED ASSET MANAGEMENT SPECIALIST

NC10011 - 24 HRS LH

AWMA - ACCREDITED WEALTH MANAGEMENT ADVISOR

SS12942 - 21 HRS LIFE 3 HRS ETHICS LIFE (Internet or Self Study)

AWMA – CHALLENGER

SS13140 – 10 HRS LIFE (Internet or Self Study)

CFP-I FINANCIAL PLANNING PROCESS & INSURANCE

NC10005 - 24 HRS LH (Cannot receive credit for NC5263 and NC10005)

CFP-II INVESTMENT PLANNING

NC10004 - 24 HRS LIFE (Cannot receive credit for NC0258 and NC10004)

CFP-III INCOME TAX PLANNING

NC10003 - 24 HRS LIFE (Cannot receive credit for NC0259 and NC10003)

CFP-IV RETIREMENT PLANNING & EMPLOYEE BENEFITS

NC10002 - 24 HRS LH (Cannot receive credit for NC1160 and NC10002)

CFP-V ESTATE PLANNING

NC10006 - 24 HRS LIFE (Cannot receive credit for NC1161 and NC10006)

CMFC - CHARTERED MUTUAL FUND COUNSELOR

NC10010 - 24 HRS LH (Cannot receive credit for SS5885 and NC10010)

CRPC - CHARTERED RETIREMENT PLANNING COUNSELOR

NC10009 - 24 HRS LH (Cannot receive credit for SS7257 and NC1009)

CRPS - CHARTERED RETIREMENT PLAN SPECIALIST

NC10008 - 24 HRS LIFE

FFPN - FOUNDATIONS IN FINANCIAL PLANNING

NC10007 - 24 HRS LH (Cannot receive credit for NC2045 and NC10007)

TAX PREPARER I: INDIVIDUAL TAX RETURNS

SS3712 - 24 HRS LH

CURTIS AND ASSOCIATES EDUCATIONAL SERVICES

**127 Lakecrest Drive, N.E.
Milledgeville, GA 31061**

Sponsor Representative: Jerry L. Curtis (912) 452-8056

ESTATE PLANNING

SS0924 - 6 HRS LH

DIVERSIFIED SOLUTIONS, INC.

**P.O. Box 3787
Plymouth, MA 02361**

Sponsor Representative: James G. Kerchner (508) 746-6995

FINANCIAL CROSSROADS

SS6273 - 24 HRS HEALTH

EDUCATIONAL CONCEPTS UNLIMITED, INC.

**3301 West Main
Belleville, IL 62226**

Sponsor Representative: Thomas H. Ripperda (618) 233-3380
Sandra J. Stirnaman (618) 233-1295

NEBRASKA LONG TERM CARE – 2006 EDITION

SS14027 – 6 HRS HEALTH

FINANCIAL ADVISORS LEGAL ASSOCIATION

**C/O Saenger Consulting Group, Inc.
6 Village Road, P.O. Box 350
Waterville Valley, NH 03215**

Sponsor Representative: Cheryl Saenger

(800) 711-9484

CLIENT NEEDS ANALYSIS: ETHICS, DUE DILIGENCE AND E&O COVERAGE
SS11974 – 8 HRS LIFE 2 HRS ETHICS LIFE

FINANCIAL CAMPUS, INC.
c/o Saenger Consulting Group
6 Village Road, PO Box 350
Waterville Valley, NH 03215

Web Site Address:

www.financialcampus.com

Sponsor Representative: Cheryl J. Saenger

(800) 711-9484

403(B) PLANS

SS13581 – 3 HRS LIFE (Internet or Self Study)

1035 INSURANCE/ANNUITY TAX FREE EXCHANGES

SS10838 - 2 LIFE (Internet or Self Study)

ADA AND INSURANCE

SS9634 - 3 HRS PC (Internet or Self Study)

AN INTRODUCTION TO INVESTMENTS AND PERSONAL FINANCIAL PLANNING

SS0613 - 24 HRS LH (Internet or Self Study)

ANNUITIES

SS8113 - 7 HRS LIFE (Internet or Self Study)

ANNUITIES IN THE MARKETPLACE

SS9824 - 3 HRS LIFE (Internet or Self Study)

AUTOMOBILE INSURANCE (PERSONAL)

SS9619 - 1 HR PC (Internet or Self Study)

BUSINESS INSURANCE

SS1731 - 24 HRS LH (Internet or Self Study)

CHARITABLE GIFT GIVING: SMART GIVING OPTIONS MAKE A DIFFERENCE

SS11149 – 4 HRS LIFE (Internet or Self Study)

COMMERCIAL AUTO EXPOSURES & COVERAGES

SS9620 - 1 HR PC (Internet or Self Study)

COMMERCIAL CAUSE OF LOSS FORMS

SS10708 - 1 HR PC (Internet or Self Study)

COMMERCIAL LIABILITY INSURANCE

SS1732 - 24 HRS PC (Internet or Self Study)

COMMERCIAL PROPERTY INSURANCE

SS1733 - 24 HRS PC (Internet or Self Study)

CONCEPTS OF LEGAL & COMMERCIAL LIABILITY COVERAGES

SS9630 - 1 HR PC (Internet or Self Study) (Self Study or Internet)

COMMERCIAL PROPERTY & LIABILITY EXPOSURES

SS9628 - 1 HR PC (Internet or Self Study)

COMMERCIAL PROPERTY, LIABILITY & PACKAGE COVERAGES

SS9444 - 12 HRS PC (Internet or Self Study)

COMPUTERS & INSURANCE

SS9625 - 1 HR PC (Internet or Self Study)

CRIME AND THEFT INSURANCE

SS9624 - 1 HR PC (Internet or Self Study)

DIRECT PARTICIPATION/TAX SHELTER

SS1252 - 18 HRS LH (Internet or Self Study)

ESTATE PLANNING TRAINING COURSE

SS9439 - 12 HRS LIFE (Internet or Self Study)

ETHICS

SS9804 - 3 ETHICS (Internet or Self Study)

ETHICS AND INSURANCE

SS9441 - 5 HRS ETHICS PC; 5 HRS PC (Internet or Self Study)

FINANCIAL PLANNING STRATEGIES

SS10680 - 3 HRS LH (Internet or Self Study)

GENERAL INSURANCE CONCEPTS

SS9629 - 2 HRS PC (Internet or Self Study)

GLOBAL INSURANCE

SS11371 – 2 HRS PC (Internet or Self Study)

HOMEOWNERS INSURANCE

SS9618 - 1 HR PC (Internet or Self Study)

INFLUENCE OF INSURANCE ON SOCIETY & GOVERNMENT

SS9633 - 2 HRS PC (Internet or Self Study)

INSURANCE CONTRACT AND OTHER LEGAL CONCEPTS

SS9631 - 2 HRS PC (Internet or Self Study)

INSURANCE OPERATIONS

SS1728 - 24 HRS LH (Internet or Self Study)

LONG-TERM CARE

SS7342 - 14 HRS HEALTH (Internet or Self Study)

MARINE INSURANCE

SS9621 - 1 HR PC (Internet or Self Study)

MASTERING NON-CAN DISABILITY INSURANCE

SS2060 - 12 HRS LH (Internet or Self Study)

MEDICARE AND MEDICARE INSURANCE

SS11302 – 12 HRS HEALTH (Internet or Self Study)

MISCELLANEOUS PERSONAL LINES POLICIES

SS9626 - 1 HR PC (Internet or Self Study)

NEBRASKA ETHICS

SS12120 – 6 HRS ETHICS (Internet)

PERSONAL INSURANCE PLANNING

SS1735 - 24 HRS GENERAL (Internet or Self Study)

PROPERTY AND CASUALTY ORIENTATION I

SS10235 - 4 HRS PC (Internet or Self Study)

RETIREMENT PLANNING TRAINING COURSE

SS9440 - 12 HRS LIFE (Internet or Self Study)

RETIREMENT PLANS FOR INDIVIDUALS, SELF-EMPLOYED & CORPS

SS1730 - 24 HRS LH (Internet or Self Study)

RISK MANAGEMENT

SS1734 - 24 HRS GENERAL (Internet or Self Study)

RISK MANAGEMENT AND LOSS EXPOSURES

SS9627 - 3 HRS PC (Internet or Self Study)

ROTH 401(K) PLANS –

SS13680 – 4 HRS LIFE (Internet)

SERIES 6

SS9264 - 24 HRS VARIABLE CONTRACTS (Internet or Self Study)(Cannot receive credit for both SS2061 and SS9264)

SPLIT DOLLAR BUSINESS INSURANCE

SS9632 - 3 HRS LIFE (Internet or Self Study)

SURETYSHIP, BONDS AND CRIME INSURANCE ISSUES

SS9623 - 1 HR PC (Internet or Self Study)

THE LIVING TRUST

SS9442 - 12 HRS LIFE (Internet or Self Study)

TOTAL INSURANCE PLANNING

SS9443 - 12 HRS GENERAL (Internet or Self Study)

UNDERSTANDING 529 PLANS

SS10070 - 3 HRS LIFE (Internet or Self Study)

UNDERSTANDING GROUP INSURANCE & SOCIAL SECURITY

SS1729 - 24 HRS LH (Internet or Self Study)

UNDERSTANDING MEDICARE AND MEDICAID – 2004 EDITION

SS14007 – 9 HRS HEALTH (Internet)

UNDERWRITING INSURANCE POLICIES

SS10512 - 1 HR LH 2 HRS PC

VEBA

SS10171 - 15 HRS LH (Internet or Self Study)

WORKERS' COMPENSATION INSURANCE

SS9622 - 1 HR PC (Internet or Self Study)

GEORGE W. WYATT CONSULTING & TRAINING, INC.
P.O. Box 661
Manhattan, KS 66505-0661

Web Site Address:
www.wyattraining.com

Sponsor Representative: George W. Wyatt (800) 770-1354

BUSINESS AUTO POLICY
SS3290 - 4 HRS PC

BUSINESSOWNERS POLICY
SS8914 - 4 HRS PC (Cannot receive credit for SS3760 and SS8914)

COMMERCIAL AUTO
SS9188 - 3 HRS PC (Internet Course)

COMMERCIAL GENERAL LIABILITY
SS9187 - 3 HRS PC (Internet Course)

COMMERCIAL PACKAGE POLICIES
SS9185 - 4 HRS PC (Internet Course)

DWELLING AND HOMEOWNER POLICY
SS9186 - 3 HRS PC (Internet Course)

HOMEOWNERS POLICY 1991 EDITION
SS8910 - 4 HRS PC (Cannot receive credit for SS4637 and SS8910)

INTRODUCTION TO COMMERCIAL GENERAL LIABILITY
SS2039 - 4 HRS PC

INTRODUCTION TO COMMERCIAL PROPERTY
SS8912 - 4 HRS PC (Cannot receive credit for SS2035 and SS8912)

INTRODUCTION TO LIFE INSURANCE
SS2040 - 4 HRS LH

LIFE INSURANCE PRODUCTS
SS8913 - 4 HRS LH (Cannot receive credit for SS4636 and SS8913)

MEDICARE
SS8911 - 4 HRS LH (Cannot receive credit for SS3986, SS7948 and SS8911)

PERSONAL AUTO
SS9189 - 3 HRS PC (Internet Course)

PERSONAL AUTO POLICY
SS8909 - 4 HRS PC (Cannot receive credit for SS3291 and SS8909)

PERSONAL LINES ENDORSEMENTS
SS3055 - 4 HRS PC

WORKERS COMPENSATION
SS8915 - 4 HRS PC (Cannot receive credit for SS3989 and SS8915)

WORKERS COMPENSATION

SS9190 - 3 HRS PC (Internet Course)

**GULFCOAST EDUCATION CENTER
2451 McMullen Booth Road, Suite 305
Clearwater, FL 34619**

Sponsor Representative: Gary Weaver (813) 726-2262

ETHICS AND PROFESSIONALISM
SS6182 - 3 HRS ETHICS

PRINCIPLES OF VARIABLE PRODUCTS
SS6324 - 10 HRS LIFE

**HAMILTON CONSULTANTS, INC.
8555 Harbach Blvd., Suite 301
Des Moines, IA 50325**

Sponsor Representative: Richard Hamilton (515) 222-0124
Allison Parker (515) 222-0124

INSURANCE PRINCIPLES AND CASE STUDIES 2000
SS9257 - 6 HRS LIFE

**HARPER SERVICE SOLUTIONS, INC.
6008 Brass Lantern Court
Raleigh, NC 27606**

Web Site Address:
www.harperservicesolutions.com

Sponsor Representative: Sara S. Harper (800) 869-1949
Betty A. Olmsted (800) 869-1949

E & O FOR CSRS
SS9907 - 3 PC (Internet)

**HARRINGTON EDUCATION CENTER INC.
3 Neptune Rd., Suite A-1
Poughkeepsie, NY 12601**

Web Site Address:
www.harringtoned.com

Sponsor Representative: Barbara Harrington (845) 463-0036

VARIABLE LIFE CONTRACT BASICS SELF STUDY
SS9681 - 7 HRS LIFE (Internet or Self Study)

**IBT FINANCIAL, INC.
805 SW Industrial Way, Suite #3
Bend, OR 97702**

Web Site Address:
www.ibtfinancial.com

Sponsor Representative: Therese L. Monahan

(541) 312-5534

AUTOMOBILE INSURANCE

SS9110 - 2 HRS PC (Internet)

DECEPTIVE SALES PRACTICES IN INSURANCE

SS9695 - 3 HRS ETHICS LIFE (Internet)

DISABILITY INSURANCE

SS9112 - 3 HRS HEALTH (Internet)

ESTATE PLANNING

SS9115 - 4 HRS LIFE (Internet)

HOMEOWNERS INSURANCE

SS9116 - 2 HRS PC (Internet)

IBT ANNUITIES OVERVIEW

SS7803 - 4 HRS LIFE (Internet)

IBT CONTRIBUTIONS TO INDIVIDUALS RETIREMENT ACCOUNTS

SS7805 - 4 HRS LIFE (Internet)

IBT DISTRIBUTIONS FROM INDIVIDUAL RETIRMENT ACCOUNTS

SS7804 - 4 HRS LIFE (Internet)

IBT EMPLOYEE INVESTMENT PLANS - 401K

SS7802 - 4 HRS LIFE (Internet)

IBT ETHICS FOR FINANCIAL SERVICE PROFESSIONALS

SS7800 - 4 HRS ETHICS LH (Internet)

IBT SEP's: SIMPLIFIED EMPLOYEE PENSIONS

SS7801 - 4 HRS LH (Internet)

IBT SIMPLE PLANS MADE SIMPLE

SS7806 - 4 HRS LH (Internet)

INTRODUCTION TO LIFE UNDERWRITING

SS9694 - 3 HRS LIFE (Internet)

LIFE INSURANCE OVERVIEW

SS9111 - 4 HRS LIFE (Internet)

LONG TERM CARE

SS9113 - 3 HRS HEALTH (Internet)

MEDICAL SAVINGS ACCOUNTS

SS9120 - 2 HRS HEALTH (Internet)

RETIREMENT PLANNING

SS9117 - 2 HRS LIFE (Internet)

VARIABLE ANNUITIES

SS9119 - 3 HRS VARIABLE CONTRACTS (Internet)

VARIABLE LIFE INSURANCE
SS9114 - 2 HRS LIFE (Internet)

IGS EDUCATIONAL SOFTWARE
7111 Bosque Blvd. #203
Waco, TX 76710

Sponsor Representative: Gene Benthul (800) 299-5570

BUSINESS AUTO POLICY 92 EDITION
SS3290 - 4 HRS PC (CBT)

BUSINESS INCOME FORMS
SS2038 - 4 HRS PC (CBT)

BUSINESS OWNERS POLICY
SS3760 - 6 HRS PC (CBT) (Cannot receive credit for SS3760 and SS8914)

CGL 1993 EDITION
SS7946 - 8 HRS PC (CBT)

CGL COMPARISON
SS7953 - 4 HRS PC (CBT)(Cannot receive credit for both SS2042 and SS7953)

CGL ENDORSEMENTS
SS7947 - 5 HRS PC (CBT)

CLAIMS MADE BASICS
SS2037 - 4 HRS PC (CBT)

CLAIMS MADE PROBLEMS
SS2036 - 4 HRS PC (CBT)

CLAIMS: COVERAGE VERIFICATION
SS7949 - 9 HRS PC (CBT)

CLAIMS: HOMEOWNERS COVERAGES
SS4950 - 10 HRS PC (CBT)

CLAIMS: LEVEL ONE
SS7952 - 8 HRS PC (CBT)

COMMERCIAL PROPERTY PROGRAM
TA2463 - 4 HRS PC (CBT)

ERRORS AND OMISSIONS-LOSS CONTROL
SS2784 - 3 HRS ETHICS (CBT)

ETHICS CONSUMER PROTECTION
SS4638 - 6 HRS ETHICS (CBT)

HOMEOWNERS POLICY
SS4637 - 5 HRS PC (CBT) (Cannot receive credit for SS4637 and SS8910)

INTRODUCTION TO COMMERCIAL LIABILITY
SS2039 - 4 HRS PC (CBT)

INTRODUCTION TO COMMERCIAL PROPERTY

SS2035 - 5 HRS PC (CBT) (Cannot receive credit for SS2035 and SS8912)

INTRODUCTION TO INSURANCE
SS2034 - 4 HRS GENERAL (CBT)

INTRODUCTION TO LIFE INSURANCE
SS2040 - 4 HRS LIFE (CBT)

LIFE INSURANCE PRODUCTS
SS4636 - 12 HRS LIFE (CBT) (Cannot receive credit for SS4636 and SS8913)

MEDICARE 95 EDITION
SS7948 - 5 HRS HEALTH (CBT) (Cannot receive credit for both SS3986, SS7948 and SS8911)

PERSONAL AUTO POLICY
SS3291 - 5 HRS PC (CBT) (Cannot receive credit for SS3291 and SS8909)

PERSONAL AUTO POLICY 94 EDITION
SS7951 - 6 HRS PC (CBT)

PERSONAL LINES ENDORSEMENTS
SS3055 - 4 HRS PC (CBT)

RESULTS THROUGH RISK MANAGEMENT
SS2785 - 4 HRS PC (CBT)

WORKERS COMPENSATION
SS3989 - 7 HRS PC (CBT) (Cannot receive credit for SS3989 and SS8915)

INDEPENDENT INSURANCE AGENTS OF NEBRASKA
1023 Lincoln Mall, PO Box 30716
Lincoln, NE 68503

Sponsor Representative: Carol McClelland (402) 476-2951
Deborah Gage (402) 476-2951

BUSINESS AUTO POLICY 1989 EDITION
SS3290 - 4 HRS PC (CBT)

BUSINESS INCOME FORMS - 1992 UPDATE
SS3988 - 4 HRS PC (CBT)

BUSINESSOWNERS POLICY '89
SS3760 - 6 HRS PC (CBT)

CLAIMS MADE BASICS
SS2037 - 4 HRS PC (CBT)

CLAIMS MADE PROBLEMS
SS2036 - 4 HRS PC (CBT)

ERRORS AND OMISSIONS-LOSS CONTROL
SS2784 - 3 HRS ETHICS (CBT)

ETHICS/CONSUMER PROTECTION
SS4638 - 6 HRS ETHICS (CBT)

HOMEOWNERS 1991 EDITION

SS4637 - 5 HRS HOMEOWNERS (CBT) (Cannot receive credit for SS4637 and SS8910)

INSURANCE AGENCY NEW EMPLOYEE TRAINING

SS12023 – 9 HRS GENERAL (Internet)(Cannot receive credit for TA11541 and SS12023)

INTRODUCTION TO COMMERCIAL LIABILITY

SS2039 - 4 HRS PC (CBT)

INTRODUCTION TO COMERCIAL PROPERTY

SS2035 - 5 HRS PC (CBT)

INTRODUCTION TO INSURANCE

SS2034 - 4 HRS GENERAL (CBT)

LIFE INSURANCE PRODUCTS

SS4636 - 12 HRS LIFE (CBT) (Cannot receive credit for SS4636 and SS8913)

MEDICARE - 1992 EDITION

SS3986 - 5 HRS LH (CBT) (Cannot receive credit for SS3986, SS7948 and SS8911)

NEW VS. OLD OCCURRENCE

SS2042 - 4 HRS PC (CBT)

PERSONAL AUTO POLICY - 1989 EDITION

SS3291 - 5 HRS PC (CBT)

PERSONAL LINES ENDORSEMENTS - 1991 UPDATE

SS3990 - 4 HRS PC (CBT)

RESULTS THROUGH RISK MANAGEMENT

SS2785 - 4 HRS PC (CBT)

WORKERS' COMPENSATION - 1992

SS3989 - 7 HRS PC (CBT) (Cannot receive credit for SS3989 and SS8915)

INFRE

C/O Quest Continuing Education Solutions, Inc.

4425 W. Lisbon RD., STE. 600

Brookfield, WI 53005

Sponsor Representative: Michael Halvorsen

(877) 593-3366

CRC 1: FUNDAMENTALS OF RETIREMENT PLANNING (Course not an approved designation program in Nebraska)

SS13312 – 21 HRS LIFE (CBT or Self Study)

CRC 2: FUNDAMENTALS OF INVESTMENTS (Course not an approved designation program in Nebraska)

SS13298 – 17 HRS LIFE (CBT or Self Study)

CRC 3: FUNDAMENTALS OF RETIREMENT PLAN DESIGN (Course not an approved designation program in Nebraska)

SS13313 – 21 HRS LIFE (CBT or Self Study)

CRC 4: STRATEGIES FOR MANAGING RETIREMENT INCOME (Course not an approved designation program in Nebraska)

SS13672 – 10 HRS LIFE (CBT or Self Study)

CRC: COMPREHENSIVE (**Course not an approved designation program in Nebraska**)
SS13673 – 21 HRS LIFE (CBT or Self Study)

GOVERNMENT PLANS
SS13415 – 2 HRS LIFE (Self Study)

RETIREMENT PLAN DESIGN
SS13466 – 2 HRS LIFE (Self Study)

INSTITUTE OF BUSINESS AND FINANCE
7911 Herschel Avenue, Suite 201
Lajolla, CA 92037

Sponsor Representative: Gordon Williamson (800) 848-2029

1993 CFS UPDATE
SS4478 – 17 HRS LIFE

CERTIFIED FUND SPECIALIST
SS4355 – 24 HRS VARIABLE CONTRACTS

INSURANCE STUDIES OF NEBRASKA
RR 1, Box 3A
Fort Calhoun, NE 68023

Sponsor Representative: Patrick Coffey (402) 884-3938

ETHICAL PRACTICES
IC5079 - 20 HRS ETHICS LIFE (Cannot receive credit IC5079, SS5079, IC6725 and SS13176)

ETHICS FOR THE INSURANCE PROFESSIONALS, 2ND EDITION
IC6939 - 24 HRS ETHICS GENERAL (Cannot receive credit for SS6939 and IC 6939)

INSURANCE FRAUD AWARENESS
IC5104 - 18 HRS GENERAL (Cannot receive credit for SS5104 and IC5104)

LIFE/HEALTH BASICS
IC5205 - 21 HRS LH (Cannot receive credit for SS0160, SS0163 and SS7503)

NEBRASKA INSURANCE ETHICS STUDY COURSE
IC4653 - 6 HRS ETHICS GENERAL (Cannot receive credit for SS4653 and IC4653)

PROPERTY/CASUALTY BASICS
IC2056 - 24 HRS PC (Cannot receive credit for IC2056, SS2056 and SS5261)

TARGET ETHICS – 2004 EDITION
SS13121 – 8 HRS ETHICS (Cannot receive credit for IC4064, SS4064 and SS13121)

VARIABLE UNIVERSAL LIFE BASICS
IC1625 - 6 HRS LIFE (Cannot receive credit for IC1625, SS1625 and IC2734)

INSURANCESTUDY.COM
500 Lake Cook Road, Ste. 270
Deerfield, IL 60015

Web Site Address:

Sponsor Representative: Trine Bennett
Ed Zurek

(847) 562-4840
(847) 562-4840

ANNUITIES - VARIABLE

SS8950 - 3 HRS VARIABLE CONTRACTS (Internet)

AUTO INSURANCE - BASIC

SS12432 – 15 HRS PC (Internet)

BUSINESS INTERRUPTION VALUES TRAINING

SS12121 – 3 HRS PC (Internet)

EMPLOYEE BENEFIT PROGRAMS

SS8951 - 3 HRS LH (Internet)

ETHICS IN BUSINESS

SS12430 – 15 HRS ETHICS (Internet)

FUNDAMENTALS OF LIFE INSURANCE

SS12434 – 15 HRS LIFE (Internet)

HOME AND DWELLING COVERAGE

SS8952 - 3 HRS PC (Internet)

HAS'S – HEALTH SAVINGS ACCOUNTS

SS13287 – 3 HRS HEALTH (Internet)

LIFE INSURANCE – BASIC

SS12434 – 15 HRS LIFE (Internet)

LONG-TERM CARE - INTERMEDIATE

SS12435 – 6 HRS HEALTH (Internet)

MANAGED CARE

SS8949 - 3 HRS HEALTH (Internet)

MEDIATION AND ALTERNATIVE DISPUTE RESOLUTION

SS12382 – 15 HRS GENERAL (Internet)

NATIONAL ASSOCIATION OF HEALTH UNDERWRITERS ETHICS COURSE

SS12381 – 3 HRS ETHICS (Internet)

PRODUCT LIABILITY - BASIC

SS12433 – 15 HRS PC (Internet)

PROFESSIONAL STANDARDS TRAINING

SS11697 – 4 HRS PC (Internet)

USING THE INTERNET TO GENERATE QUOTES

SS12080 – 3 HRS HEALTH (Internet)

WORKERS COMPENSATION - INTERMEDIATE

SS12431 – 15 HRS PC (Internet)

**INTERNATIONAL CLAIM ASSOCIATION
c/o Life Management Institute**

**Life Office Management Association
5770 Powers Ferry Road
Atlanta, GA 30327**

Sponsor Representative: W. J. West

(309) 766-2477

PART C-3 CLAIM ADMINISTRATION
NC1365 - 24 HRS LH

PART C-2 LIFE AND HEALTH INSURANCE LAW
NC1364 - 24 HRS LH

**INTERNATIONAL FOUNDATION OF EMPLOYEE BENEFIT PLANS, INC.
18700 West Bluemond Road, P.O. BOX 69
Brookfield, WI 53005**

Sponsor Representative: Mary Jo Bugembe

(262) 786-6700 Ext. 8529

CEBS-I - EMPLOYEE BENEFIT CONCEPTS AND MEDICAL CARE BENEFITS
SS6484 - 21 HRS LH; 3 HRS ETHICS

CEBS-II - EMPLOYEE BENEFITS: DESIGN ADMINISTRATION AND OTHER WELFARE
SS6485 - 19 HRS LH; 5 HRS ETHICS

CEBS-III - RETIREMENT PLANS: BASIC FEATURES AND DEFINED CONTRIBUTION
APPROACHES
SS4676 - 11 HRS LH, 13 HRS ETHICS

CEBS-IV - RETIREMENT PLANS: DEFINED BENEFIT APPROACHES AND PLAN
ADMINISTRATION
SS4677 - 20 HRS LH, 4 HRS ETHICS

CEBS-V - CONTEMPORARY LEGAL ENVIRONMENT OF EMPLOYEE BENEFIT PLANS
SS4678 - 16 HRS GEN; 8 HRS ETHICS

CEBS-X - CONTEMPORARY BENEFIT ISSUES AND ADMINISTRATION
SS4682 - 20 HRS LH; 4 HRS GEN

CEBS COURSE VI - FINANCIAL CONCEPTS & PRACTICES
SS4679 - 12 HRS LIFE; 12 HRS PC

CEBS COURSE VII - ASSET MANAGEMENT
SS4680 - 12 HRS LH; 10 HRS GENERAL; 2 HRS ETHICS

CEBS COURSE IX - EMPLOYEE BENEFIT PLANS AND THE ECONOMY
SS4681 - 1 HR ETHICS; 17 HRS GENERAL; 6 HRS LH

CEBS COURSE IX - HEALTH ECONOMICS
SS8013 - 24 HRS HEALTH

CEBS COURSE X - CONTEMPORARY BENEFIT ISSUES AND PRACTICES
SS6620 - 20 HRS LH; 4 HRS ETHICS

COMP 1 – COMPENSATION CONCEPTS AND PRINCIPLES
SS11750 – 21 HRS HEALTH

COMP 2 – EXECUTIVE COMPENSATION AND COMPENSATION ISSUES
SS12057 – 21 HRS LH

PERSONAL FINANCIAL PLANNING 1: CONCEPTS AND PRINCIPLES
SS9550 - 24 HRS LIFE

PERSONAL FINANCIAL PLANNING 2: TAX AND ESTATE PLANNING TECHNIQUES
SS10051 - 24 HRS LIFE

KAPLAN FINANCIAL
30 South Wacker Drive, 25th Floor
Chicago, IL 60632-7481

Web Site Address:
www.dearborn.com

Sponsor Representative: Angie Bailey (800) 428-1324 Ext. 4124

1991 HOMEOWNERS COVERAGE – 2ND EDITION
SS3846 - 18 HRS PC (Cannot receive credit for IC3846, SS3846 and SS4389)

2002 BUSINESOWNERS POLICY – 1ST EDITION
SS11204 – 17 HRS PC (Internet)

401 (K) PLANS – 5TH EDITION
SS2166 – 7 HRS LIFE (Internet or Self Study)(Cannot receive credit for SS2166 and IC2166)

401(K) PLANS & RETIREMENT
SS8656 - 4 HRS LIFE (Internet)

401(K) PLANS & OTHER QUALIFIED RETIREMENT PLANS – 1ST EDITION
SS10719 - 6 HRS LIFE (Internet or Self Study)

403 (B) PLANS – 2ND EDITION
SS8209 - 15 HRS LIFE

ACCOUNT MAINTENANCE
SS8208 - 6 HRS LIFE

ADVANCE ESTATE PLANNING – 1ST EDITION
SS10241 - 16 HRS LIFE (Internet or Self Study)

ADVANCED ANNUITIES TRAINING COURSE – 2ND EDITION
SS6491 - 20 HRS LIFE

ADVANCED APPLICATIONS OF LIFE INSURANCE – 1ST EDITION
SS13341 – 21 HRS LIFE

ADVANCED IRA ISSUES – 2ND EDITION
SS10781 – 7 HRS LIFE (Internet or Self Study)

ADVANCED PERSONAL LINES 2ND EDITION
SS5990 - 12 HRS PC

ADVANCED PLANNING FOR SENIOR NEEDS - 2ND EDITION
SS6309 - 18 HRS LH (Cannot receive credit for SS6309 and IC6309)

AML (ANTI MONEY LAUNDERING) BEST PRACTICES FOR THE LIFE INSURANCE INDUSTRY –
1ST EDITION
SS13340 – 3 HRS LIFE (Internet)

ANALYZING BUSINESS FINANCIAL STATEMENTS – 1ST EDITION

SS10731 - 8 HRS LIFE (Internet)

ANNUITIES - 4TH EDITION

SS13161 - 21 HRS LIFE (Cannot receive credit for SS4048, IC4048, SA4168, IC5487 and SS13161)

ANNUITIES TODAY – 1ST EDITION

SS8710 - 5 HRS LIFE (Internet or Self Study)

ANNUITIES FOR TODAY'S INVESTOR – 1ST EDITION

SS9002 - 7 HRS LIFE

ANNUITY CONCEPTS - 2ND EDITION

SS4409 - 24 HRS LIFE (Cannot receive credit for IC4409, SS4409 and SS6428)

ANTI-MONEY LAUNDERING – 1ST EDITION

SS10718 - 4 HRS LH (Internet or Self Study)

ANTI-MONEY LAUNDERING FUNDAMENTALS

SS12314 – 4 HRS LIFE (Internet)

ASSET ALLOCATION

SS7599 - 6 HRS LIFE

ASSET ALLOCATION

SS8645 - 4 HRS LIFE (Internet)

ASSET ALLOCATION IN VARIABLE ANNUITIES

SS10824 - 5 HRS LIFE (Internet)

AUTO PHYSICAL DAMAGE BASICS - 2ND EDITION

SS2073 - 22 HRS PC (Cannot receive credit for IC2073 and SS2073)

BASICS OF ASSET ALLOCATION

SS8711 - 7 HRS LIFE (Internet or Self Study)

BASICS OF ESTATE PLANNING

SS8712 - 7 HRS LIFE (Internet or Self Study)

BUILDING CLIENT WEALTH – 2ND EDITION

SS10195 - 10 HRS LIFE (Internet)

BUSINESS CONTINUATION TRAINING COURSE - 2ND EDITION

SS11700 - 214 HRS LIFE (Internet or Self Study)(Cannot receive credit for SS3006 and SS11700)

BUSINESS INCOME COVERAGE - 1ST EDITION

SS6603 -14 HRS PC (Cannot receive credit for course SS2087 and SS6603)

BUSINESS INSURANCE – 8TH EDITION

SS12660 - 21 HRS LIFE (Internet or Self Study) (Cannot receive credit for IC0094, SS0094 and SS12660)

BUSINESS INSURANCE BASICS - 2ND EDITION

SS0067 - 8 HRS LH (Cannot receive credit for IC0067, SS0067 and SS13174)

BUSINESS INSURANCE CONCEPTS – 9TH EDITON

SS2210 - 24 HRS LH (Cannot receive credit for courses SS0059, SS0060, SS0061, SS0062, SS0063, SS0064, SS0066, SS0068, SS2210, IC3640 and IC5304)

BUSINESS INSURANCE CONCEPTS
SS8644 - 6 HRS LIFE (Internet)

BUSINESS INSURANCE COVERAGE
SS12827 – 15 HRS PC (Internet)

BUSINESS INSURANCE PRINCIPLES
SS11580 – 21 HRS LIFE

CHARITABLE GIVING – 1ST EDITION
SS9878 - 15 HRS LIFE

CHARITABLE REMAINDER TRUSTS
SS8659 - 3 HRS LIFE (Internet)

CLAIM EVALUATION AND SETTLEMENT - 1ST EDITION
SS7009 - 14 HRS PC

CLAIM INVESTIGATION - 1ST EDITION
SS7560 - 8 HRS PC

CLAIM STATEMENTS - 2ND EDITION
SS3416 - 19 HRS PC

CLAIMS BASICS – 3RD EDITION
SS4094 - 12 HRS PC (Internet or Self Study)

COLLEGE FUNDING – 1ST EDITION
SS10242 - 4 HRS LIFE (Internet or Self Study)

COMMERCIAL AUTO – 1ST EDITION
SS12857 – 15 HRS PC (Internet or Self Study)

COMMERCIAL AUTO COVERAGE - 8TH EDITION
SS12070 - 21 HRS PC (Cannot receive credit for IC5262, IC5262 and SS12070)

COMMERCIAL CRIME COVERAGE - 5TH EDITION
SS10717 - 10 HRS PC (Internet or Self Study)(Cannot receive credit for SS1351, IC1351, SS2524, SS7163 and SS10717)

COMMERCIAL GENERAL LIABILITY – 1ST EDITION
SS11601 – 15 HRS PC (Internet)

COMMERCIAL GENERAL LIABILITY COVERAGES - 7TH EDITION
SS10994 - 21 HRS PC (Cannot receive credit for IC1290, SS1290, IC3692 and SS10994)

COMMERCIAL GENERAL LIABILITY RATING - 7TH EDITION
SS1458 - 10 HRS PC (Cannot receive credit for IC1458 and SS1458)

COMMERCIAL INLAND MARINE INSURANCE
SS0668 - 12 HRS PC (Cannot receive credit for SS0668 and SS4417)

COMMERCIAL PROPERTY COVERAGE 5TH EDITION
SS13123 - 21 HRS PC (Internet or Self Study)(Cannot receive credit for SS1486 and SS13123)

COMMERCIAL PROPERTY INSURANCE: WEB BASED TRAINING

SS8075 - 12 HRS PC

COMMERCIAL PROPERTY RATING - 8TH EDITION
 SS1362 - 8 HRS PC (Cannot receive credit for IC1362 and SS1362)

COMMERCIAL PROPERTY RATING – 1ST EDITION
 SS1487 - 12 HRS PC (Cannot receive credit for SS1487 and SS4420)

COMMERCIAL UMBRELLA – 1ST EDITION
 SS12845 – 15 PC (Internet)

COMPLIANCE IN PUBLIC COMMUNICATION – 1ST EDITION
 SS13005 – 3 HRS ETHICS VC (Internet)

DEFERRED AND EQUITY INDEXED ANNUITIES
 SS8767 - 7 HRS LIFE (Internet)

DEFERRED COMPENSATION
 SS10444 - 8 HRS LIFE (Internet)

DELIVERING QUALITY SERVICE - 2ND EDITION
 SS7381 - 5 HRS GENERAL

DESIGNING FINANCIAL STRATEGIES - 3RD EDITION
 SS13197 -21 HRS LIFE (Cannot receive credit for SS6892, SS7281, SS12235 and SS13197)

DETERMINING AND MEETING RETIREMENT INCOME NEEDS – 2ND EDITION
 SS9875 - 5 LIFE (Internet)

DISABILITY INCOME CONCEPTS - 2ND EDITION
 SS2948 - 8 HRS HEALTH (Cannot receive credit for IC2948, SS2948 and IC6726)

DISABILITY INCOME INSURANCE
 SS2391 - 24 HRS LH (Cannot receive credit for IC2391, SS2391, SA4073 and SS4361)

DISABILITY INCOME INSURANCE – 1ST EDITION
 SS3335 - 10 HRS HEALTH (Cannot receive credit for SS3335 and SS4416)

DISTRIBUTION PLANNING: PREMATURE DISTRIBUTIONS
 SS10942 - 5 HRS LIFE (Internet)

DISTRIBUTION PLANNING: REQUIRED DISTRIBUTIONS
 SS11009 - 8 HRS LIFE (Internet)

DISTRIBUTIONS FROM QUALIFIED PLANS – 3RD EDITION
 SS7941 - 15 HRS LIFE

DWELLING COVERAGE - 3RD EDITION
 SS3072 - 16 HRS PC (Cannot receive credit for courses IC3072 and SS3072)

ECONOMIC CONCEPTS
 SS8638 - 3 HRS LIFE (Internet)

EFFECTIVE BUSINESS WRITING FOR INSURANCE PEOPLE – 1ST EDITION
 SS7212 - 17 HRS GENERAL

EMPLOYEE BENEFIT PLANNING – 1ST EDITION
 SS5620 - 12 HRS LH

EQUITIES

SS8658 - 3 HRS LIFE (Internet)

EQUITY INDEXED ANNUITIES – 1ST EDITION

SS8251 - 12 HRS LIFE

EQUITY INDEXED ANNUITIES – 2ND EDITION

SS11607 - 4 HRS LIFE (Cannot receive credit for IC6308, SS6308 and SS11607)

ESTATE PLANNING – 7TH EDITION

SS6590 - 24 HRS LH (Cannot receive credit for SS0101, SS4145, IC4145, SA4169, SS4317, SS4317, SS6589 and SS6590)

ESTATE PLANNING

SS8640 - 3 HRS LIFE (Internet)

ESTATE PLANNING CONCEPTS – 9TH EDITION

SS2687 - 24 HRS LIFE (Cannot receive credit for IC2687 and SS2687)

ESTATE PLANNING FOR FP EDUCATION

SS10916 - 15 HRS LIFE (CFP Designation Self Study, Use book with additional study materials and exam on internet. On a different internet site than listed above)

ESTATE PLANNING TRAINING COURSE - 11th EDITION

SS0055 - 24 HRS LH (Cannot receive credit for IC55, SS55, IC97, SS97, IC3351, SA3551, SA3980, SS4357, SA7527, SS7541, SS13331 and SS13332)

ETHICAL PRACTICES

SS5079 - 20 HRS ETHICS LIFE (Cannot receive credit for IC5079, SS5079, IC6725 and SS13176)

ETHICS – 1ST EDITION

SS3845 - 12 HRS GEN ETHICS (Cannot receive credit for IC3845, SS3845 and SS4415)

ETHICS AT WORK – 1ST EDITION

SS6490 - 10 HRS ETHICS GEN

ETHICS – CBT

SS6692 - 3 HRS ETHICS LIFE

ETHICS FOR GENERAL SECURITIES REGISTERED REPRESENTATIVES – 1ST EDITION

SS7597 - 7 HRS ETHICS LIFE

ETHICS FOR INSURANCE PROFESSIONALS

SS8657 - 5 HRS ETHICS (Internet)

ETHICS FOR PACKAGED PRODUCTS SALESPERSONS – 1ST EDITION

SS7589 - 5 HRS ETHICS GEN

ETHICS FOR THE INSURANCE PROFESSIONAL

SS7591 - 8 HRS ETHICS GEN

ETHICS FOR THE INSURANCE PROFESSIONALS – 3RD EDITION

SS6939 - 24 ETHICS GEN (Cannot receive credit for IC3818, SS3818, SS4388, SA4435, SS4518, SS4671, IC6939 and SS6939)

ETHICS FOR THE PROPERTY AND CASUALTY PROFESSIONAL – 1ST EDITION

SS11143 - 15 HRS ETHICS (Internet or Self Study)(Cannot receive credit for SA5233, SS5233 and SS11143)

EXECUTIVE BENEFITS PLANNING
SS10447 - 15 HRS LIFE

EXECUTIVE BONUS PLANS
SS10714 - 7 HRS LIFE (Internet)

FIC - ADVANCED III: SURVEY OF ADVANCED SALES - 8TH EDITION
SS13095 – 20 HRS LIFE, 1 HR HEALTH (Cannot receive credit for IC0100, SS0100, IC0107, SS0107, SA3981, SS4358, SS13095 and SS13096)

FIC - BASIC I: INTRODUCTION TO LIFE UNDERWRITING – 12TH EDITION
SS13332 - 21 HRS LIFE (Cannot receive credit for SS0055, IC0097, SS0097, SS0098, IC3351, SA3551, SA3980, SS4357, SA7527, SS7541, SS13331 and SS13332)

FIC - INTERMEDIATE II – 7TH EDITION
SS13164 - 21 HRS LIFE (Cannot receive credit for IC0099, SS0099, IC0109, SS0109, SA2815, SA2872, SS7759, SS7760, SS13164 and SS13165)

FICF - GRADUATE I – 7TH EDITION
SS6589 - 24 HRS LH (Cannot receive credit for SS6589, SS6590, SS4145, IC4145, SS4317, SA4169 and SS101)

FICF - GRADUATE II: BUSINESS INSURANCE – 8TH EDITION
SS12699 - 21 HRS LIFE (Internet or Self Study)(Cannot receive credit for SS102 and SS12699)

FICF - GRADUATE III – 2ND EDITION
SS5157 - 24 HRS LIFE (Cannot receive credit for course IC5156, SS5156 and SS5157)

FINANCIAL CHALLENGES FACING RETIREES – 2ND EDITION
SS9805 - 13 HRS LIFE (Internet or Self Study)

FINANCIAL PLANNING PRODUCTS
SS8655 - 3 HRS LIFE (Internet)

FINANCIAL PLANNING PROCESS COURSE – 7TH EDITION
SS2072 - 24 HRS LH (Cannot receive credit for IC2072 and SS2072)

FINANCIAL PLANNING W/ VARIABLE ANNUITIES – 1ST EDITION
SS8290 - 10 HRS LIFE

FINANCIAL PRODUCTS TRAINING COURSE - 5TH EDITION
SS1624 - 20 HRS LIFE-Revised (Cannot receive credit for SS1624, IC1624 and IC3639)

FIXED INCOME INSTRUMENTS
SS8639 - 4 HRS LIFE (Internet)

FUNDAMENTALS OF LONG TERM CARE INSURANCE
SS7458 - 9 HRS HEALTH (Internet)(Cannot receive credit for SA5066, SS5066, SA7458 and SS7458)

FUNDAMENTALS OF PERSONAL FINANCIAL PLANNING
SS10559 - 15 HRS LIFE (CFP Designation Self Study, Use book with additional study materials and exam on internet. On a different internet site than listed above)

GROUP CARVE-OUT PLANS
SS10790 - 5 HRS LIFE (Internet)

GROUP INSURANCE - 6TH EDITION
SS5002 - 10 HRS LH

GUIDE TO IRA DISTRIBUTIONS – 2ND EDITION
SS11564 – 10 HRS LIFE (Internet or Self Study)

HOMEOWNERS 2000 COVERAGE – 1ST EDITION
SS10228 - 12 HRS PC (Internet and Self Study)

HOMEOWNERS AND DWELLING INSURANCE
SS8765 - 8 HRS PC (Internet)

ILIT'S AND ESTATE PLANNING
SS11659 – 4 HRS LIFE (Internet)

INCOME TAX PLANNING
SS10643 - 15 HRS LIFE (CFP Designation Self Study, Use book with additional study materials and exam on internet. On a different internet site than listed above)

INDIVIDUAL AND FAMILY MARKETS - 6TH EDITION
SS13163 - 21 HRS LIFE (Cannot receive credit for IC0171, SS0171 and SS13163)

INDIVIDUAL RETIREMENT ACCOUNTS - 4TH EDITION
SS7008 - 17 HRS LIFE (Cannot receive credit for SS4603, IC7008, SS7008 and SS13175)

IN-HOME BUSINESS COVERAGE – 1ST EDITION
SS12234 – 7 HRS PC (Internet or Self Study)(Cannot receive credit for SS8416 and SS12234)

INSURANCE AND EMPLOYEE BENEFIT
SS10560 - 15 HRS LIFE (CFP Designation Self Study, Use book with additional study materials and exam on internet. On a different internet site than listed above)

INSURANCE ETHICS AND CONSUMER PROTECTION - 1ST EDITION
SS3608 - 4 HRS ETHICS GEN (Cannot receive credit for IC3608, SSC3608 and SA3918)

INSURANCE FRAUD AWARENESS – 3RD EDITION
SS5104 - 18 HRS GEN (Cannot receive credit for IC5104 and SS5104)

INSURANCE FUNDAMENTALS – 1ST EDITION
SS11144 – 15 HRS GENERAL (Internet or Self Study)

INSURANCE PACKAGES FOR SMALL BUSINESSES – 3RD EDITION
SS12249 - 14 HRS PC (Internet or Self Study) (Cannot receive credit for IC2981, SS2981 and SS12249)

INSURANCE STRATEGIES FOR ADDITIONAL INSURED & OTHER 3RD PARTY REQUIREMENTS
SS11546 – 5 HRS PC (Internet or Self Study)

INSURANCE STRATEGIES FOR DIRECTORS AND OFFICERS
SS11547 – 5 HRS PC (Internet or Self Study)

INSURANCE STRATEGIES FOR DISASTERS
SS10168 - 4 HRS PC (CBT, Internet or Self Study)

INSURANCE STRATEGIES FOR EMPLOYMENT PRACTICES LIABILITY
SS10167 - 4 HRS PC (CBT, Internet or Self Study)

INSURANCE STRATEGIES FOR PUBLIC ENTITIES – 1ST EDITION
SS10166 - 7 HRS PC (CBT, Internet or Self Study)

INSURING LONG TERM CARE

SS8763 - 12 HRS HEALTH (Internet)

INTEGRATED RETIREMENT & ESTATE PLANNING – 1ST EDITION
SS11561 – 5 HRS LIFE (Internet or Self Study)

INTERPRETING MEDICAL REPORTS – 2ND EDITION
SS7380 - 20 HRS HEALTH

INTRODUCTION TO ADVANCED MARKETS - 3RD EDITION
SS4084 - 24 HRS LH (Cannot receive credit for IC4084 and SS4084)

INTRODUCTION TO COMMERCIAL LIABILITY – 1ST EDITION
SS11617 – 7 HRS PC (Internet)

INTRODUCTION TO COMMERCIAL PROPERTY – 1ST EDITION
SS11618 – 9 HRS PC (Internet)

INTRODUCTION TO FINANCIAL PRODUCTS – 2ND EDITION
SS5156 - 24 HRS LIFE (Cannot receive credit for course IC5156, SS5156 and SS5157)

INTRODUCTION TO GIFT & ESTATE TAX
SS8748 - 2 HRS LIFE (Internet)

INTRODUCTION TO GROUP INSURANCE – 5TH EDITION
SS4738 - 19 HRS LH (Cannot receive credit for SS3077, IC4738 and SS4738)

INTRODUCTION TO LIFE INSURANCE – 2ND EDITION
SS2521 - 15 HRS LH (Cannot receive credit for IC2521, SS2521, IC3176 and IC4598)

INTRODUCTION TO LIFE UNDERWRITING – 12TH EDITION
SS13331 – 21 HRS LIFE (Cannot receive credit for SS0055, SS0097, SS0098, IC3351, IC3551, SA3980, S4357, SA7527, SS7541, SS13331 and SS13332)

INTRODUCTION TO RETIREMENT PLANNING (CE 114)
SS3153 - 4 HRS LIFE (Internet)(Cannot receive credit for both NC3153 and SS3153)

INTRODUCTION TO TRUSTS – 1ST EDITION
SS7865 - 15 HRS LIFE

INTRODUCTION TO TRUSTS: CASE STUDY
SS9281 - 15 HRS LIFE (Internet or Self Study)

INVESTING RETIREMENT ASSETS – 2ND EDITION
SS8713 - 6 HRS LIFE (Internet)

INVESTMENT PLANNING
SS10561 - 15 HRS LIFE (CFP Designation Self Study, Use book with additional study materials and exam on internet. On a different internet site than listed above)

IRA BASICS – 1ST EDITION
SS10744 – 5 HRS LIFE (Intent or Self Study)

KEY ELEMENTS OF THE ECONOMIC GROWTH OF TAX RELIEF RECONCILIATION ACT OF 2001
SS10216 - 5 HRS LIFE (Internet or Self Study)

KEY EMPLOYEE - 1ST EDITION
SS0060 - 5 HRS LH (Cannot receive credit for IC0059, SS0059, IC0060, SS0060, IC0061, SS0061, IC0062, SS0062, IC0063, SS0063, IC0064, SS0064, IC0066, SS0066, IC0068, SS0068, IC2210, SS2210 and IC5304)

KEY EMPLOYEE INSURANCE
SS8641 - 4 HRS LIFE (Internet)

LEGAL CONCEPTS AND DOCTRINES - 2ND EDITION
SS1490 - 4 HRS GEN (Cannot receive credit for IC1490 and SS1490)

LIABILITY INSURANCE FOR COMMERCIAL & BUSINESS USE
SS8751 - 8 HRS PC (Internet)

LIFE AND HEALTH INSURANCE CONCEPTS
SS8297 - 6 HRS LH (Internet)

LIFE INSURANCE IN ACTION – 1ST EDITION
SS9286 - 6 HRS LIFE (Internet or Self Study)

LIFE INSURANCE POLICY COMPARISONS & UNDERWRITING – 2ND EDITION
SS5050 - 12 HRS LIFE (Cannot receive credit for SS5050 and IC5878)

LIFE INSURANCE SUITABILITY – 1ST EDITION
SS8680 - 15 HRS LIFE

LIFE INSURANCE TODAY – 1ST EDITION
SS8714 - 6 HRS LIFE (Internet or Self Study)

LIFE SETTLEMENTS
SS10644 - 7 HRS LIFE (CFP Designation Self Study, Use book with additional study materials and exam on internet. On a different internet site than listed above)

LITIGATION MANAGEMENT – 1ST EDITION
SS7972 - 6 HRS PC

LIVING TRUSTS
SS11373 – 18 HRS LIFE

LIVING TRUSTS CONCEPTS – 1ST EDITION
SS10783 - 4 HRS LIFE (Internet or Self Study)(Cannot receive credit for SS7592 and SS10783)

LONG TERM CARE – 4TH EDITION
SS13279 - 21 HRS HEALTH (Cannot receive credit for IC4805, SS4805 and SS13279)

LONG TERM CARE – 5TH EDITION
SS13468 – 9 HRS HEALTH (Cannot receive credit for SS3518 and SS13468)

LONG TERM CARE CONCEPTS – 4TH EDITION
SS10225 - 8 HRS HEALTH (Internet and Self Study)

LONG TERM CARE INSURANCE, INC. – 1ST EDITION
SS9764 - 6 HRS HEALTH (Internet or Self Study)

LONG TERM CARE INSURANCE PLANNING
SS11374 – 20 HRS HEALTH

LONG-TERM CARE SUITABILITY – 1ST EDITION
SS8916 - 15 HRS HEALTH

MANAGED CARE STRATEGIES - 2ND EDITION
SS4841 - 10 HRS HEALTH

MANAGING COMPLIANCE: A GUIDE FOR INSURANCE PROFESSIONALS
SS11065 – 15 HRS ETHICS

MANAGING RISK WITH PROPERTY INSPECTIONS – 1ST EDITION
SS11481 – 7 HRS PC (CBT or Internet)

MANAGING VARIABLE LIFE INSURANCE PRODUCTS
SS10827 - 5 HRS LIFE (Internet)

MARKET CONDUCT – 1ST EDITION
SS6427 - 12 HRS ETHICS

MARKET CONDUCT FOR INSURANCE PROFESSIONALS
SS10647 - 6 HRS GENERAL (Internet)

MARKET CONDUCT FOR LIFE INSURANCE AGENTS – 1ST EDITION
SS8761 - 6 HRS ETHICS LIFE

MEDICAL SAVINGS ACCOUNT
SS7710 - 7 HRS LH

MEDICAL TESTS & SIGNS - 3RD EDITION
SS3452 - 15 HRS HEALTH

MEDICARE & MEDIGAP INSURANCE - 7TH EDITION
SS4983 - 8 HRS HEALTH (Cannot receive credit for IC2983, SS2983, IC4983 and SS4983)

MOLD REMEDIATION - 1ST EDITION
SS11813 – 6 HRS PC (Internet or Self Study) (CONSULTANTS ONLY)

MUTUAL FUNDS – 1ST EDITION
SS7594 - 8 HRS LIFE

MUTUAL FUNDS CONCEPTS - 1ST EDITION
SS4840 - 15 HRS LIFE

MUTUAL FUNDS FOR INSURANCE AGENTS
SS8643 - 4 HRS LIFE (Internet)

NEBRASKA GUIDE TO ETHICS & SALES COMPLIANCE - 4TH EDITION
SS6179 - 6 HRS ETHICS

NEBRASKA INSURANCE ETHICS STUDY COURSE - 2ND EDITION
SS4653 - 6 HRS GEN ETHICS (Cannot receive credit for IC4653 and SS4653)

NEEDS ANALYSIS - 3RD EDITION
SS3203 - 23 HRS LIFE (Cannot receive credit for IC3203, SS3203, SA4209 and IC4967)

NEGOTIATION SKILLS FOR CLAIM REPRESENTATIVES - 1ST EDITION
SS0688 - 10 HRS PC (Cannot receive credit for IC0668 and SS0668)

PASSKEY HEALTH
SS4144 - 10 HRS HEALTH

PASSKEY LIFE
SS4143 - 20 HRS LIFE

PASSTRACK SERIES 22 PLUS
SS1334 - 16 HRS LH

PASSTRAK SERIES 6

SS1332 - 24 HRS LH (Cannot receive credit for SS1332 and SA2266)

PASSTRAK SERIES 63

SS 1347 - 6 HRS LH (Cannot receive credit for SS1347, SA6621 and SA12566)

PENSION AND PROFIT SHARING - 9TH EDITION

SS13278 – 21 HRS LIFE (Cannot receive credit for IC105, SS105, IC4961, SS4961 and SS13278)

PENSION PLANNING CONCEPTS – 1ST EDITION

SS4984 - 24 HRS LIFE (Cannot receive credit for IC4984 and SS4984)

PENSION PLANNING TRAINING COURSE - 1ST EDITION

SS0054 - 24 HRS LH

PERSONAL AND BUSINESS AUTOMOBILE INSURANCE

SS8766 - 7 HRS PC (Internet)

PERSONAL AUTO COVERAGE - 4TH EDITION

SS7815 - 11 HRS PC (Cannot receive credit for IC79, SS79, IC5278, SS5278 and SS7815)

PERSONAL AUTO RATING - 1ST EDITION

SS2961 - 8 HRS PC (Cannot receive credit for IC2961 and SS2961)

PERSONAL AUTOMOBILE INSURANCE – 1ST EDITON

SS5052 - 12 HRS PC

PERSONAL INLAND MARINE & WATERCRAFT COVERAGES - 1ST EDITION

SS2945 - 14 HRS PC (Cannot receive credit for IC2945 and SS2945)

PERSONAL INSURANCE MARKETS

SS8764 - 12 HRS LH (Internet)

PERSONAL LINES ENDORSEMENTS – 1ST EDITION

SS12929 – 15 HRS PC (Internet)

PLANNING FOR RETIREMENT

SS10642 - 15 HRS LIFE (CFP Designation Self Study, Use book with additional study materials and exam on internet. On a different internet site than listed above,)

POLICY INTERPRETATION – 1ST EDITION

SS11799 – 4 HRS PC

PRESERVING CLIENT ASSETS – 2ND EDITION

SS10209 - 7 HRS LH (Internet)

PREVENTING E&O FOR INSURANCE AGENTS

SS12221 – 4 HRS ETHICS (Internet)

PRINCIPLES AND BASICS OF ANNUITIES

SS8654 - 5 HRS LIFE (Internet)

PRINCIPLES OF ASSET MANAGEMENT - 1ST EDITION

SS7164 - 24 HRS LIFE

PRINCIPLES OF HEALTH AND DISABILITY INSURANCE SELLING

SS0172 - 3 HRS LH

PRINCIPLES OF LIFE INSURANCE
SS8768 - 9 HRS LH (Internet)

PRINCIPLES OF RETIREMENT PLANNING – 5TH EDITION
SS6892 – 19 RS LIFE (Cannot receive credit for SS6892, SS7281, SS12639 and SS13197)

PRIVACY AND INSURANCE
SS10649 - 6 HRS GENERAL (Internet)

PROBLEMATIC BENEFICIARY DESIGNATIONS – 1ST EDITON
SS13020 – 11 HRS LIFE (Internet or Self Study)

PROPERTY-CASUALTY BASICS - 10TH EDITION
SS10720 - 21 HRS PC (Internet or Self Study)(Cannot receive credit for IC2056, SS2056, SS5261 and SS10720)

PROTECTING YOUR BUSINESS
SS8653 - 6 HRS PC (Internet)

QUALIFIED & NON QULAIIFIED PLANS – 1ST EDITION
SS10226 - 17 HRS LIFE (Internet and Self Study)

QUALIFIED RETIREMENT PLANS – 2ND EDITION
SS5158 - 18 HRS LIFE (Cannot receive credit for IC5158 and SS5158)

QUALIFIED RETIREMENT PLAN DISTRIBUTIONS – 1ST EDITION
SS11562 – 4 HRS LIFE (Internet or Self Study)

REGULATORY, COMPLIANCE, AND SALES STANDARDS – CBT – 1ST EDITION
SS6689 - 6 HRS ETHICS LIFE (CBT)

REINSURANCE BASICS - 1ST EDITION
SS3008 - 15 HRS PC (Cannot receive credit for IC3008 and SS3008)

RETIREMENT INCOME STRATEGIES
SS10519 - 6 HRS LIFE (Internet)

RETIREMENT PLAN TYPES
SS8715 - 6 HRS LIFE (Internet or Self Study)

RETIREMENT PLANNING – 1ST EDITION
SS7595 - 8 HRS LIFE

RETIREMENT PLANNING
SS8652 - 3 HRS LIFE (Internet)

RETIREMENT PLANNING CONCEPTS – 1ST EDITION
SS10240 - 6 HRS LIFE (Internet or Self Study)

RETIREMENT PLANS FOR SMALL BUSINESS – 1ST EDITION
SS9768 - 12 HRS LIFE

RETROSPECTIVE RATING - 1ST EDITION
SS3778 - 12 HRS PC

RISK AND RETURN
SS9773 - 6 HRS LIFE (Internet or Self Study)

RISK MANAGEMENT – 1ST EDITION

SS11625 – 9 HRS PC (Internet or Self Study)

ROLLOVERS – 3RD EDITION
 SS7866 – 6 HRS LIFE (Internet or Self Study)

SECTION 529 PLANS
 SS10509 - 6 HRS LIFE (Internet or PDF Format)

SECTION 529 PLANS – 1ST EDITION
 SS11438 – 6 HRS LIFE (Internet or Self Study)

SENIOR HEALTH CARE – 2000 EDITION
 SS8717 - 6 HRS HEALTH (Internet or Self Study)

SENIOR NEEDS PLANNING – 2ND EDITION
 SS7540 - 18 HRS LIFE

SEPS AND SIMPLE PLANS
 SS10860 - 7 HRS LIFE (Internet)

SERIES 6 - 9TH EDITION
 SS4085 - 24 HRS LIFE

SERIES 63 - 4TH EDITION
 SS4102 - 14 HRS LIFE

SERIES 63 – CBT – 1ST EDITION
 SS6685 - 5 HRS VARIABLE CONTRACTS (CBT)

SERIES 65 - 4TH EDITION
 SS4103 - 24 HRS LIFE

SERIES 65 – CBT- 1ST EDITION
 SS6687 - 11 HRS VARIABLE CONTRACTS (CBT)

SERIES 66 – 1ST EDITION
 SS8886 - 24 VARIABLE CONTRACTS

SERIES 6 – CBT – 1ST EDITION
 SS6686 – 19 HRS VARIABLE CONTRACTS (CBT)

SERIES 7 – CBT – 1ST EDITION
 SS6909 - 24 HRS LIFE (CBT)

SERIES 7 GENERAL SECURITIES REPRESENTATIVE – 1ST EDITION
 SS13982 – 21 HRS VARIABLE CONTRACTS

SIMPLIFIED COMMERCIAL AUTO RATING - 5TH EDITION
 SS2074 - 11 HRS PC

SIMPLIFIED COMMERCIAL GENERAL LIABILITY RATING – 7TH EDITION
 SS1458 – 10 HRS PC

SIMPLIFIED COMMERCIAL INLAND MARINE COVERAGE – 4TH EDITION
 SS1360 - 16 HRS PC (Cannot receive credit for SS0076, IC1360 and SS1360)

SOCIAL SECURITY AND MEDICARE – 1ST EDITION
 SS6087 - 12 HRS LH (Cannot receive credit for SS3555, SS4414 and SS6087)

STRETCH DISTRIBUTIONS FROM IRAS AND NON-QUALIFIED ANNUITIES - 1ST ED.
SS12206 – 11 HRS LIFE (Internet or Self Study)

SUCCESSION PLANNING: KEEPING THE BUSINESS
SS10803 – 6 HRS LIFE (Internet)

SUCCESSION PLANNING: SELLING THE BUSINESS
SS10791 - 7 HRS LIFE (Internet)

SUITABILITY FOR ANNUITIES
SS9767 - 7 HRS LIFE (Internet or Self Study)

SUITABILITY FOR TRADITIONAL LIFE AND UL INSURANCE
SS9765 - 9 HRS LIFE (Internet or Self Study)

SUITABILITY REQUIREMENTS FOR SECURITIES – 1ST EDITION
SS7771 - 7 HRS LIFE

SUITABILITY STANDARDS FOR LIFE INSURANCE AND ANNUITIES – 1ST EDITION
SS7973 - 15 HRS LIFE

SUITABILITY STANDARDS FOR LONG TERM CARE – 1ST EDITION
SS10229 - 10 HRS HEALTH (Internet & Self Study)

SURVEY OF ADVANCED SALES – 8TH EDITION
SS13096 - 20 HRS LIFE, 1 HR HEALTH (Cannot receive credit for IC0107, SS0107, SA 3981,
SS4358, SS13095 and SS13096)

SURVIVORSHIP LIFE INSURANCE IN ESTATE PLANNING
SS11651 – 3 HRS LIFE

TAXATION OF FINANCIAL PRODUCTS – 1ST EDITION
SS8374 - 15 HRS LIFE

TAXATION OF LIFE INSURANCE & ANNUITIES
SS10715 - 8 HRS LIFE (Internet)

TEAM SKILLS – 1ST EDITION
SS7932 - 14 HRS GENERAL

TERRORISM COVERAGE FOR COMMERCIAL LINES – 1ST EDITION
SS11457 – 9 HRS PC (Internet)(Cannot receive credit for SS11457 and SA11575)

THE ANNUITY REFERENCE GUIDE
SS11933 – 21 HRS LIFE

THE ETHICAL INSURANCE PRODUCER – 1ST EDITION
SS12475 – 3 HRS ETHICS LIFE

THE LIVING TRUST AND OTHER PROBATE AVOIDANCE
SS8769 - 7 HRS LIFE (Internet)

THE PRODUCER'S GUIDE TO MARKET CONDUCT – 1ST EDITION
IC7129 - 6 HRS ETHICS

THE USE OF LIFE INSURANCE IN ESTATE PLANNING (CE 116)
SS3155 - 4 HRS LIFE (Internet)(Cannot receive credit for both NC3155 and S3155)

TOTAL NEEDS PLANNING – 7TH EDITION

SS13165 - 15 HRS LIFE (Cannot receive credit for IC0099, SS0099, IC0109, IC0109, SA2815, SA2872, SS7759, SS7760, SS13164 and SS13165)

TRADING PRACTICES – 1ST EDITION
SS8207 - 4 HRS LIFE

TRADITIONAL IRAS – 1ST EDITION
SS11563 – 7 HRS LIFE (Internet or Self Study)

TRADITIONAL LIFE INSURANCE – 1ST EDITION
SS7772 - 7 HRS LIFE

TRAINING COURSE FOR HOME SERVICE AGENT
SS0110 – 8 HRS LH

TRAVELERS FAIR ACCESS AND EQUAL TREATMENT
SS10648 - 3 HRS LIFE (Internet)

TURBULENT MARKETS UNDERSTANDING AND WITHSTANDING MARKET RISK – 1ST EDITION
SS8484 - 8 HRS LH

TYPE OF BUSINESS ORGANIZATIONS
SS10730 - 7 HRS LIFE (Internet)

UMBRELLA LIABILITY COVERAGE - 1ST EDITION
SS2946 - 14 HRS PC (Cannot receive credit for IC2946 and SS2946)

UNBUNDLED ANNUITIES: MORE FLEXIBILITY , MORE CONTROL
SS11539 – 3 HRS LIFE (Internet)(Cannot receive credit for both SA10878 and SS11539)

UNDERSTANDING 1035 EXCHANGES
SS10518 - 6 HRS LIFE (Internet)

UNDERSTANDING 403(B) PLANS – 1ST EDITION
SS10745 - 4 HRS LIFE (Internet or Self Study)

UNDERSTANDING CLIENT NEEDS – 2ND EDITION
SS9873 - 8 HRS LIFE (Internet)

UNDERSTANDING HOMEOWNERS 2000 – 1ST EDITION
SS11357 – 10 PC (Internet or Self Study)

UNDERSTANDING IRAS – 2ND EDITION
SS7280 - 16 HRS LIFE (Internet or Self Study)(Cannot receive credit for SS7346 and SS7280)

UNDERSTANDING LIVING TRUSTS
SS4216 - 12 HRS LH (Cannot receive credit for IC4216 and SS4216)

UNDERSTANDING PERSONAL AUTO
SS11380 - HRS PC (Internet or Self Study)(Cannot receive credit for course SS8417 and SS11380)

UNDERSTANDING PERSONAL UMBRELLA – 1ST EDITION
SS12828 – 14 HRS PC (Internet for Self Study)(Cannot receive credit for IC5486, SS5486 and SS12828)

UNDERSTANDING QUALIFIED PLANS
SS8642 - 4 HRS LIFE (Internet)

UNDERSTANDING ROTH IRAS – 1ST EDITION

SS10721 - 4 HRS LIFE (Internet or Self Study)

UNDERSTANDING THE FINANCIAL NEEDS OF P & C CLIENTS – 1ST EDITION
 SS12235 – 8 HRS PC (Internet or Self Study)(Cannot receive credit for SS6892, SS7281, SS12235 and SS13197)

UNDERWRITING BASICS - 3RD EDITION
 SS6959 - 12 HRS PC (Cannot receive credit for SS1118 and SS6959)

UNIVERSAL LIFE BASICS - 3RD EDITION
 SS0782 - 4 HRS LH (Cannot receive credit for IC0782 and SS0782)

UNIVERSAL LIFE INSURANCE – 1ST EDITION
 SS9769 - 15 HRS LIFE

USING LIFE INSURANCE TO REPLACE GIFTED ASSETS
 SS10828 - 2 HRS LIFE (Internet)

VALUING & INSURING THE KEY EXECUTIVE
 SS10729 - 8 HRS LIFE (Internet)

VALUING A BUSINESS
 SS10880 - 5 HRS LIFE (Internet)

VARIABLE ANNUITIES SALES PRACTICES – 1ST EDITION
 SS10227 - 3 HRS LIFE (Internet and Self Study)

VARIABLE ANNUITIES – CBT
 SS6691 - 5 HRS LIFE (CBT)

VARIABLE ANNUITIES AND RETIREMENT PLANS – 1ST EDITION
 SS0057 - 4 HRS LH (Cannot receive credit for IC0057 and SS0057)

VARIABLE ANNUITY FAQ - ANSWER YOUR CUSTOMERS MOST ASKED QUESTIONS
 SS7940 - 10 HRS LIFE (Internet or Self Study)

VARIABLE ANNUITY SUITABILITY
 SS10366 - 4 HRS VARIABLE CONTRACTS (Internet)

VARIABLE ANNUITY SUITABILITY ISSUES – 1ST EDITION
 SS13004 – 3 HRS VC (Internet)

VARIABLE CONTRACTS – 1ST EDITION
 SS3676 - 12 HRS VARIABLE CONTRACTS (Cannot receive credit for IC3676, SS3676 and SS4413)

VARIABLE CONTRACTS – 2ND EDITION
 SS5690 - 12 HRS VARIABLE CONTRACTS (Cannot receive credit for IC5690, SSC5690, SS7615, SS7902, IC8931, IC8934, IC9012 and IC9267)

VARIABLE CONTRACTS: CASE STUDY
 SS9282 - 15 HRS VARIABLE CONTRACTS (CBT, Internet or Self Study)

VARIABLE LIFE AND VARIABLE ANNUITIES
 SS10646 - 5 HRS LIFE (Internet)

VARIABLE LIFE INSURANCE – CBT – 1ST EDITION
 SS6690 - 6 HRS LIFE (CBT)

VARIABLE UNIVERSAL LIFE – 1ST EDITION

SS8291 - 8 HRS LIFE (Cannot receive credit for SS8291, SS8331, and IC9268)

VARIABLE UNIVERSAL LIFE BASICS - 3RD EDITION

SS1625 - 7 HRS LIFE (Cannot receive credit for IC1625, SS1625 and IC2734)

WEALTH ACCUMULATION PLANNING AND THE ROLE OF INSURANCE (CE 111)

SS3150 - 6 HRS LIFE (Internet)(Cannot receive credit for NC3150 and SS3150)

WEALTH MANAGEMENT

SS11281 – 21 LIFE (CFP Designation Self Study, Use book with additional study materials and exam on internet. On a different internet site than listed above)

WE'RE ALL ACCOUNTABLE - 3RD EDITION

SS5922 - 9 HRS GENERAL (Cannot receive credit for IC5922 and SS5922)

WHAT EVERY INSURANCE PERSON SHOULD KNOW ABOUT INS. FRAUD - 1ST EDITION

SS7007 - 3 HRS GENERAL

WHO TOOK ANNUITIZATION OF ANNUITIES

SS11540 – 3 HRS LIFE (Internet)(Cannot receive credit for SA10877 and SS11540)

WORKERS COMPENSATION & EMPLOYERS LIABILITY POLICY – 1ST EDITION

SS11487 – 9 HRS PC (Internet or Self Study)(Cannot receive credit for SS8414 and SS11487)

WORKER'S COMPENSATION COVERAGE - 1ST EDITION

SS4028 - 17 HRS PC (Cannot receive credit for IC4028 and SS4028)

WORKER'S COMPENSATION RATING – 6TH EDITION

SS11454 - 6 HRS PC (Internet or Self Study)(Cannot receive credit for IC0082, SS0082 and SS11454)

WORKING WITH COMMERCIAL PROPERTY – 1ST EDITION

SS11602 – 15 HRS PC (Internet)

KEIR EDUCATIONAL RESOURCES

**4785 Emerald Way, P.O. Box 1183
Middletown, OH 45044**

Sponsor Representative: Henrietta Nye (513) 422-4860 Ext. 103
Debra S. Klamo (513) 422-4860 Ext. 104

NASD Series 6

SS9433 - 15 HRS VARIABLE CONTRACTS

**LEAP SYSTEMS, INC.
C/O Saenger Consulting Group, Inc.
6 Village Road, P.O. Box 350
Waterville Valley, NH 03215**

Sponsor Representative: Cheryl Saenger (800) 711-9484

BUSINESS INSURANCE PRINCIPLES

SS12640 – 21 HRS LIFE

ESTATE PLANNING

SS6590 – 21 HRS LIFE

FINANCIAL PLANNING: EDUCATION & RETIREMENT FUNDING (Dearborn Courses SS6892 and SS7281 combined)

SS12639 – 21 HRS LIFE (Cannot receive credit for SS6892, SS7281, SS12235 and SS12639)

LIFE INSURANCE & ANNUITY PRODUCTS

SS12897 – 21 HRS LIFE (Cannot receive credit for SS55, IC97, SS97, IC98, SS98, SA3351, IC3551, SA3980, SS4357, SA7527, SS7541, SS11933 and SS12897)

RISK MANAGEMENT

SS12500 – 21 HRS PC, 3 HRS ETHICS PC

THE ECONOMICS OF LIFE INSURANCE

SS12499 – 21 HRS LIFE

LIFE MANAGEMENT INSTITUTE / LIFE OFFICE MANAGEMENT ASSOCIATION

2300 Windy Ridge Parkway, Suite 600

Atlanta, GA 30339-8443

INTERNET COURSES OFFERED ON LIFE INSTRUCTORS WEBSITE

www.lifeinstructors.com/ce

Sponsor Representative: Shannon Wortman (770) 984-3442

AAPA 273: ANNUITY PRINCIPLES & PRODUCTS

SS9160 - 24 HRS LIFE

AAPA 283: MARKETING, DISTRIBUTION & USES OF ANNUITIES

SS9161 - 24 HRS LIFE

AAPA 303: ANNUITY SYSTEMS & ADMINISTRATION

SS11134 – 21 HRS LIFE

AAPA 313: FINANCIAL ASPECTS OF ANNUITIES

SS9162 - 24 HRS LIFE

AAPA 323: REGULATION & TAXATION OF ANNUITIES

SS11135 – 24 HRS ETHICS LIFE

ACS 100: FOUNDATIONS OF CUSTOMER SERVICE

SS9158 - 24 HRS LH

AIAA 200: AGENCY ADMINISTRATION

SS9159 - 24 HRS LH

AI AF 400: STATUTORY ACCOUNTING FOR LIFE AND HEALTH INSURERS

SS9166 - 24 HRS LH

AIRC 410: REGULATORY COMPLIANCE: COMPANIES, PRODUCERS & OPERATIONS

SS9167 - 24 HRS GENERAL

AIRC 420: REGULATORY COMPLIANCE INSURANCE & ANNUITY PRODUCTS

SS9164 - 24 HRS LH

ARA 440: REINSURANCE ADMINISTRATION

SS9165 - 24 HRS LH

BANK INSURANCE COMPLIANCE: FUNDAMENTALS
SS10180 - 8 HRS LH

HOW INSURANCE COMPANIES MAKE MONEY
SS10273 - 6 HRS LH (Internet)

INTRODUCTION TO ANNUITIES
SS10271 - 4 HRS LIFE (Internet)

INTRODUCTION TO LIFE INSURANCE
SS10270 - 5 HRS LIFE (Internet)

INTRODUCTION TO REGULATORY COMPLIANCE
SS10271 - 9 HRS LH (Internet)

INTRO TO UNDERWRITING
SS10405 - 5 HRS LIFE (Internet)

LOMA 280: PRINCIPLES OF LIFE, HEALTH & ANNUITIES
SS0192 - 24 HRS LH

LOMA 286: PRINCIPLES OF SERVICES & PRODUCTS
SS12583 – 16 HRS LIFE, 3 HRS HEALTH, 2 HRS PC

LOMA 290: LIFE & HEALTH INSURANCE COMPANY OPERATIONS
SS0193 - 24 HRS LH

LOMA 301: INSURANCE ADMINISTRATION
SS9163 – 24 HRS LH

LOMA 305 PERSONAL FINANCIAL PLANNING
SS12219 – 21 HRS LIFE

LOMA 311: BUSINESS LAW FOR FINANCIAL SERVICES PROFESSIONALS
SS12691 - 21 HRS LH, 3 HRS ETHICS LH

LOMA 320: LIFE & HEALTH INSURANCE MARKETING
SS0206 - 24 HRS LH

LOMA 326: FINANCIAL SERVICES MARKETING
SS12830 – 21 HRS L

LOMA 330: MANAGEMENT PRINCIPLES & PRACTICES
SS0199 - 24 HRS GENERAL

LOMA 340: INFORMATION MANAGEMENT IN INSURANCE COMPANIES
SS0198 - 24 HRS GENERAL

LOMA 351: FINANCIAL SERVICES ENVIRONMENT
SS0196 - 24 HRS GENERAL

LOMA 326: INVESTMENT PRINCIPLES AND INSTITUTIONAL INVESTING
SS12809 – 21 HRS LIFE 3 HRS ETHICS LIFE

LOMA 361: ACCOUNTING & FINANCIAL REPORTING IN LIFE & HEALTH INSURANCE
SS0195 - 24 HRS LH

LOMA 371: MANAGING FOR SOLVENCY & PROFITABILITY
SS 0197 - 24 HRS LH

REINSURANCE BASICS

SS10406 - 4 HRS LIFE (Internet)

UND 386: UNDERWRITING LIFE & HEALTH INSURANCE

SS0209 - 24 HRS LH

**LINCOLN NATIONAL LIFE INSURANCE COMPANY/CT
350 CHURCH STREET, MFD1
HARTFORD, CT 06103**

Web Site Address:

www.digitalthink.com

Sponsor Representative: Vanessa Genga (860) 466-1484

ANNUITY MAXIMIZATION (ONLINE)

IC11122 – 2 HRS LIFE (Internet)(Open to Public)

NONQUALIFIED DEFERRED COMPENSATION

IC11121 – 2 HRS LIFE (Internet)(Open to Public)

**LTC CONSULTANTS
DIVISION OF SHELTON MARKETING SERVICES, INC.
5239 Harding Place, P.O. Box 17526
Nashville, TN 37217**

Sponsor Representative: Phyliss Shelton (615) 361-1152

FUNDAMENTALS OF LONG-TERM CARE INSURANCE

SS5066 - 7 HRS HEALTH (Cannot receive credit for SA5066, SS5066, SA7458 and SS7458)

**NATIONAL ASSOCIATION OF HEALTH UNDERWRITERS
2000 N. 14 Street, Suite 450
Arlington, VA 22201**

Sponsor Representative: Kevin Corcoran (703) 276-3800

RHU I: DISABILITY INSURANCE

NC1770 - 24 HRS LH

RHU II: INDIVIDUAL AND GROUP HEALTH INSURANCE

NC1771 - 24 HRS LH

RHU III: ADVANCED APPLICATION OF HEALTH INSURANCE

NC1772 - 24 HRS LH

**NATIONAL INSTITUTE FOR ESTATE PLANNERS
c/o SAENGER CONSULTING GROUP
6 Village Road, PO Box 350
Waterville Valley, NH 03215**

Sponsor Representative: Cheryl Saenger (800) 711-9484

NIEP / GRADUATE ESTATE PLANNING CONSULTANT – 1ST EDITION

SS10761 – 19 HRS LIFE, 2 HRS HEALTH (Internet) (Cannot receive credit for SA10761 and SS10761 **(Not a recognized designation program in Nebraska)**)

**NATIONAL INSTITUTE OF CERTIFIED ESTATE PLANNERS
215 W. Sycamore Street
Kokomo, IN 46901**

Sponsor Representative: Bob Miller (765) 457-1812

CERTIFIED ESTATE PLANNER
SS12931 – 21 HRS LIFE

**NATIONAL INSURANCE LICENSING SCHOOL
11115 “O” Street
Box 37820
Omaha, NE 68137-0820**

Sponsor Representative: Richard Hallgren (800) 475-1711 Ext. 153

BUSINESS INSURANCE BASICS 2ND EDITION
SS13174 - 8 HRS LIFE (Cannot receive credit for IC0067, SS0067 and SS13174)

CLAIMS BASICS – 3RD EDITION
SS4094 - 12 HRS PC

COMMERCIAL AUTO RATING
IC2074 - 11 HRS PC (Cannot receive credit for IC2074 and SS2074)

COMMERCIAL GENERAL LIABILITY COVERAGE – 7TH EDITION
SS10994 - 21 HRS PC (Cannot receive credit for IC1290, SS1290 and SS10994)

COMMERCIAL GENERAL LIABILITY RATING – 7TH EDITION
IC1458 – 10 HRS PC (Cannot receive credit for IC1458 and SS1458)

COMMERCIAL PROPERTY COVERAGE – 5TH EDITION
SS13123 - 21 HRS PC (Cannot receive credit for SS1486, SS4421 and SS13123)

COMMERCIAL PROPERTY RATING
SS1362 - 8 HRS PC (Cannot receive credit for IC1362 and SS1362)

ETHICAL PRACTICES 2ND EDITION
SS13176 - 13 HRS ETHICS LIFE (Cannot receive credit for IC5079, SS5079, IC6725 and SS13176)

ETHICS AT WORK – 1ST EDITION
SS6490 - 10 HRS ETHICS

ETHICS FOR THE INSURANCE PROFESSIONAL – 3RD EDITION
IC6939 - 24 HRS ETHICS (Cannot receive credit for IC6939 and SS6939)

ETHICS FOR THE PROPERTY & CASUALTY PROFESSIONALS – 3RD EDITION (Dearborn Course)
SS11143 – 15 HRS ETHICS PC (Cannot receive credit for SA5233, SS5233 and SS11143)

INDIVIDUAL RETIREMENT ACCOUNTS 5TH EDITION
SS13175 - 8 HRS LIFE (Cannot receive credit for IC4603, SS4603, SS7008 and SS13175)

LIFE CONCEPTS – 18TH EDITION

SS11254 - 18 HRS LIFE (Cannot receive credit for IC0163, SS0163, IC3638, IC5205, IC7502, SS7502 and SS11254)

NEBRASKA ETHICS AND CONSUMER PROTECTION – 2ND EDITION
IC4653 - 6 HRS ETHICS (Cannot receive credit for IC4653 and SS4653)

PROPERTY & CASUALTY CONCEPTS – 10TH EDITION
SS10720 - 21 HRS PC (Cannot receive IC2056, SS2056, SS5261 and SS10720)

UNDERSTANDING PERSONAL AUTO INSURANCE
IC5371 - 10 HRS PC (Cannot receive credit for IC5371 and SS5371)

UNDERSTANDING PERSONAL UMBRELLA – 1ST EDITION
SS12828 - 14 HRS PC (Cannot receive credit for IC5486, SS5486 and SS12828)

UNDERWRITING BASICS – 3RD EDITION
SS6959 - 10 HRS PC (Cannot receive credit for IC1118, SS1118 AND SS6959)

UNIVERSAL LIFE BASICS – 3RD EDITION
IC0782 - 4 HRS LIFE (Cannot receive credit for IC0782 and SS0782)

WORKERS COMENSATION RATING
IC0082 - 7 HRS PC (Cannot receive credit for IC0082 and SS0082)

NOBLE FINANCIAL GROUP, INC.
335 Pennbriht Drive, Sute 104
Houston, TX 77090-5909

Sponsor Representative: Cynthia Reed (800) 275-2589 Ext. 501

ADVANCED MARKET GUIDE
SS6805 -6 HRS LH (Internet or Self Study)

ANNUITY CORRESPONDENCE
SS2787 - 6 HRS LIFE (Internet or Self Study)

AUTO/LIABILITY INSURANCE
SS5783 - 8 HRS PC (Internet or Self Study)

AUTOMOBILE INSURANCE RATING
SS6314 - 6 HRS PC (Internet or Self Study)

BUSINESS CONTINUATION
SS6806 -7 HRS LH (Internet or Self Study)

BUSINESS INSURANCE
SS3654 - 13 HRS LH (Internet or Self Study)

CLAIM INVESTIGATION
SS6296 - 12 HRS PC (Internet or Self Study)

CLASSIFICATION OF RISK
SS4392 - 6 HRS LH (Internet or Self Study)

COMMERCIAL LIABILITY ACCOUNTS
SS6809 -6 HRS PC (Internet or Self Study)

COMPLETE BOOK OF LIABILITY EXPOSURE

SS7833 – 7 HRS PC (Internet or Self Study)

COMPREHENSIVE GUIDE TO CLAIMS
SS6162 - 12 HRS PC (Internet or Self Study)

COMPREHENSIVE GUIDE TO HEALTH INSURANCE
SS6246 - 12 HRS LH (Internet or Self Study)

COMPREHENSIVE GUIDE TO UMBRELLA LIABILITY
SS6559 - 10 HRS PC (Internet or Self Study)

CONSUMER PROTECTION
SS3659 - 3 HRS ETHICS GEN (Internet or Self Study)

CONSUMER PROTECTION/ETHICS II
SS4394 - 5 HRS ETHICS (Internet or Self Study)

DEFERRED COMPENSATION PLANS REVEALED
SS7813 - 6 HRS LH (Internet or Self Study)

DYNAMIC EMPLOYEE BENEFITS
SS7834 - 7 HRS HEALTH (Internet or Self Study)

EMPLOYEE BENEFIT PLANS
SS5780 - 8 HRS LIFE (Internet or Self Study)

ESSENTIALS OF PENSION PLANNING
SS7838 - 7 HRS LIFE (Internet or Self Study)

ESTATE PLANNING
SS3657 - 8 HRS LH (Internet or Self Study) (Cannot receive credit for course SS5834 and SS3657)

ESTATE PLANNING II
SS5834 - 6 HRS LH (Cannot receive credit for course SS3657 and SS5834)

FIELD OF INSURANCE
SS3656 - 20 HRS GEN (Internet or Self Study)

GROUP INSURANCE
SS4391 - 6 HRS LH (Internet or Self Study)

GUIDE TO CLAIMS STATEMENTS
SS6190 - 6 HRS PC (Internet or Self Study)

GUIDE TO COMMERCIAL INSURANCE
SS6214 - 6 HRS PC (Internet or Self Study)

GUIDE TO CRIME INSURANCE
SS6151 - 8 HRS PC (Internet or Self Study)

GUIDE TO DISABILITY INCOME
SS6718 - 6 HRS LH (Internet or Self Study)

GUIDE TO INTEREST-SENSITIVE LIFE PRODUCTS
SS6268 - 6 HRS LIFE (Internet or Self Study)

GUIDE TO RETROSPECTIVE RATING
SS6213 - 6 HRS PC

GUIDE TO SIMPLIFIED EMPLOYEE PENSION PLANS
SS6560 - 13 HRS LH (Internet or Self Study)

GUIDE TO UNIVERSAL LIFE
SS6717 - 6 HRS LH (Internet or Self Study)

HEALTH INSURANCE CONTRACTS
SS5501 - 6 HRS HEALTH (Internet or Self Study)

IMPLEMENTING BUSINESS INCOME INSURANCE
SS7812 - 10 HRS PC (Internet or Self Study)

INLAND MARINE UNDERWRITER
SS6901 - 6 HRS PC

INSURING KEY EMPLOYEES
SS6804 - 5 HRS LH (Internet or Self Study)

INSURING SPECIAL CLASSES OF RISK
SS4393 - 6 HRS LH (Internet or Self Study)

LIABILITY CLAIMS ADJUSTING
SS6808 - 6 HRS PC (Internet or Self Study)

LIFE AND HEALTH INSURANCE PRINCIPLES
SS6315 - 6 HRS LH (Internet or Self Study)

LIFE, HEALTH & CONTRACTS
SS2789 - 6 HRS LH (Internet or Self Study) (Cannot receive credit for course SS5835 and SS2789)

LIFE POLICIES
SS5835 - 6 HRS LIFE (Cannot receive credit for course SS2789 and SS5835)

LONG TERM CARE
SS6899 - 4 HRS HEALTH (Internet or Self Study)

MANAGED CARE
SS6807 - 6 HRS HEALTH

MANAGING EXECUTIVE COMPENSATION
SS7835 - 7 HRS LIFE (Internet or Self Study)

MARINE UNDERWRITER
SS6900 - 4 HRS PC (Internet or Self Study)

MEDICARE
SS2788 - 6 HRS HEALTH (Internet or Self Study)

MUTUAL FUNDS
SS5784 - 8 HRS LIFE (Internet or Self Study)

NEBRASKA ETHICS
SS7146 - 6 HRS ETHICS (Internet or Self Study)

NEEDS ANALYSIS
SS6163 - 7 HRS LIFE (Internet or Self Study)

P & C LIABILITY
SS3655 - 12 HRS PC (Internet or Self Study)

P & C PROPERTY

SS3653 - 18 HRS PC (Internet or Self Study)

PENSION, 401(K) AND KEOGH PLANS

SS5785 - 8 HRS LIFE

PRINCIPLES OF CLAIM NEGOTIATION SKILLS

SS6316 - 6 HRS PC (Internet or Self Study)

PRODUCTS LIABILITY

SS6189 - 6 HRS PC (Internet or Self Study)

PROPERTY & CASUALTY BASICS

SS3652 - 9 HRS PC (Internet or Self Study)

PROPERTY & LIABILITY EXPOSURES

SS7837 - 6 HRS PC (Internet or Self Study)

RETIREMENT PLANNING I

SS5724 - 6 HRS LH (Internet or Self Study) (Cannot receive credit for course SS5805 and SS5724)

RETIREMENT PLANNING II

SS5805 - 6 HRS LH (Cannot receive credit for course SS5724 and SS5805)

SETTLEMENT OPTIONS

SS4390 - 6 HRS LIFE (Internet or Self Study)

SURETY UNDERWRITER

SS3658 - 10 HRS FIDELITY & SURETY (Internet or Self Study)

THE POWERS OF TRUSTS

SS7814 - 6 HRS LIFE (Internet or Self Study)

UNDERSTANDING MEDICAL INSURANCE

SS6150 - 6 HRS HEALTH (Internet or Self Study)

UNDERWRITER

SS5062 - 12 HRS ETHICS PC (Internet or Self Study)

WORKER'S COMPENSATION

SS5782 - 9 HRS PC (Internet or Self Study)

PENTERA GROUP, INC.
5546 Shorewood Dr., 2nd Floor
Indianapolis, IN 46220

Sponsor Representative: Joyce Vidimos (317) 545-2711
Korrie York (317) 545-2711

A TOTAL NEEDS APPROACH TO INSURANCE PLANNING - 2002 EDITION

SS13120 - 16 HRS LIFE (Cannot receive credit for IC2069, SS2069 and SS13120)

ADVANCED MARKETS MANUAL - 7TH EDITION

SS13112 - 21 HRS LIFE (CBT or Self Study)(Cannot receive credit for IC4369, SS4369, SS7194 and SS13112)

ANNUITIES TRAINING COURSE – 2004 EDITION

SS13113 – 13 HRS LIFE (Cannot receive credit for IC3338, SS3338 and SS13113)

BUSINESS INSURANCE PERSPECTIVES - 2005 EDITION

SS13694 - 21 HRS LH (CBT or Self Study)(Cannot receive credit for IC4669, SS4669, SS7965 and SS13694)

DISABILITY INCOME TRAINING – 2002 EDITION

SS13114 – 14 HRS HEALTH (Cannot receive credit for IC1085, SS1085 and SS13114)

HEALTH FUNDAMENTALS - 5TH EDITION

SS13115 - 15 HRS HEALTH (Cannot receive credit for IC0186, SS0186 and SS13115)

LIFE FUNDAMENTALS - 4TH EDITION

SS13116 - 20 HRS LIFE; 1 HR. ETHICS (Cannot receive credit for IC4572, SS4572 and SS13116)

LIFE UNDERWRITING FOUNDATIONS - 2004 EDITION

SS13117 - 8 HRS LIFE (Cannot receive credit for IC2068, SS2068, IC6781 and SS13117)

LONG TERM CARE MANUAL - 2002 EDITON

SS13118 - 10 HRS HEALTH (Cannot receive credit for SS4939 and SS13118)

RETIREMENT PLANNING PRINCIPLES - 2004 EDITION

SS13119 - 17 HRS LIFE; 1 HR HEALTH (Cannot receive credit for IC3174, SS3174, SA4072, SS4360 and SS13119)

SECTION 403(B) COURSE – 2004 EDITION

SS5248 - 16 HRS LIFE (Cannot receive credit for IC5248 and SS5248)

SINGLE NEEDS ONLINE – 2000 EDITION

SS10886 - 9 HRS LIFE (CBT)(Cannot receive credit for IC2070, SS2070, SA4075, SS4363 and SS10886)

TARGET ETHICS - 2004 EDITION

SS13121 - 8 HRS ETHICS (CBT or Self Study)(Cannot receive credit for IC4064, SS4064 and SS13121)

VARIABLE ANNUITIES TRAINING - 2002 EDITION

SS13122 - 14 HRS VARIABLE CONTRACTS
(Cannot receive credit for SS6958 and SS13122)

VARIABLE UNIVERSAL LIFE – 1995 EDITION

SS5571 - 12 HRS LIFE (Cannot receive credit for IC5571 and SS5571)

PERFORMANCE BUILDERS

**18101 Tamarack Drive
Minnetonka, MN 55345**

Web Site Address:

www.CE-Anywhere.com

Sponsor Representative: Ira Kasdan

(952) 401-1016

COMMERCIAL PROPERTY PRIMER

SS13402 – 4 HRS PC (Internet)

ESSENTIALS OF HANDLING P & C CLAIMS

SS13403 – 4 HRS PC (Internet)

INTRODUCTION TO COMMERCIAL GENERAL LIABILITY (CGL)
SS13406 – 4 HRS PC (Internet)

UMBRELLA POLICIES: MATCHING COVERAGE TO NEEDS
SS13404 – 4 HRS PC (Internet)

UNDERSTANDING & UNDERWRITING AUTO
SS13405 – 4 HRS PC (Internet)

WORKER'S COMPENSATION CLAIMS: CONTROLLING COSTS AND IMPROVING OUTCOMES
SS13401 – 4 HRS PC (Internet)

PFINGSTEN PUBLISHING LLC (ICECOURSES)
5700 Lombardo Center Drive
Rock Run Center, Suite 280
Seven Hills, OH 44131

Web Site Address:
www.icecourses.com

Sponsor Representative: Richard J. Hoinski (800) 906-4661

DISABILITY INCOME INSURANCE TODAY
SS11790 – 11 HRS HEALTH (Internet)

LIFE INSURANCE TODAY
SS11523 – 8 HRS LIFE (Internet)

PLANNING FOR SMALL BUSINESS OWNERS, ONE
SS11093 – 14 HRS LIFE (Internet)

PROFESSIONAL ANNUITY ADVISOR
P. O. Box 449
Worthington, OH 43085

Sponsor Representative: Mark Eisma (614) 431-4052

HOW TO BE A PROFESSIONAL ANNUITY ADVISOR
SS10102 - 3 HRS LIFE

PROFESSIONAL EDUCATION COMPANY
5912 Kellogg Ave
Cincinnati, OH 45228

Sponsor Representative: Cindy Hargis (513) 624-5137

ANNUITY PLANS
SS8041 - 5 HRS LIFE

BUY-SELL PLANS
SS8042 - 6 HRS LIFE

GOVERNMENT PLANS
SS8037 - 8 HRS HEALTH

HEALTH PLANS

SS8036 - 5 HRS HEALTH

HOMEOWNERS/AUTO INSURANCE
SS8039 - 6 HRS PC

LIFE PLANS
SS8038 - 6 HRS LIFE

PERSONAL PROPERTY INSURANCE
SS8040 - 6 HRS PC

PROFESSIONAL LIABILITY UNDERWRITING SOCIETY
5353 Wayzata Blvd., Suite 600
Minneapolis, MN 55416

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SS6202 - 6 HRS ETHICS

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SS6200 - 8 HRS LIFE

PRINCIPLES OF FIXED INCOME SECURITIES
SS6209 - 8 HRS LIFE

PRINCIPLES OF MUTUAL FUNDS
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UNDERSTANDING ANNUITIES AND MUTUAL FUNDS
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SS11660 – 3 HRS VC (Internet)

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RETIREMENT DISTRIBUTIONS: SOLUTIONS FOR YOUR CLIENTS (New York Life Course)
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SECTION 529 PLANS
SS11664 – 3 HRS LIFE (Internet)

THE SUITABILITY OF VARIABLE ANNUITY PRODUCTS
SS11667 – 4 HRS VC (Internet)(Cannot receive credit for SS11665, SS11666 and SS11667)

THE SUITABILITY OF VARIABLE LIFE INSURANCE PRODUCTS
SS11666 – 3 HRS LIFE (Internet)(Cannot receive credit for SS11665, SS11666 and SS11667)

THE SUITABILITY OF VARIABLE PRODUCTS
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SS10436 - 4 HRS LIFE (CBT or Internet)(Cannot receive credit for SS9889, SS10436 and SS10437)

412(I) PLANS

SS12022 – 3 HRS LIFE (CBT or Internet)

529 PLANS AND OTHER COLLEGE SAVINGS PLANS

SS10521 - 5 HRS LIFE (CBT, Internet or Self Study)

ADVANCED 403(B) PLANS

SS10437 - 6 HRS LIFE (CBT or Internet)(Cannot receive credit for SS8352, SS10436 and SS10437)

ADVANCED SUITABILITY ISSUES

SS7960 - 4 HRS LIFE (CBT or Internet)

ADVANCED TECHNICAL BACKGROUND FOR NEEDS SELLING

SS7168 - 20 HRS LIFE (CBT or Internet)(Cannot receive credit for SS7168 and SS3563)

ADVANCED VARIABLE ANNUITIES

SS8986 - 3 HRS LIFE (CBT, Internet or Self Study)

AN OVERVIEW OF ANNUITIES

SS8431 - 2 HRS LIFE (CBT or Internet)

AN OVERVIEW OF BUSINESS INSURANCE

SS10502 - 10 HRS LIFE (CBT or Internet)(Cannot receive credit for SS8455 and SS10502)

AN OVERVIEW OF CORPORATE STRUCTURE & BUSINESS BUY/SELL AGREEMENTS

SS8446 - 2 HRS LH (CBT or Internet)

AN OVERVIEW OF DISABILITY INCOME INSURANCE – 4.0i EDITION

SS14049 – 1 HR HEALTH (Internet)

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SS10712 - 3 HRS LH (CBT or Internet)

AN OVERVIEW OF HEALTH INSURANCE

SS10751 - 2 HRS HEALTH (CBT or Internet)

AN OVERVIEW OF INSURANCE PRODUCTS

SS10498 - 11 HRS LH (CBT or Internet)(Cannot receive credit for SS8456 and SS10498)

AN OVERVIEW OF INTEREST SENSITIVE & ADJUSTABLE POLICIES

SS8453 - 2 HRS LIFE (CBT or Internet)

AN OVERVIEW OF QUALIFIED RETIREMENT PLANS
SS8469 - 2 HRS LIFE (CBT or Internet)

AN OVERVIEW OF SPLIT DOLLAR INSURANCE
SS8432 - 2 HRS LIFE (CBT or Internet)

AN OVERVIEW OF TERM AND PERMANENT INSURANCE
SS8468 - 3 HRS LIFE (CBT or Internet)

AN OVERVIEW OF VARIABLE LIFE
SS8462 - 2 HRS LIFE (CBT or Internet)

ANNUITIES
SS3559 - 10 HRS LIFE (CBT or Internet)(Cannot receive credit for SS3559 and SS7324)

ANTI-MONEY LAUNDERING FOR INSURANCE – 1ST EDITION
SS14036 – 2 HRS GENERAL (Internet)

ANTI-MONEY LAUNDERING UPDATE 2004
SS12455 – 3 HRS LIFE (Internet)

ANTI-MONEY LAUNDERING UPDATE 2005
SS13563 – 4 HRS LIFE (Internet)

ASSET ALLOCATION STRATEGIES
SS8147 - 4 HRS LIFE (CBT or Internet)

BASIC BACKGROUND FOR NEEDS SELLING
SS8467 - 5 HRS LIFE (CBT or Internet)

BROKERED CERTIFICATES OF DEPOSIT
SS10725 - 4 HRS VARIABLE CONTRACTS (CBT, Internet or Self Study)

BUSINESS INSURANCE
SS12862 – 11 HRS LIFE, 1 ETHICS LIFE (Internet)

BUSINESS VALUATION
SS8450 - 2 HRS LH (CBT or Internet)

CHARTING AN ETHICAL COURSE FOR MULTILINE AGENTS-STAFF VERSION
SS7340 - 9 HRS EHTICS (CBT or Internet)(Cannot receive credit for IC5024, NC5024, IC5231, TA5231, TA6250, IC6250, S6250, SS6593, TA7020, SS7118 and SS7340.)

COMMERCIAL PROPERTY INSURANCE
SS9886 - 3 HRS PC (CBT or Internet)

COMPREHENSIVE PERSONAL LIABILITY POLICY
SS9062 - 1 HR PC (CBT or Internet)

CUSTOMER COMMUNICATIONS
SS6954 - 5 HRS LIFE (CBT, Internet or Self Study)

CUSTOMER COMMUNICATIONS II SERIES 6 EDITION
SS8981 - 3 HRS LIFE (CBT, Internet or Self Study)(Cannot receive credit for both SS8981 and SS8982)

CUSTOMER COMMUNICATION II SERIES 7 EDITION
SS8982 - 3 HRS LIFE (CBT, Internet or Self Study)(Cannot receive credit for both SS8981 and SS8982)

CUSTOMER COMMUNICATIONS III

SS12635 – 3 HRS ETHICS VARIABLE CONTRACTS (Internet or Self Study)

DEFERRED COMPENSATION PLANS

SS12944 – 10 HRS LIFE (CBT, Internet or Self Study)

DISABILITY INCOME

SS1796 - 12 HRS LH (CBT or Internet)

DISABILITY INCOME INSURANCE

SS11839 – 10 HRS HEALTH (CBT, Internet or Self Study)

DISASTER PLANNING

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DIVERSIFICATION: A STRATEGY FOR ASSET PROTECTION AND GROWTH

SS12531 – 4 LIFE (Internet)

ECONOMIC GROWTH AND TAX RELIEF RECONCILIATION

SS10650 - 4 HRS LIFE (CBT, Internet or Self Study)

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FIXED AND VARIABLE ANNUITIES

SS6170 - 5 HRS LIFE (CBT, Internet or Self Study)(Cannot receive credit for SS6170 and SS10948)

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FORMS OF BUSINESS OWNERSHIP

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ANNUITY PLANS
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SS13202 – 5 HRS LIFE

BUSINESS CONTINUATION
SS12486– 4 HRS LIFE

CUSTOMER COMMUNICATIONS – INSTITUTIONAL PROFESSIONAL
SS12488 – 4 HRS VC

CUSTOMER COMMUNICATIONS – RETAIL PROFESSIONAL
SS12487 – 4 HRS VC

DOCUMENTATION OF CLIENT ACCOUNTS AND ORDERS
SS11920 – 5 VARIABLE CONTRACTS

EQUITY OPTIONS
SS13300 – 5 HRS VC

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SS9795 - 4 HRS LIFE (Cannot receive credit for SS6643 and SS9795)

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SS10778 - 4 HRS LIFE

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RETIREMENT PLANNING
SS9794 - 48 HRS LIFE (Cannot receive credit for SS6645 and SS9794)

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SERIES 6
SS7241 - 24 HRS LH (CBT or Self Study)(Cannot receive credit for SS741 and SA10776)

SERIES 63
SS8553 - 10 HRS VARIABLE CONTRACTS (CBT or Self Study)(Cannot receive credit for SS8553 and SA10777)

SERIES 7
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SUITABILITY & SALES PRACTICES FOR VARIABLE ANNUITYIES - 1ST EDITION
SS13155 – 5 HRS VARIABLE CONTRACTS

SUITABILITY AND RISK
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ULTIMATE TRUST RESOURCE

SS11777 – 21 HRS LIFE

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SS13200 – 6 HRS VC

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NEBRASKA INSURANCE ETHICS STUDY COURSE
IC4653 - 6 HRS ETHICS (Cannot receive credit for both IC4653 and SS4653)

SOCIETY OF FINANCIAL SERVICE PROFESSIONALS
17 Campus Blvd., Suite 201
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SS11843 – 1 HR LIFE (CBT)

COMPENSATION WITH LIFE INSURANCE
SS11559 – 5 HRS LIFE

JOURNAL: VOLUME 58, NO. 6 NOVEMBER
SS12829 – 4 HRS LIFE

JOURNAL: VOLUME 59, NO. 1 JANUARY 2005
S12995 – 4 HRS LIFE

JOURNAL: VOLUME 59, NO. 2 MARCH 2005
SS13103 – 4 HRS LIFE

JOURNAL: VOLUME 59, NO. 3 MAY 2005
SS13227 – 4 HRS LIFE

JOURNAL: VOLUME 59, NO. 4 JULY 2005
SS13329 – 4 HRS LIFE

JOURNAL: VOLUME 59, NO. 5 SEPTEMBER 2005
SS13486 – 4 HRS LIFE

JOURNAL: VOLUME 59, NO. 6 NOVEMBER 2005
SS13723 – 4 HRS LIFE

JOURNAL: VOLUME 60, NO. 1 JANUARY 2006
SS13829 – 4 HRS LIFE

JOURNAL: VOLUME 60, NO. 2 MARCH 2006
SS14006 – 4 HRS LIFE

KEEPING CURRENT VOL. 34, No. 1
SS12091 – 4 HRS LIFE (Audio CD)

KEEPING CURRENT VOL. 34, No. 2
SS12278 – 4 HRS LIFE (Audio CD)

KEEPING CURRENT VOL. 34, No. 3
SS12467 – 4 HRS LIFE (Audio CD)

KEEPING CURRENT VOL. 34, No. 4 SEPTEMBER
SS12804 – 4 HRS LIFE (Audio CD)

KEEPING CURRENT: VOLUME 35, NO. 1 DECEMBER
SS12994 – 4 HRS LIFE (Audio CD)

LIFE INSURANCE FUNDAMENTALS
SS11560 – 3 HRS LIFE

THE JOURNAL VOL. 58, #1
SS12030 – 4 HRS LIFE

THE JOURNAL VOL. 58, #2
SS12238 – 4 HRS LIFE

SOFTECH INTERNATIONAL, INC. DBA 360 TRAINING
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Web Site Address:
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	Charles Origer	(512) 439-0756

1031 EXCHANGES
SS12038 – 3 HRS ETHICS LIFE (Internet)

AGENCY OPERATIONS
SS11656 – 5 HRS GENERAL (Internet)

COMMERCIAL GENERAL LIABILITY INSURANCE
SS11435 – 3 HRS PC (Internet)

CREATING VALUE THROUGH FINANCIAL MGMT
SS11377 – 3 HRS GENERAL (Internet)

EMPLOYMENT LAW
SS11376 – 4 HRS LH (Internet)

ESTATE PLANNING – BASIC
SS11497 – 3 HRS LIFE (Internet)

ETHICS FOR INSURANCE PROFESSIONALS – ADVANCED
SS11375 - 5 HRS ETHICS (Internet)

ETHICS FOR INSURANCE PROFESSIONALS – BASIC
SS11498 – 2 HRS ETHICS (Internet)

GRAMM LEACH BLILEY ACT
SS12037 – 2 HRS ETHICS (Internet)

INTRODUCTION TO PROPERTY AND CASUALTY AND THE INSURANCE CONTRACT
SS11670 – 6 HRS PC (Internet)

NEW EMPLOYEE
SS11577 – 2 GENERAL (Internet)

UNDERSTANDING THE APPRAISER'S ROLE
SS12039 – 3 HRS TITLE (Internet)

WILLS & TRUSTS
SS11510 – 3 HRS LIFE (Internet)

ST. AMBROSE UNIVERSITY
P.O. Box 4678
Davenport, IA 52808-4678

Sponsor Representative: Kimberly Rapp (800) 747-7574

AN END TO DECEPTIVE INSURANCE SALES PRACTICE
SS6108 - 6 HRS ETHICS

AN OVERVIEW OF SOCIAL INSURANCE PROGRAMS IN THE UNITED STATES
SS4999 - 12 HRS HEALTH

PLANNING FOR RETIREMENT
SS7397 - 8 HRS LIFE

VIATICAL SETTLEMENTS
SS10438 - 5 HRS LIFE (INTERNET)

THE ACADEMY OF MULTIDISCIPLINARY PRACTICE, INC.
1605 Main Street, Suite 700
Sarasota, FL 34236

Web Site Address
www.mdpacademy.com

Sponsor Representative: Anne P. Dobson (941) 308-0070
Kendra Banton (941) 308-0070

EGGTRRA 2001: EXPERT ANALYSIS & PLANNING
SS9908 - 3 HRS LIFE (Internet or Self Study)

THE NATIONAL ALLIANCE FOR INSURANCE EDUCATION & RESEARCH
3630 North Hills Drive

Austin, TX 78731

Web Site Address:

www.scic.com

Sponsor Representative: Theresa Bucek (800) 633-2165
Cindi Riley (800) 633-2165

CISR AGENCY OPERATIONS (WBT)

SS13216 - 78 HRS GENERAL, 1 ETHICS(Internet)(Cannot receive credit for NC6348, SS6348, NC9860, NC10363 and SS13216)

INSURING COMMERCIAL CASUALTY EXPOSURES

SS6361 - 8 HRS PC (Internet)(Cannot receive credit for NC6361 and SS6361)

INSURING COMMERCIAL PROPERTY

SS6360 - 8 HRS PC (Internet)(Cannot receive credit for NC6360 and SS6360)

INSURING PERSONAL AUTOMOBILE EXPOSURES

SS6358 - 8 HRS PC (Internet)(Cannot receive credit for NC6358 and SS6358)

INSURING PERSONAL RESIDENTIAL

SS9742 - 8 HRS PC (Internet)(Cannot receive credit for NC6359, SS9742 and NC10364)

LEGAL & ETHICAL REQUIREMENTS OF INSURANCE PROFESSIONALS

SS12274 – 4 HRS EHTICS (Internet)(Cannot receive credit for NC12209 and SS12274)

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Cincinnati, OH 45250-0769

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403(B) TAX SHELTERED ANNUITIES

SS9502 - 12 HRS LIFE (Self Study)

A PROFESSIONAL'S GUIDE TO COLLEGE PLANNING

SS8149 - 22 HRS LIFE (Self Study)

AGENTS' LEGAL LIABILITY

SS4546 - 16 HRS PC ETHICS (Self Study)(Cannot receive credit for SS4546 and IC4546)

ALL ABOUT MEDICARE

SS6874 REVISED - 18 HRS HEALTH (Self Study)(Cannot receive credit for both SS6874 and IC6874)

BUSINESS AUTO COVERAGE GUIDE – 2ND EDITION

SS7645 - 13 HRS PC (Self Study)

BUSINESSOWNERS POLICY

SS7149 - 22 HRS PC (Self Study)

CGL EXPLAINED
SS10106 - 19 HRS PC (CBT or Internet)

COMMERCIAL FIRE UNDERWRITING
SS4763 - 19 HRS PC (Self Study)(Cannot receive credit for SS4763 and IC4763)

COMMERCIAL GENERAL LIABILITY – 8TH EDITION
SS5313 - 19 HRS PC (Self Study)(Cannot receive credit for SS5313 and IC5313)

COMMERCIAL PROPERTY
SS7056 - 24 HRS PC (Self Study)

COMPREHENSIVE BUY SELL
SS7582 - 13 HRS LH (Self Study)

COMPREHENSIVE DEFERRED COMPENSATION
SS4687 - 9 HRS PC (Self Study)(Cannot receive credit for SS4687 and IC4687)

D&O GUIDE TO COVERAGE
SS7850 - 19 HRS PC (Self Study)

E-COVERAGE GUIDE
SS9499 - 12 HRS PC (Self Study)

E-RISK: LIABILITIES IN A WIRED WORLD
SS9351 - 18 HRS PC (Self Study)

EMPLOYMENT PRACTICES LIABILITY
SS7807 - 9 HRS PC (Self Study)

ESTATE PLANNING
SS9544 - 5 HRS LIFE (CBT or Internet)

ETHICS AND CUSTOMER SERVICE – 2ND EDITION
SS8428 - 8 HRS ETHICS (Self Study)

ETHICS AND THE SALE – 2ND EDITION
SS7569 - 8 HRS ETHICS (Self Study)

ETHICS IN INSURANCE PAST & PRESENT
SS11349 – 5 HRS ETHICS (Self Study)

FINANCIAL PLANNING FOR THE BABY BOOMER CLIENT
SS7971 - 20 HRS LIFE (Self Study)

FINANCIAL PLANNING FOR THE OLDER CLIENT 4TH EDITION
SS7584 - 24 HRS LIFE (Self Study)(Cannot receive credit for IC5654 and SS7584)

GETTING IT ISSUED
SS6916 -24 HRS ETHICS LH (Self Study)

GROUP LIFE INSURANCE HANDBOOK
SS6803 - 16 HRS LIFE (Self Study)(Cannot receive credit for SS6803 and IC6803)

HOMEOWNERS COVERAGE GUIDE 2nd EDITION
SS8024 - 21 HRS PC (Self Study)

INSURANCE PRINCIPLES
SS9598 - 5 PC (CBT or Internet)

INSURING THE LEASE EXPOSURE

SS4710 - 24 HRS PC (Self Study)(Cannot receive credit for SS4710 and IC4710)

INSURING TO VALUE

SS6746 - 12 HRS PC (Self Study)(Cannot receive credit for SS6746 and IC6746)

INTRODUCTION TO ANNUITIES

SS8890 - 10 HRS LIFE (CBT or Internet)

INTRODUCTION TO FINANCIAL PLANNING FOR SENIORS

SS9519 - 9 HRS LIFE (CBT or Internet)

INTRODUCTION TO HOMEOWNERS

SS9024 - 16 HRS PC (CBT or Internet)

INTRODUCTION TO HOMEOWNERS ENDORSEMENTS

SS8858 - 7 HRS PC (CBT or Internet)

INTRODUCTION TO LIFE INSURANCE

SS9334 - 9 HRS LIFE (CBT or Internet)

INTRODUCTION TO LONG TERM CARE

SS9330 - 12 HEALTH (CBT or Internet)

INTRODUCTION TO PERSONAL AUTO COVERAGE

SS9308 - 10 HRS PC (CBT or Internet)

INTRODUCTION TO PERSONAL UMBRELLA COVERAGE

SS9249 - 8 HRS PC (CBT or Internet)

INTRODUCTION TO VARIABLE ANNUITIES

SS9297 - 12 HRS LIFE (CBT or Internet)

INTRODUCTION TO VARIABLE LIFE INSURANCE

SS9353 - 6 HRS LIFE (CBT or Internet)

LIFE INSURANCE PLANNING

SS9709 - 5 LIFE (CBT or Internet)

LONG TERM CARE CERTIFICATION PROGRAM

SS8241 - 24 HRS HEALTH

LONG TERM CARE HANDBOOK 2ND ED.

SS6612 - 24 HRS LH (Self Study)(Cannot receive credit for IC6612, SS6612 and SS12098)

LONG TERM CARE HANDBOOK, 3RD ED.

SS12098 – 21 HRS HEALTH (Self Study)(Cannot receive Credit for IC6612, SS6612 and SS12098)

MANAGED CARE & GROUP HEALTH HANDBOOK

SS7270 - 24 HRS HEALTH (Self Study)

PERSONAL AUTO COVERAGE GUIDE – 2ND EDITION

SS8176 - 21 HRS PC (Self Study)

PERSONAL UMBRELLA COVERAGE GUIDE

SS9485 - 6 HRS PC (Self Study)

PROFESSIONAL'S GUIDE TO COLLEGE PLANNING

SS8149 - 22 HRS LIFE (Self Study)

SOCIAL SECURITY
SS5259 - 24 HRS LH (Self Study)(Cannot receive credit for SS5259 and IC5259)

STRUCTURED SETTLEMENTS
SS4686 - 12 HRS PC (Self Study)(Cannot receive credit for both SS4686 & IC4686)

THE ANNUITY HANDBOOK – 4TH EDITION
SS13424 - 18 HRS LIFE (Self Study)(Cannot receive credit for IC5260, SS5260, SS5260-A, SS5260-B and SS13424)

THE FAMILY INCENTIVE TRUST (1ST ED.)
SS8829 - 10 HRS LIFE (Self Study)

THE IRA HANDBOOK (1ST ED.)
SS8762 - 24 HRS LIFE (Self Study)(Cannot receive credit for SS8762 and SS12215)

THE MUTUAL FUND HANDBOOK (2ND ED.)
SS8821 - 24 HRS LIFE (Self Study)

THE SALES & MARKETING GUIDE TO EQUITY INDEXED ANNUITIES
SS7780 - 17 HRS LIFE (Self Study)

TOOLS & TECH OF EMPLOYEE BENEFITS & RETIREMENT PLANNING 9TH EDITION
SS11988 - 21 HRS LH (Self Study)(Cannot receive credit for SS6707, IC6707 and SS11988)

TOOLS & TECHNIQUES OF ESTATE PLANNING 13TH ED.
SS12833 - 21 HRS LIFE, 3 HRS ETHCS LH (Self Study)(Cannot receive credit for SS5655, IC5655, SS11732 and SS12833)

TOOLS & TECHNIQUES OF FINANCIAL PLANNING, 7th EDITION
SS11196 - 20 HRS LIFE (Self Study)(Cannot receive credit for SS4515, IC4515, SS7646 and SS11196)

TOOLS AND TECHNIQUES OF LIFE INSURANCE PLANNING
SS4762 - 24 HRS LIFE (Self Study)(Cannot receive credit for SS4762 and IC4762)

TRUST HANDBOOK
SS6976 - 24 HRS LH (Self Study)

ULTIMATE IRA RESOURCE
SS12215 – 21 HRS LIFE (Self Study)(Cannot receive credit for SS8762 and SS12215)

VARIABLE ANNUITIES 1ST ED. 3/27/98
SS7181 - 21 HRS LIFE (Self Study)

VARIABLE LIFE ESSENTIALS
SS7501 - 10 HRS LIFE (Self Study)

ULTIMATE TRUST RESOURCES
SS11777 – 21 HRS LIFE (Self Study)

WINNING BY THE RULES
SS10215 - 12 HRS ETHICS PC (Self Study)

WORKERS COMPENSATION GUIDE
SS9553 - 10 HRS PC (Self Study)

WORKING WITH LLCs & FLPS

SS6283 - 19 HRS LIFE (Self Study)(Cannot receive credit for SS6283 and IC6283)

WORKING WITH S CORPORATIONS

SS6301 - 24 HRS LH (Self Study)(Cannot receive credit for SS6301 and IC6301)

THE SOCIETY OF CERTIFIED SENIOR ADVISORS

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4319 Corral Canyon Road
Bonita, CA 91902**

Sponsor Representative: Sandi Kruse (800) 517-7500

CERTIFIED SENIOR ADVISOR (Course not an approved designation program in Nebraska)

SS9368 - 16 HRS LH

CSA DESIGNATION PROGRAM (Course not an approved designation program in Nebraska)

SS12977 – 21 HRS LH, 3 HRS ETHIC LH

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Eatonville, WA 98328**

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401(K) PLANS

SS10133 - 14 HRS LIFE (Internet or Self Study)

ANNUITIES-AN INVESTMENT TOOL UPDATE

SS7305 - 8 HRS LIFE, 4 HRS ETHICS (Internet or Self Study)

BUSINESS ETHICS

SS5242 - 6 HRS ETHICS (Internet or Self Study) (Cannot receive credit for both SS4442 and SS5242)

CFP CODE OF ETHICS

SS13066 – 3 HRS ETHICS LIFE (Internet or Self Study)(Cannot receive credit for SS13066 and SA13631)

COLLEGE PLANNING

SS7991 - 9 HRS LIFE (Internet or Self Study)

DEVELOPING GROUP INSURANCE

SS4039 - 12 HRS LH (Internet or Self Study)

DISABILITY INSURANCE

SS6284 - 13 HRS LH (Internet or Self Study)

E & O INSURANCE

SS7899 - 5 HRS GENERAL; 2 HRS ETHICS (Internet or Self Study)

ESTATE SETTLEMENT

SS7237 - 12 HRS LIFE (Internet or Self Study)

ETHICAL BY CHOICE

SS7871 - 6 HRS ETHICS (Internet or Self Study)

ETHICS

SS4442 - 12 HRS ETHICS (Internet or Self Study)(Cannot receive credit for both SS5242 and SS4442)

FAMILY INSURANCE NEEDS

SS6636 - 15 HRS LH; 3HRS ETHICS LIFE (Internet or Self Study)

FINANCIAL PLANNING FOR WOMEN

SS5698 - 12 HRS GENERAL (Internet or Self Study)

FINANCIAL STUFF

SS8098 - 12 HRS L/H; 6 HRS ETHICS (Internet or Self Study)

HOME & AUTO

SS5808 - 12 HRS PC (Internet or Self Study)(Cannot receive credit for SS5808 and SS9856)

INDEPENDENTLY RETIRED – 1ST EDITION

SS13857 - 9 HRS HEALTH; 5 HRS LIFE, 3 HRS ETHICS LH (Internet or Self Study)(Cannot receive credit for SS9855 AND SS13857)

INSURANCE PRINCIPLES

SS4042 - 6 HRS GENERAL (Internet or Self Study)

INSURERS & THE CONSUMER

SS13425 – 12 HRS PC 3 HRS ETHICS PC (Internet or Self Study)

INSURING A NATION

SS6285 - 18 HRS LH (Internet or Self Study)

INSURING PROPERTY & LIABILITY RISKS

SS11030 – 14 HRS PC; 3 HRS ETHICS PC (Internet or Self Study)

LIABILITY INSURANCE

SS6591 - 12 HRS PC (Internet or Self Study)

LIFE INSURANCES

SS6152 - 12 HRS LIFE (Internet or Self Study)

LONG TERM CARE POLICIES

SS13067 – 10 HRS HEALTH, 3 ETHICS (Internet or Self Study)

MONEY GROWTH

SS4037 - 14 HRS LIFE (Internet or Self Study)

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SS10767 - 3 HRS ETHICS (Internet or Self Study)

P&C PRINCIPLES

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PLANNING AN ESTATE

SS4041 - 4 HRS LIFE (Internet or Self Study)

RETIREMENT PLANNING – 1st Edition

SS13586 – 14 HRS LIFE, 7 HEALTH, 3 ETHICS LH (Internet or Self Study)

RISK & RETURN

SS9066 - 3 HRS GENERAL (Internet or Self Study)

SEEKING SECURITY

SS6748 - 24 HRS LH; 3 HRS ETHICS LIFE (Internet or Self Study)

SENIOR INSURANCE POLICIES

SS9651 - 6 HRS HEALTH; 6 ETHICS (Internet or Self Study)

SURVIVING ETHICALLY

SS6676 - 10 HRS ETHICS (Internet or Self Study)

THE CLIENT & DIVORCE

SS8908 - 14 HRS LH; 6 HRS ETHICS LH (Internet or Self Study)

THE LIVING ESTATE

SS4286 - 11 HRS LIFE 1 ETHICS LIFE (Internet or Self Study)

THE NEW LONG-TERM CARE POLICIES

SS7416 - 12 HRS HEALTH (Internet or Self Study)

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SS13624 – 7 HRS PC, 7 HRS LH, 7 HRS GENERAL, 3 HRS ETHICS (Internet or Self Study)

UMBRELLA INSURANCE

SS7348- 6 HRS PC; 6 HRS ETHICS PC (Internet or Self Study)

VARIABLE ANNUITIES

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WRECKS & FIRES

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BASICS OF LONG TERM CARE – 2001 EDITION
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INLAND MARINE INSURANCE – 1999 EDITION
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INSURANCE TERMS - VOLUME I – 2000 EDITION (UNICORP FINANCIAL GROUP, INC. COURSE)
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SS14002 – 3 HRS PC (Internet or Self Study)

IRMI ON HOMEOWNERS: LIABILITY COVERAGES – 2005 EDITION
SS13548 – 3 HRS PC (Internet or Self Study)

IRMI ON HOMEOWNERS: PROPERTY COVERAGES & COVERED PERILS – 2005 EDITION
SS13549 – 4 HRS PC (Internet or Self Study)

IRMI ON HOMEOWNERS: PROPERTY EXCLUSIONS & CONDITIONS – 2005 EDITION
SS14003 – 3 HRS PC (Internet or Self Study)

IRMI ON LITIGATION MANAGEMENT – 2005 EDITION
SS14001 – 8 HRS PC (Internet or Self Study)

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SS12167 – 10 HRS PC (Internet or Self Study)

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SS12165 – 10 HRS PC (Internet or Self Study)

IRMI ON PERSONAL LINES 101 – 2005 EDITION
SS13361 – 5 HRS PC (Internet or Self Study)

IRMI ON PERSONAL UMBRELLA INSURANCE – 2003 EDITION
SS12164 – 10 HRS PC (Internet or Self Study)

IRMI ON WORKERS COMPENSATION – 2003 EDITION
SS9775 - 8 HRS PC (Internet or Self Study)(Cannot receive credit for SS9775 and SS13019)

LIFE & HEALTH INSURANCE LAW – 2005 EDITION
SS13677 – 6 HRS LH (Internet or Self Study)

LIFE & HEALTH INSURANCE TERMS AND DEFINITIONS – 2005 EDITION
SS13781 – 5 HRS LH (Internet or Self Study)

LIFE INSURANCE CONCEPTS – 2005 EDITION
SS13317 – 10 HRS LIFE (Internet or Self Study)

LIFE INSURANCE FOR BUSINESSES – 2005 EDITION
SS13360 – 12 HRS LIFE (Internet or Self Study)

LIFE INSURANCE POLICIES – 2005 EDITION
SS8409 - 6 HRS LIFE (Internet or Self Study)

LIVING TRUSTS & AVOIDING PROBATE – 2002 EDITION
SS11404 – 8 HRS LIFE (Internet or Self Study)

LONG TERM CARE – 1998 EDITION
SS8405 - 10 HRS HEALTH (Internet or Self Study)

MANAGED HEALTH CARE – 2005 EDITION
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MEDICARE, MEDICAID & MEDIGAP INSURANCE – 2000 EDITION
SS9134 - 8 HRS HEALTH (Internet or Self Study)

MEDICARE NUTS AND BOLTS – 2004 EDITION (MEDICARE RIGHTS CENTER COURSE)
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PRINCIPLES OF WEALTH MANAGEMENT – 2005 EDITION
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PROPERTY INSURANCE FOR CONTRACTORS (by IRMI) – 2005 EDITION
SS13234 – 11 HRS PC (Internet or Self Study)

REINSURANCE – 2000 EDITION
SS8808 - 8 HRS PC (Internet or Self Study)

RETIREMENT PLANNING & PLANS – 2000 EDITION
SS9135 - 8 HRS LIFE (Internet or Self Study)

SENIOR MARKET SALES ETHICS – 2004 EDITION
SS12416 3 HRS ETHICS (Internet or Self Study)

SENIOR MARKET SPECIALIST ACCREDITATION – 2005 EDITION
SS12881 – 6 HRS LIFE, 6 HRS HEALTH (Internet or Self Study)

THE ESSENTIALS OF INSURANCE LAW – 2003 EDITION
SS12415 – 4 HRS GENERAL (Internet or Self Study)

UNIVERSAL LIFE INSURANCE – 2000 EDITION
SS8809 - 7 HRS LIFE (Internet or Self Study)

VARIABLE UNIVERSAL LIFE INSURANCE – 2005 EDITION

SS13547 – 5 HRS VC (Internet or Self Study)

WATERCRAFT EXPOSURES & INSURANCE – 2005 EDITION

SS14000 – 4 HRS PC (Internet or Self Study)

WORKERS COMPENSATION FOR CONTRACTORS (by IRMI) – 2004 EDITION

SS13019 – 7 HRS PC (Internet or Self Study)(Cannot receive credit for SS9775 and SS13019)

UNIVERSITIES AND COLLEGES

The following are the college/university semester courses which have been approved for continuing education credit. Seminars and workshops sponsored by colleges/universities are not listed here. Information regarding the college-sponsored seminars/workshops is given at the front of the Approved Course List under "Seminars, Workshops, etc."

CREIGHTON UNIVERSITY College of Business Administration Omaha, NE 68178

Sponsor Representative: Guy R. Banville (402) 280-4113

FINANCE 327 - INSURANCE AND RISK MANAGEMENT

UC1121 - 24 HRS GEN

FINANCE 337 - PRINCIPLES OF LIFE AND HEALTH INSURANCE

UC1122 - 24 HRS LH

FINANCE 338 - PROPERTY AND LIABILITY INSURANCE

UC1125 - 24 HRS PC

FINANCE 347 - SOCIAL INSURANCE AND ECONOMIC SECURITY

UC1123 - 24 HRS GEN

FINANCE 427 - RISK MANAGEMENT

UC1124 - 24 HRS GEN

CREIGHTON UNIVERSITY LAW SCHOOL 2500 California Street Omaha, NE 68178

Sponsor Representative: Marianne Culhane (402) 280-3154
Roland Santoni (402) 280-3094

INSURANCE LAW

UC1395 - 24 HRS GEN

SECURITIES REGULATION

UC1989 - 24 HRS LH

METROPOLITAN COMMUNITY COLLEGE P. O. Box 3777 Omaha, NE 68103

Sponsor Representative: Customer Service

(402) 457-5231

(800) 228-9553 (Outside Omaha)

ESTATE PLANNING (FINA 2330)
UC12514 – 24 HRS LH

FINANCIAL PLANNING PRINCIPLES & INSURANCE (FINA 2210)
UC125187 – 24 HRS LIFE

INCOME TAX PLANNING (FINA 2310)
UC12516 – 24 HRS GENERAL

INVESTMENTS (FINA 2200)
UC12517 – 24 HRS LIFE

SOUTHEAST COMMUNITY COLLEGE
8800 "O" Street
Lincoln, NE 68520

Sponsor Representative: Robert J. Dempsey

(402) 437-2709

REAL ESTATE LAW COURSE #35103278
UC 1060 - 24 HRS PC

UNIVERSITY OF NE-KEARNEY
Kearney, NE 68849

Sponsor Representative: Doyle E. Howitt

(308) 234-8211

PRINCIPLES OF INSURANCE 316
UC1051 - 24 HRS GEN

PROPERTY & LIABILITY INSURANCE BUSINESS 317
UC1618 – 24 HRS PC

UNIVERSITY OF NEBRASKA - LINCOLN
College of Business Administration
Lincoln, NE

Sponsor Representative: Leonard Berekson

(402) 472-3382

GBA 810 – CONTEMPORARY MANAGERIAL ACCOUNTING
UC9845 – 24 HRS GEN

GROUP LIFE, HEALTH INSURANCE AND PENSIONS
UC 0992 - 24 HRS LH

INTERMEDIATE ACCOUNTING #314
UC4321 – 21 HRS GEN

LIFE INSURANCE - #412/812
UC 0991 - 24 HRS LH

PRINCIPLES OF INSURANCE - #307
UC 0989 - 24 HRS GEN

PROPERTY AND LIABILITY INSURANCE - #407/807
UC 0990 - 24 HRS PC

UNIVERSITY OF NEBRASKA AT OMAHA
College of Business Administration 512-G
Omaha, NE 68182

Sponsor Representative: Abdullah Fuad (402) 554-2546
Jeffrey Poots

BUSINESS LAW
UC2702 – 24 HRS GEN

CONTEMPORARY ECONOMICS BSAD 8270
UC 3177 - 24 HRS GEN

ESTATE PLANNING & TAXATION INS 472
UC1342 – 24 HRS LH

PRINCIPLES OF INSURANCE - INS 371
UC 0513 - 8 HRS LH; 8 HRS PC; 8 HRS GEN

WAYNE STATE COLLEGE
200 East 10
Wayne, NE 68787

Sponsor Representative: Vaughn L. Benson (402) 375-2200, Ext. 245

PRINCIPLES OF INSURANCE BUS 325
UC 0472 - 8 HRS LH; 8 HRS PC; 8 HRS GEN

COMPREHENSIVE COMPANY LISTING

The following companies sponsor courses which have been approved by our Department for continuing education credit. These courses are not currently being presented and, therefore, are not individually listed. If you should have any questions regarding a course sponsored by one of these companies, please contact the sponsor representative indicated for that company.

ACUITY, A MUTUAL INSURANCE COMPANY
Karin Spears (920) 458-9131

AETNA LIFE AND CASUALTY
Lawrence Warren (203) 727-4376

ALLIED LIFE INSURANCE COMPANY
Robert A. Phares (308) 532-3180

ALLIED MUTUAL INSURANCE COMPANY
Karen Wassather (515) 280-4423

ALEXANDER HAMILTON LIFE INSURANCE COMPANY OF AMERICA
Barbara Staknis (810) 553-2000

ALLIANZ LIFE FINANCIAL SERVICES, LLC
Erik Johnson (763) 765-6469

ALLSTATE INSURANCE COMPANY Karen Hinkle	(303) 779-3755
ALLSTATE LIFE INSURANCE COMPANY Brandi Brown	(800) 334-8322 Ext. 5256
AMERICAN EXPRESS FINANCIAL ADVISORS Pat Hooper	(612) 671-4435
AMERICAN FAMILY INSURANCE Lisa Lee	(608) 242-4100 Ext. 30554
AMERICAN FAMILY LIFE INSURANCE COMPANY Michelle Maguire	(402) 334-2172
AMERICAN GENERAL LIFE INSURANCE COMPANY Cheryl Saenger	(800) 711-9484
AMERICAN NATIONAL INSURANCE COMPANY Mandy Ebert Gerald R. Neville	(417) 887-4990 Ext. 2674 (417) 887-4990 Ext. 2595
AMERICAN SKANDIA LIFE ASSURANCE COMPANY Kris Walewski	(800) 628-5386
AMERICAN UNITED LIFE INSURANCE COMPANY Elizabeth Flag	(317) 285-1595
AMERUS LIFE INSURANCE COMPANY Tanya Current	(515) 242-4429
ART JETTER & COMPANY Karen S. Nalley	(402) 330-2900
ASSURITY LIFE INSURANCE COMPANY Wendy Cole	(402) 437-4687
ASSUREX GLOBAL Joanne Tackett Kelli Murray	(614) 888-4869 (614) 888-4869
AUTO OWNERS INSURANCE COMPANY Kraig Klopfenstein	(515) 225-7060, Ext.312
AXA EQUITABLE LIFE INSURANCE COMPANY Cheryl Saenger	(800) 711-9484
BANKERS LIFE & CASUALTY COMPANY LuAnn Thompson	(800) 777-5775, Ext. 7272
BLUE CROSS AND BLUE SHIELD OF NEBRASKA Ellen Fielding Ryan Swinton	(402) 343-3396 (402) 398-4242
BLUE CROSS AND BLUE SHIELD OF OREGON Bob Setterberg	(503) 220-6239
BROTHERHOOD MUTUAL INSURANCE COMPANY	

Julie Leonhardt	(219) 482-8668
CANADA LIFE ASSURANCE COMPANY Barbara Bush	(800) 333-2542 Ext. 2226
CATHOLIC WORKMAN FRATERNAL LIFE INSURANCE ASSOCIATION Steve Bisek	(612) 758-2229
CENTRAL RESERVE LIFE INSURANCE COMPANY Donna Erb	(440) 572-8847
CENTRAL STATES HEALTH & LIFE CO. OF OMAHA Joseph Amato Leonard Berthelsen	(402) 391-1111 Ext. 3470 (402) 397-1111 Ext. 6683
CENTURY COMPANIES OF AMERICA Shelley Hatfield	(402) 467-5595
CHUBB LIFE AMERICA Patricia Davis	(800) 258-3648
CIGNA CORPORATION Phillip E. Hejl	(215) 241-4811
CINCINNATI INSURANCE COMPANIES Brad DeLaney Mark DesJardins	(515) 870-2000 Ext. 2851 (515) 870-2000 Ext. 2236
COLONIAL LIFE & ACCIDENT INSURANCE COMPANY Judy Rowe	(803) 213-5338
COLUMBUS LIFE INSURANCE COMPANY Brandi Brown	(800) 334-8322 Ext. 5256
COMBINED INSURANCE COMPANY OF AMERICA Tom Walker James Sackett	(708) 205-2050 (515) 225-9747
COMMERCIAL LIFE INSURANCE COMPANY Mitch Peterson	(214) 424-2520
CONNECTICUT GENERAL LIFE INSURANCE COMPANY Stuart J Cohen	(860) 226-2815
CONTINENTAL GENERAL INSURANCE COMPANY Patricia Wagner	(877) 560-2903Ext. 4389
CONTINENTAL INSURANCE Robert Dantic	(406) 652-3489
CONTINENTAL WESTERN INSURANCE COMPANY Karen Cox	(515) 278-3218
CORPORATE DIVERSIFIED SERVICES, INC. Mike Jones	(402) 398-3730
EDWARD D. JONES & CO. Thomas Carmody	(314) 851-7570

EMPLOYERS MUTUAL COMPANIES	
Carole Hallenbeck	(515)-280-2827
FAMILY BENEFIT LIFE INSURANCE COMPANY	
Paul Morefield	(314) 636-3181
Wayne Walquist	(314) 636-3181
FARM BUREAU LIFE INSURANCE COMPANY	
Carmela Alden	(515) 225-5791
Sue Hanson	(515) 226-6843
FARMERS INSURANCE GROUP OF COMPANIES	
Jeff Burnside	(719) 630-2091
Bob Mobeck	(719) 630-2010
FARMERS MUTUAL HAIL INSURANCE COMPANY OF IOWA	
Gwendolyn McHone	(515) 282-9104
FARMERS MUTUAL INSURANCE COMPANY OF NEBRASKA	
Leslie Hileman	(402) 434-8300
FARMLAND INSURANCE COMPANIES	
Robert Lamm	(515) 245-8880
Mary Beth Nelson	(515) 245-8880
FEDERAL INSURANCE COMPANY	
Peter Fitterer	(908) 903-2366
Robert Hamburger	(908) 903-2211
FEDERATED MUTUAL INSURANCE COMPANY	
Elizabeth McConn	(507) 455-8816
FIREMAN'S FUND INSURANCE COMPANY	
Chris Sigler	(415) 899-4020
FIRST ALLAMERICA FINANCIAL LIFE INSURANCE COMPANY	
David Freitag	(508) 855-1000
FIRST COLONY LIFE INSURANCE COMPANY	
Sandra Wood	(434) 522-2123
FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	
Larry Golberg	(312) 495-3336
FOREMOST INSURANCE COMPANY	
Judith Geyer	(616) 956-3765
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	
Kylee Welch	(325)695-3412
GENERAL AMERICAN LIFE INSURANCE COMPANY	
Mary Chromoga	(314) 525-9103
GENERAL CASUALTY COMPANIES	
Kurt Knauff	(608) 825-5473
GOVERNMENT EMPLOYEES INSURANCE COMPANY	
Daniel R. Corridon	(301) 986-3304

GRAIN DEALERS MUTUAL INSURANCE COMPANY Richard Brandstetter	(402) 345-9100
GRANGE INSURANCE ASSOCIATION Joann M Clark	(515) 448-4911 Ext. 2259
GREAT AMERICAN INSURANCE COMPANY Nancy Olton Tim Copeland	(513) 763-8483 (513) 763-8430
GREAT WEST CASUALTY COMPANY Mark Thiesen	(402) 494-7741
GRINNELL MUTUAL REINSURANCE COMPANY Jennie LeGates	(641) 236-6121 Ext. 4397
GUARANTEE LIFE INSURANCE COMPANY Charlene Tester	(336) 691-3207
GUARDIAN LIFE INSURANCE COMPANY Francis M. Jamross	(413) 395-4650
GUIDEONE MUTUAL INSURANCE COMPANY Heather Mitchell	(515) 267-2410
HARTFORD FIRE INSURANCE COMPANY Kristen Quagliaroli	(860) 547-6797
HARTFORD INSURANCE GROUP (CROP) Tom Anderson	(402) 256-9004
HARTFORD LIFE AND ANNUITY INSURANCE COMPANY Margo Holmes	(860) 843-4559
HAWKEYE-SECURITY INSURANCE COMPANY Fred Craig	(262) 446-8054
HERITAGE TITLE, INC. Stephen D. Pitman	(308) 463-6208
HORACE MANN INSURANCE COMPANIES Toni R. Munn	(217) 789-2500, Ext. 5904
IMT INSURANCE COMPANY Richard Keith Amy Corbin	(515) 327-2755 (515) 327-2730
INA LIFE INSURANCE COMPANY Richard E. Hamilton	(402) 393-8856
INDEPENDENT ORDER OF FORESTERS Kellie Barito	(619) 550-4914
INDIANAPOLIS LIFE INSURANCE COMPANY Toni Jordan	(317) 927-6755
JACKSON NATIONAL LIFE COMPANY Ed Clark Marilynn Scherer	(770) 659-6138 (303) 488-4344

JOHN HANCOCK LIFE INSURANCE COMPANY Cheryl Saenger	(800) 711-9484
KANSAS BANKERS SURETY COMPANY Charles M. Towle	(913) 234-2631
KANSAS CITY LIFE INSURANCE COMPANY C. Stephen Swarts	(816) 753-7000
KEMPER INSURANCE COMPANIES Veronica Graf	(847) 320-3916
LIFE INVESTORS INSURANCE COMPANY OF AMERICA Deborah Hagedorn	(319) 398-8704
LINCOLN BENEFIT LIFE COMPANY Brandi Brown	(800) 334-8322 Ext. 5256
LINCOLN NATIONAL LIFE INSURANCE COMPANY Vanessa Genga Kimberly DowdII	(860) 466-1484 (800) 466-2524
MARCOTTE INSURANCE AGENCY, INC. Wilma Sowers	(402) 342-4175
MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY Cindy Guerci	(413) 744-6305
METROPOLITAN INSURANCE COMPANIES Edward A. Lavan	(212) 578-5948
MIDLAND NATIONAL LIFE INSURANCE COMPANY Shelly Thompson	(877) 586-0240
MINNESOTA LIFE INSURANCE COMPANY Candace Geisler	(651) 665-5464
MODERN WOODMEN OF AMERICA William Doy	(309) 786-6481
MONARCH LIFE INSURANCE COMPANY Mark R. Caron	(413) 784-6657
MUTUAL OF OMAHA Stephanie Pombrio	(402) 351-3980
NATIONAL GUARDIAN LIFE INSURANCE COMPANY Gary Wodka	(608) 443-5281
NATIONAL LIFE INSURANCE COMPANY Debra DeVoe	(802) 229-3452
NATIONWIDE LIFE INSURANCE COMPANY Brandi Brown	(800) 334-8322 Ext. 5256
NAU COUNTRY INSURANCE COMPANY Derel Wicklund Laurie Krause	(701) 239-2525 (701) 239-2525

NEW ENGLAND LIFE INSURANCE COMPANY Cheryl Barnhart	(617) 578-4150
NEW YORK LIFE INSURANCE COMPANY Robert G. Stauffer	(212) 576-4673
NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE Amy Andel	(701) 433-6332
NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY Stephanie Quirino	(414) 299-2570
NORTHWESTERN NATIONAL LIFE INSURANCE COMPANY Scott Taylor	(402) 895-8763
OHIO NATIONAL LIFE INSURANCE COMPANY, THE Laurie Lackman	(513) 794-6100
OMAHA AGENCY (MASSACHUSETTS MUTUAL LIFE) Cinda C. Weiss	(402) 397-8600
PACIFIC LIFE INSURANCE COMPANY Brandi Brown	(800) 334-8322 Ext. 5256
PAUL REVERE LIFE INSURANCE COMPANIES/THE Tami Goodney Cheryl Klem	(508) 929-6591 (508) 751-7881
PENN MUTUAL LIFE INSURANCE COMPANY/THE Heather Mackenzie	(949) 706-9459 Ext. 117
PHOENIX LIFE INSURANCE COMPANY Christine Herzberg	(860) 403-5745
PIONEER FUNDS DISTRIBUTORS Michael Carper	(800) 334-8322
PRIMERICA LIFE INSURANCE COMPANY Cindee Chavis-Holland	(770) 564-6407
PRINCIPAL LIFE INSURANCE COMPANY Sheila Alleman	(515) 247-6908
PROTECTION MUTUAL INSURANCE COMPANY Mary L. Forte	(312) 825-4474
PRUDENTIAL INSURANCE COMPANY OF AMERICA Robert E. Kelly	(973) 802-7402
PYRAMID LIFE INSURANCE COMPANY Andrew Stack	(913) 722-1110
RAIN AND HAIL INSURANCE SERVICES, INC. Jimmy Oliver	(402) 334-5176
RELIASTAR LIFE INSURANCE COMPANY Debbie Marmon	(800) 325-3557 Ext 6964

ROYAL NEIGHBORS OF AMERICA Greg Chipman	(913) 339-0554
SECURITY FINANCIAL LIFE INSURANCE COMPANY Rosemarie Schamber	(402) 437-3687
SECURITY FIRST GROUP John L. Reimer	(913) 843-3099
SECURITY LAND TITLE COMPANY Joseph W. McNamara, Jr.	(402) 346-5410
SELLNER & ASSOCIATES Tim Sellner	(612) 377-1541
ST. PAUL FIRE & MARINE Jack Smith	(651) 310-8005
STATE FARM INSURANCE COMPANIES DeAnn Jaworski Billie Sprague	(402) 327-5340 (402) 327-5564
SUNAMERICA LIFE INSURANCE COMPANY Brandi Brown	(800) 334-8322 Ext. 5256
SUN LIFE ASSURANCE COMPANY OF CANADA Mark Laake Cynthia M. Ramos	(859) 692-2263 (800) 432-1102 Ext. 1647
SYMETRA LIFE INSURANCE COMPANY Jerry Kissinger	(425) 376-5461
THRIVENT FINANCIAL FOR LUTHERANS Brenda Karweick Beth Rynish	(920) 628-3586 (920) 628-3225
TRANSAMERICA CAPITAL Sheila Brunson Roseanne Morrison	(248) 836-1626 (800) 548-5708
TRANSAMERICA LIFE INSURANCE AND ANNUITY COMPANY Noel Newhard	(213) 742-3314
TRANSAMERICA OCCIDENTAL LIFE INSURANCE COMPANY Paula Mason	(877) 238-6758
TRAVELERS INSURANCE COMPANIES Stacielyn Clines	(860) 277-0698
TRAVELERS LIFE AND ANNUITY COMPANY Jean Carter	(800) 782-2678 Ext. 204
TRI-STATE INSURANCE COMPANY OF MINNESOTA Keith Jandahl	(507) 283-9561
USF&G Robert McWilliams Betty Albritton	(515) 223-5700 (515) 223-5700

VARIABLE ANNUITY LIFE INSURANCE COMPANY	
Martha Okafor	(713) 831-4604
Jesse Rivera	(713) 831-4412
WESTERN FRATERNAL LIFE ASSOCIATION	
Pamela Fuller	(319) 363-2653
WESTERN RESERVE LIFE	
Marian Andrews	(800) 443-9975
WESTERN-SOUTHERN LIFE	
Karen Hillig	(513) 629-1450
WIIG-CODR UNDERWRITERS COMPANY	
Sonja Davick	(402) 498-8000
WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	
Jim Pearson	(402) 271-7250
WORLD INSURANCE COMPANY	
Terry Hinze	(402) 496-8000